# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549
FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported):
April 16, 2024

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-6523
(Commission File Number)

100 North Tryon Street
Charlotte, North Carolina 28255
(Address of principal executive offices)
(704) 386-5681
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: <br> Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)} <br> Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)}Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) |
| :---: | :---: |
| Common Stock, par value \$0.01 per share | Name of each exchange on which registered |
| Depositary Shares, each representing a 1/1,000th interest in a share of <br> Floating Rate Non-Cumulative Preferred Stock, Series E | BAC PrE |
| Depositary Shares, each representing a 1/1,000th interest in a share of <br> $6.000 \%$ Non-Cumulative Preferred Stock, Series GG | Bew York Stock Exchange |
| Depositary Shares, each representing a 1/1,000th interest in a share of <br> $5.875 \%$ Non-Cumulative Preferred Stock, Series HH | Bew York Stock Exchange |
| 7.25\% Non-Cumulative Perpetual Convertible Preferred Stock, Series L | BrK |
| Depositary Shares, each representing a 1/1,200th interest in a share of <br> Bank of America Corporation Floating Rate Non-Cumulative <br> Preferred Stock, Series 1 | BAC PrL |
| Depositary Shares, each representing a 1/1,200th interest in a share of <br> Bank of America Corporation Floating Rate Non-Cumulative <br> Preferred Stock, Series 2 | BML PrG |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2).

## Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 16, 2024, Bank of America Corporation (the "Corporation") announced financial results for the first quarter ended March 31, 2024, reporting first quarter net income of $\$ 6.7$ billion, or $\$ 0.76$ per diluted share. A copy of the press release announcing the Corporation's results for the first quarter ended March 31, 2024 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On April 16, 2024, the Corporation will hold an investor conference call and webcast to discuss financial results for the first quarter ended March 31, 2024, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the first quarter ended March 31, 2024 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3 , shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

## (d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

## EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 The Press Release
99.2 The Presentation Materials
99.3 The Supplemental Information

104
Cover Page Interactive Data File (embedded in the cover page formatted in Inline XBRL)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: $\quad$ /s/ Rudolf A. Bless
Rudolf A. Bless
Chief Accounting Officer

Dated: April 16, 2024

# BANK OFAMERICA 

Bank of America Reports Q1-24 Net Income of \$6.7 Billion, EPS of \$0.76 Revenue of \$25.8 Billion, ${ }^{1}$ Including Net Interest Income of \$14.0 Billion<br>Results Include FDIC Special Assessment Expense of $\$ 700$ Million (Pretax) Q1-24 Adjusted Net Income of $\$ 7.2$ Billion, Adjusted EPS of $\$ 0.83^{2(A)}$

## Q1-24 Financial Highlights ${ }^{3(B)}$

Net income of $\$ 6.7$ billion, or $\$ 0.76$ per diluted share, compared to $\$ 8.2$ billion, or $\$ 0.94$ per diluted share in Q1-23

- Adjusted net income of $\$ 7.2$ billion (excluding FDIC special assessment), or adjusted diluted earnings per share of $\$ 0.83^{2}$
- Revenue, net of interest expense, of $\$ 25.8$ billion decreased $\$ 440$ million, or 2\%, including higher investment banking and asset management fees, as well as sales and trading revenue, and lower net interest income (NII)
- NII decreased 3\% to \$14.0 billion (\$14.2 billion FTE), ${ }^{(C)}$ as higher deposit costs more than offset higher asset yields and modest loan growth
Provision for credit losses of $\$ 1.3$ billion, up from
$\$ 1.1$ billion in Q4-23 and $\$ 931$ million in Q1-23
- Net reserve release of $\$ 179$ million vs. $\$ 88$ million in Q4-23 and net reserve build of $\$ 124$ million in Q1-23 ${ }^{(\mathrm{D})}$
- Net charge-offs of $\$ 1.5$ billion increased from $\$ 1.2$ billion in Q4-23 and $\$ 807$ million in Q1-23
- Noninterest expense of $\$ 17.2$ billion increased $\$ 1.0$ billion, or 6\%
- Excluding FDIC special assessment, adjusted noninterest expense of $\$ 16.5$ billion increased approximately $\$ 300$ million, or $2 \%^{2}$
- Average deposit balances of $\$ 1.91$ trillion increased \$14 billion vs. Q1-23
- End of period deposit balances increased $\$ 23$ billion to $\$ 1.95$ trillion vs. Q4-23
- Average loans and leases of $\$ 1.05$ trillion were up $1 \%$ vs. Q1-23
- Average Global Liquidity Sources of $\$ 909$ billion ${ }^{(\mathrm{E})}$
- Common equity tier 1 (CET1) capital of \$197 billion increased $\$ 2$ billion from Q4-23
- CET1 ratio of $11.8 \%$ (Standardized); ${ }^{(F)} 184$ bps above regulatory minimum
- Returned $\$ 4.4$ billion to shareholders through common stock dividends and share repurchases ${ }^{8}$
- Book value per common share rose $7 \%$ to $\$ 33.71$; tangible book value per common share rose $9 \%$ to $\$ 24.79^{9}$
- Return on average common shareholders' equity (ROE) ratio of 9.4\%; return on average tangible common shareholders' equity (ROTCE) ratio of $12.7 \% ;{ }^{9}$ adjusted ROE of $10.2 \%^{2}$ and adjusted ROTCE of $13.8 \%{ }^{2}$


## Q1-24 Business Segment Highlights ${ }^{3,4(\mathrm{~B})}$

## Consumer Banking

## - Net income of \$2.7 billion

- Revenue of $\$ 10.2$ billion, down $5 \%$
- Average deposits of $\$ 952$ billion, down $7 \%$; $32 \%$ above pre-pandemic levels
- Average loans and leases of $\$ 313$ billion increased $\$ 9$ billion, or $3 \%$
- Combined credit / debit card spend of $\$ 219$ billion, up $5 \%$
- Client Activity
- Added ~245,000 net new consumer checking accounts in Q1-24; $21^{\text {st }}$ consecutive quarter of growth
- Record 36.9 million consumer checking accounts with $92 \%$ being primary ${ }^{5}$
- Small Business checking accounts of 3.9 million, up 2\%
- Record consumer investment assets of $\$ 456$ billion grew 29\%; including \$44 billion of net client flows since Q1-23
- Digital logins of 3.4 billion; digital sales represented $50 \%$ of total sales


## Global Wealth and Investment Management

- Net income of \$1.0 billion
- Record revenue of $\$ 5.6$ billion increased $5 \%$
- Client balances of nearly $\$ 4$ trillion, up 13\%, driven by higher market valuations and positive net client flows
- AUM flows of $\$ 25$ billion in Q1-24
- Client Activity
- Added over 7,300 net new relationships across Merrill and Private Bank
- AUM balances of $\$ 1.7$ trillion, up $\$ 263$ billion
- 76\% of Merrill eligible accounts opened digitally


## Global Banking

- Net income of \$2.0 billion
- Total investment banking fees (excl. self-led) of \$1.6 billion, up 35\%
- No. 3 in investment banking fees ${ }^{6}$
- Client Activity
- Average deposits of $\$ 526$ billion increased $\$ 33$ billion, or $7 \%$
- Added 25\% more Global Commercial Banking new clients vs. Q1-237


## Global Markets

- Net income of \$1.7 billion
- Sales and trading revenue up less than $1 \%$ to $\$ 5.1$ billion, including net debit valuation adjustment (DVA) losses of $\$ 85$ million; Fixed Income, Currencies and Commodities (FICC) revenue down $6 \%$ to $\$ 3.2$ billion, and Equities revenue up 14\% to $\$ 1.9$ billion
- Excluding net DVA, ${ }^{(6)}$ sales and trading revenue up $2 \%$ to $\$ 5.2$ billion; FICC revenue down $4 \%$ to $\$ 3.3$ billion, and Equities revenue up $15 \%$ to $\$ 1.9$ billion
- Zero days of trading losses in Q1-24


## From Chair and CEO Brian Moynihan:

"We reported a strong quarter as our businesses performed well, adding clients and deepening relationships. We reached 36.9 million consumer checking accounts, with 21 consecutive quarters of net checking account growth. Our Wealth Management team generated record revenue, with record client balances, and investment banking rebounded. Bank of America's sales and trading businesses continued their strong 2023 momentum this quarter, reporting the best first quarter in over a decade. Continued strong earnings and strong expense management both position our company to continue to drive our market leading positions across our businesses."

## From Chief Financial Officer Alastair Borthwick:

"The first quarter saw continued organic growth in our businesses as we grew loans and deposits from Q1-23. We saw increased digital engagement as clients utilized the power of the Bank of America platform to meet their financial needs. Our net income was $\$ 6.7$ billion, and we were able to return $\$ 4.4$ billion to shareholders through common stock dividends and share repurchases this quarter."

## Bank of America Financial Highlights

| (\$ in billions, except per share data) | Reported Q1-24 | FDIC Special Assessment | $\begin{gathered} \text { Adjusted }^{1} \\ \text { Q1-24 } \end{gathered}$ | Reported Q1-23 |
| :---: | :---: | :---: | :---: | :---: |
| Total revenue, net of interest expense | \$25.8 | \$- | \$25.8 | \$26.3 |
| Provision for credit losses | 1.3 | - | 1.3 | 0.9 |
| Noninterest expense | 17.2 | 0.7 | 16.5 | 16.2 |
| Pretax income | 7.3 | (0.7) | 8.0 | 9.1 |
| Pretax, pre-provision income ${ }^{2(H)}$ | 8.6 | (0.7) | 9.3 | 10.0 |
| Income tax expense | 0.6 | (0.2) | 0.8 | 0.9 |
| Net income | 6.7 | (0.5) | 7.2 | 8.2 |
| Diluted earnings per share | \$0.76 | (\$0.07) | \$0.83 | \$0.94 |
| Return on average assets | 0.83 \% |  | 0.89 \% | 1.07 \% |
| Return on average common shareholders' equity | 9.4 |  | 10.2 | 12.5 |
| Return on average tangible common shareholders' equity ${ }^{2}$ | 12.7 |  | 13.8 | 17.4 |
| Efficiency ratio | 67 |  | 64 | 62 |

${ }^{1}$ Amounts in this column (other than total revenue, net of interest expense, and provision for credit losses) are adjusted for the FDIC special assessment accrual. Adjusted amounts represent non-GAAP financial measures. For additional information and a reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures, see Endnote A on page 10.
${ }^{2}$ Pretax, pre-provision income and return on average tangible common shareholders' equity represent non-GAAP financial measures. For more information, see page 19 .

## Spotlight on Average Deposits and Common Equity Tier 1 Capital (\$B)



[^0]
## BANKOFAMERICA

## Consumer Banking ${ }^{1,2}$

- Net income of $\$ 2.7$ billion
- Revenue of $\$ 10.2$ billion decreased $5 \%$, driven primarily by the impact of lower deposit balances
- Provision for credit losses of $\$ 1.2$ billion vs. $\$ 1.1$ billion in Q1-23
- Net reserve build of $\$ 6$ million ${ }^{(\mathrm{D})}$ in Q1-24 vs. \$360 million in Q1-23
- Net charge-offs of $\$ 1.1$ billion increased $\$ 415$ million, driven by credit card
- Noninterest expense of $\$ 5.5$ billion relatively flat
- Efficiency ratio of 54\%


## Business Highlights ${ }^{1,3(B)}$

- Average deposits of $\$ 952$ billion decreased $\$ 74$ billion, or 7\%
- 58\% of deposits in checking accounts; $92 \%$ are primary accounts ${ }^{4}$
- Average loans and leases of $\$ 313$ billion increased $\$ 9$ billion, or 3\%
- Combined credit / debit card spend of $\$ 219$ billion increased 5\%
- Record consumer investment assets ${ }^{5}$ of $\$ 456$ billion grew $\$ 101$ billion, or $29 \%$, driven by $\$ 44$ billion of net client flows from new and existing clients and higher market valuations
- 3.9 million consumer investment accounts, up 7\%
- 11.0 million Total clients enrolled in Preferred Rewards, up $8 \%$, with $99 \%$ annualized retention rate ${ }^{6}$


## Strong Digital Usage Continued ${ }^{1}$

- $76 \%$ of overall households ${ }^{7}$ actively using digital platforms
- Record 47 million active digital banking users, up $5 \%$, or 2.1 million
- More than 1.6 million digital sales, representing $50 \%$ of total sales
- Record 3.4 billion digital logins, up $9 \%$
- New Zelle ${ }^{\oplus}$ records: 21.9 million active users, up 12\%; sent and received 348 million transactions, worth \$106 billion, both up 27\%
- Clients booked more than 832,000 digital appointments

Financial Results

|  | Three months ended |  |  |
| :--- | ---: | ---: | ---: |
| ( $\mathbf{\$}$ in millions) | $\mathbf{3 / 3 1 / 2 0 2 4}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ | $\mathbf{3 / 3 1 / 2 0 2 3}$ |
| Total revenue $^{2}$ | $\mathbf{\$ 1 0 , 1 6 6}$ | $\mathbf{\$ 1 0 , 3 2 9}$ | $\mathbf{\$ 1 0 , 7 0 6}$ |
| Provision for credit losses | $\mathbf{1 , 1 5 0}$ | $\mathbf{1 , 4 0 5}$ | 1,089 |
| Noninterest expense | $\mathbf{5 , 4 7 5}$ | 5,234 | 5,473 |
| Pretax income | $\mathbf{3 , 5 4 1}$ | 3,690 | 4,144 |
| Income tax expense | $\mathbf{8 8 5}$ | 922 | 1,036 |
| Net income | $\mathbf{\$ 2 , 6 5 6}$ | $\mathbf{\$ 2 , 7 6 8}$ | $\$ 3,108$ |

## Business Highlights ${ }^{(8)}$

| (\$ in billions) | $\mathbf{3 / 3 1 / 2 0 2 4}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ | $\mathbf{3 / 3 1 / 2 0 2 3}$ |
| :--- | ---: | ---: | ---: |
| Average deposits | $\mathbf{\$ 9 5 2 . 5}$ | $\mathbf{\$ 9 5 9 . 2}$ | $\mathbf{\$ 1 , 0 2 6 . 2}$ |
| Average loans and leases | $\mathbf{3 1 3 . 0}$ | 313.4 | 303.8 |
| Consumer investment assets <br> $($ EOP) | $\mathbf{4 5 6 . 4}$ | 424.4 | 354.9 |
| Active mobile banking users <br> (MM) | $\mathbf{3 8 . 5}$ | 37.9 | 36.3 |
| Number of financial centers | $\mathbf{3 , 8 0 4}$ | 3,845 | 3,892 |
| Efficiency ratio | $\mathbf{5 4} \%$ | $51 \%$ | $51 \%$ |
| Return on average allocated <br> capital | $\mathbf{2 5}$ | 26 | 30 |

Total Consumer Credit Card ${ }^{3}$
$\left.\begin{array}{lccc}\text { Average credit card } & \mathbf{\$ 9 9 . 8} & \mathbf{\$ 1 0 0 . 4} & \mathbf{\$ 9 1 . 8} \\ \text { outstanding balances }\end{array} \quad \mathbf{2 1 9 . 4}\right)$
${ }_{2}^{1}$ Comparisons are to the year-ago quarter unless noted.
${ }_{3}^{2}$ Revenue, net of interest expense.
${ }^{3}$ The Consumer credit card portfolio includes Consumer Banking and GWIM.
${ }^{4}$ Represents the percentage of consumer checking accounts that are estimated to be the customer's primary account based on multiple relationship factors (e.g., linked to their direct deposit).
${ }^{5}$ Consumer investment assets includes client brokerage assets, deposit sweep balances, Bank of America, N.A. brokered CDs, and AUM in Consumer Banking.
${ }_{7}^{6}$ As of February 2024. Includes clients in Consumer, Small Business and GWIM.
${ }^{7}$ As Household adoption represents households with consumer bank login activities in a 90-day period, as of February 2024.

## Continued Business Leadership

- No. 1 in estimated U.S. Retail Deposits ${ }^{(\mathrm{a})}$
- No. 1 Online Banking and Mobile Banking Functionality ${ }^{(b)}$
- No. 1 Small Business Lender ${ }^{(c)}$
- Best Bank in North America ${ }^{(d)}$
- Best Consumer Digital Bank in the U.S. ${ }^{(e)}$
- Best Bank in the U.S. for Small and Medium Enterprises ${ }^{(f)}$
- Certified by J.D. Power for Outstanding Client Satisfaction with Customer Financial Health Support - Banking \& Payments ${ }^{\text {(g) }}$

[^1]
## BANKOFAMERICA

## Global Wealth and Investment Management ${ }^{1,2}$

- Net income of $\$ 1.0$ billion
- Record revenue of $\$ 5.6$ billion increased $5 \%$, driven by 12\% higher asset management fees, due to higher market levels and strong AUM flows, partially offset by lower NII
- Noninterest expense of $\$ 4.3$ billion increased $5 \%$, driven by revenue-related incentives


## Business Highlights ${ }^{1(\mathrm{~B})}$

- Record client balances of nearly $\$ 4$ trillion increased $13 \%$, driven by higher market valuations and positive net client flows
- AUM flows of \$25 billion in Q1-24
- Average deposits of $\$ 297$ billion decreased $\$ 17$ billion, or 5\%
- Average loans and leases of $\$ 219$ billion decreased \$3 billion, or 1\%


## Merrill Wealth Management Highlights ${ }^{1}$

 Client Engagement- Record client balances of $\$ 3.3$ trillion ${ }^{(B)}$
- AUM balances of $\$ 1.4$ trillion
- ~6,500 net new households in Q1-24


## Strong Digital Usage Continued

- 86\% of Merrill households digitally active ${ }^{3}$ across the enterprise
- $62 \%$ of Merrill households mobile active across the enterprise
- $80 \%$ of households enrolled in eDelivery ${ }^{4}$
- $74 \%$ of eligible checks deposited through automated channels ${ }^{5}$
- Record 76\% of eligible bank and brokerage accounts opened through digital onboarding in Q1-24, up from $53 \%$ a year ago


## Bank of America Private Bank Highlights¹

 Client Engagement- Record client balances of $\$ 634$ billion ${ }^{(B)}$
- AUM balances of $\$ 380$ billion
- ~865 net new relationships in Q1-24


## Strong Digital Usage Continued

- $92 \%$ of clients digitally active ${ }^{6}$ across the enterprise
- $76 \%$ of eligible checks deposited through automated channels ${ }^{5}$
- Clients continued leveraging the convenience and effectiveness of our digital capabilities:
- Digital wallet transactions up $41 \%$
- Zelle ${ }^{\circledR}$ transactions up 35\%

Financial Results

| (\$ in millions) | $\mathbf{3 / 3 1 / 2 0 2 4}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ | $\mathbf{3 / 3 1 / 2 0 2 3}$ |
| :--- | ---: | ---: | ---: |
| Total revenue $^{2}$ | $\mathbf{\$ 5 , 5 9 1}$ | $\mathbf{\$ 5 , 2 2 7}$ | $\mathbf{\$ 5 , 3 1 5}$ |
| Provision (benefit) for <br> credit losses | $\mathbf{( 1 3 )}$ | $(26)$ | $\mathbf{2 5}$ |
| Noninterest expense | $\mathbf{4 , 2 6 4}$ | 3,894 | 4,067 |
| Pretax income | $\mathbf{1 , 3 4 0}$ | 1,359 | 1,223 |
| Income tax expense | $\mathbf{3 3 5}$ | 340 | 306 |
| Net income | $\mathbf{\$ 1 , 0 0 5}$ | $\mathbf{\$ 1 , 0 1 9}$ | $\mathbf{\$ 9 1 7}$ |

## Business Highlights ${ }^{(B)}$

| (\$ in billions) | $\mathbf{3 / 3 1 / 2 0 2 4}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ | $\mathbf{3 / 3 1 / 2 0 2 3}$ |
| :--- | ---: | ---: | ---: |
| Average deposits | $\mathbf{\$ 2 9 7 . 4}$ | $\mathbf{\$ 2 9 2 . 5}$ | $\mathbf{\$ 3 1 4 . 0}$ |
| Average loans and leases | $\mathbf{2 1 8 . 6}$ | 219.4 | 221.4 |
| Total client balances (EOP) | $\mathbf{3 , 9 7 3 . 4}$ | $3,789.4$ | $3,521.6$ |
| AUM flows | $\mathbf{2 4 . 7}$ | 8.4 | 15.3 |
| Pretax margin | $\mathbf{2 4} \%$ | $26 \%$ | $23 \%$ |
| Return on average allocated | $\mathbf{2 2}$ | 22 | 20 | capital

${ }_{2}^{1}$ Comparisons are to the year-ago quarter unless noted.
${ }^{2}$ Revenue, net of interest expense.
${ }^{3}$ Percentage of digitally active Merrill primary households (\$250K+in investable assets within the enterprise) as of March 2024. Excludes Stock Plan and Banking-only households.
${ }^{4}$ Includes Merrill Digital Households (excluding Stock Plan, Banking-only households, Retirement only, and 529 only) that receive statements digitally, as of February.
${ }^{5}$ Includes mobile check deposits, remote deposit operations, and automated teller machine transactions, as of February for Private Bank and as of March for Merrill.
${ }^{6}$ Percentage of digitally active Private Bank core relationships (\$3MM+ in total balances) as of February 2024. Includes third-party activities and excludes Irrevocable Trust-only relationships, Institutional Philanthropic relationships, and exiting relationships.

## Continued Business Leadership

- No. 1 on Forbes' Best-in-State Wealth Advisors (2023), Top Women Wealth Advisors (2023), Top Women Wealth Advisors Best-in-State (2024), Best-in-State Teams (2023), and Top Next Generation Advisors (2023)
- No. 1 on Barron's Top 1200 Wealth Financial Advisors List (2024)
- No. 1 on Financial Planning's 'Top 40 Advisors Under 40' List (2024)
- No. 1 in personal trust AUM $^{(\mathrm{h})}$
- Best Private Bank (U.S.), Best Private Bank for Philanthropic Services, and Best Private Bank for Sustainable Investing (North America) ${ }^{(\mathrm{i})}$
- Best for Philanthropic Advisory and Best for Next Gen in the U.S. and North America ${ }^{(j)}$
- Best Philanthropic / Educational Initiative ${ }^{(\mathrm{k})}$

[^2]
## BANKOFAMERICA

## Global Banking ${ }^{1,2,3}$

- Net income of $\$ 2.0$ billion
- Revenue of $\$ 6.0$ billion decreased $4 \%$, driven primarily by lower NII, partially offset by higher investment banking fees
- Provision for credit losses of $\$ 229$ million vs. provision benefit of $\$ 237$ million in Q1-23
- Net reserve release of $\$ 121$ million vs. $\$ 324$ million in Q1-23
- Net charge-offs of $\$ 350$ million increased \$263 million, driven by commercial real estate office
- Noninterest expense of $\$ 3.0$ billion increased $2 \%$


## Business Highlights ${ }^{1,2(B)}$

- Total Corporation investment banking fees (excl. self-led) of $\$ 1.6$ billion increased $35 \%$
- Improved market share 115 bps; \#3 in investment banking fees ${ }^{4}$
- Average deposits of $\$ 526$ billion increased $\$ 33$ billion, or 7\%
- Average loans and leases of $\$ 374$ billion decreased $\$ 7$ billion, or 2\%, reflecting lower client demand


## Strong Digital Usage Continued ${ }^{1}$

- 76\% digitally active clients across Commercial, Corporate, and Business Banking clients (CashPro ${ }^{\circledR}$ and BA360 platforms) (as of February 2024) with $87 \%$ of relationship clients digitally active
- Record total mobile sign-ins at 1.75 million, up $18 \%{ }^{5}$
- Record quarterly CashPro ${ }^{\circledR}$ App Payment Approvals value of $\$ 246$ billion, increased $41 \%$
- CashPro ${ }^{\circledR}$ Chat is now supported by Erica® technology with 30K interactions in Q1-24


## Financial Results

| (\$ in millions) | $\mathbf{3 / 3 1 / 2 0 2 4}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ | $\mathbf{3 / 3 1 / 2 0 2 3}$ |
| :--- | ---: | ---: | ---: |
| Total revenue $^{2,3}$ | $\mathbf{\$ 5 , 9 8 0}$ | $\mathbf{\$ 5 , 9 2 8}$ | $\mathbf{\$ 6 , 2 0 3}$ |
| Provision (benefit) for <br> credit losses | $\mathbf{2 2 9}$ | $(239)$ | $(237)$ |
| Noninterest expense | $\mathbf{3 , 0 1 2}$ | 2,781 | 2,940 |
| Pretax income | $\mathbf{2 , 7 3 9}$ | 3,386 | 3,500 |
| Income tax expense | $\mathbf{7 5 3}$ | 914 | 945 |
| Net income | $\mathbf{\$ 1 , 9 8 6}$ | $\mathbf{\$ 2 , 4 7 2}$ | $\$ 2,555$ |

## Business Highlights ${ }^{2(B)}$

| (\$ in billions) | $\mathbf{3 / 3 1 / 2 0 2 4}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ | $\mathbf{3 / 3 1 / 2 0 2 3}$ |
| :--- | ---: | ---: | ---: | ---: |
| Average deposits | $\mathbf{\$ 5 2 5 . 7}$ | $\mathbf{\$ 5 2 7 . 6}$ | $\mathbf{\$ 4 9 2 . 6}$ |
| Average loans and leases | $\mathbf{3 7 3 . 6}$ | 374.9 | 381.0 |
| Total Corp. IB fees <br> (excl. self-led) | $\mathbf{1 . 6}$ | 1.1 | 1.2 |
| Global Banking IB fees | $\mathbf{0 . 8}$ | 0.7 | 0.7 |
| Business Lending revenue | $\mathbf{2 . 4}$ | 2.5 | 2.3 |
| Global Transaction Services <br> revenue | $\mathbf{2 . 7}$ | 2.7 | 3.1 |
| Efficiency ratio | $\mathbf{5 0} \%$ | $47 \%$ | $47 \%$ |
| Return on average allocated | $\mathbf{1 6}$ | 20 | 21 |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted.
${ }^{2}$ Global Banking and Global Markets share in certain deal economics from investment banking,
loan origination activities, and sales and trading activities.
${ }^{3}$ Revenue, net of interest expense.
${ }^{4}$ Source: Dealogic as of March 31, 2024.
${ }^{5}$ Includes CashPro, BA360, and Global Card Access. CashPro data as of February.

## Continued Business Leadership

- World's Most Innovative Bank - $2023^{(1)}$
- World's Best Digital Bank, World's Best Bank for Financing, North America's Best Bank for Small to Medium-sized Enterprises, and North America's Best Bank for Sustainable Finance ${ }^{(m)}$
- 2023 Best Bank for Cash \& Liquidity Management, Best Bank for Trade \& Supply Chain - North America, and Best Mobile Technology Solution for Treasury - CashPro App ${ }^{(n)}$
- Best Bank for Payments \& Collections in North America ${ }^{(0)}$
- Model Bank Award for Reimagining Trade \& Supply Chain Finance - 2024 for CashPro Supply Chain Solutions ${ }^{(p)}$
- Best Transaction Bank in North America ${ }^{(q)}$
- 2023 Share \& Excellence Awards for U.S. Large Corporate Banking \& Cash Management ${ }^{(r)}$
- Relationships with $74 \%$ of the Global Fortune 500 ; $95 \%$ of the U.S. Fortune 1,000 (2023)

[^3]
## BANKOFAMERICA

## Global Markets ${ }^{1,2,3}$

- Net income of \$1.7 billion
- Excluding net DVA, net income of $\$ 1.8$ billion ${ }^{4}$
- Revenue of $\$ 5.9$ billion increased $5 \%$, driven by higher investment banking fees and sales and trading revenue
- Noninterest expense of $\$ 3.5$ billion increased $4 \%$, driven by investments in the business, including technology
- Average VaR of $\$ 80$ million ${ }^{5}$


## Business Highlights ${ }^{1,2,3(B)}$

- Sales and trading revenue of $\$ 5.1$ billion increased less than 1\%; excluding net DVA, up 2\% ${ }^{(G)}$
- FICC revenue decreased 6\% (ex. DVA, down 4\%), ${ }^{(G)}$ to $\$ 3.2$ billion, driven by a weaker trading environment in macro products, partially offset by improved trading in mortgages
- Equities revenue increased 14\% (ex. DVA, up $15 \%$ ), ${ }^{(G)}$ to $\$ 1.9$ billion, driven by strong trading performance in derivatives


## Additional Highlights

- 665+ research analysts covering over 3,500 companies; 1,250+ corporate bond issuers across $55+$ economies and 25 industries

Financial Results
Three months ended

| (\$ in millions) | 3/31/2024 | 12/31/2023 | 3/31/2023 |
| :---: | :---: | :---: | :---: |
| Total revenue ${ }^{2,3}$ | \$5,883 | \$4,088 | \$5,626 |
| Net DVA ${ }^{4}$ | (85) | (132) | 14 |
| Total revenue (excl. net DVA) ${ }^{2,3,4}$ | \$5,968 | \$4,220 | \$5,612 |
| Provision (benefit) for credit losses | (36) | (60) | (53) |
| Noninterest expense | 3,492 | 3,271 | 3,351 |
| Pretax income | 2,427 | 877 | 2,328 |
| Income tax expense | 704 | 241 | 640 |
| Net income | \$1,723 | \$636 | \$1,688 |
| Net income | \$1,788 | \$736 | \$1,677 |

## Business Highlights ${ }^{2(B)}$

|  | Three months ended |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
| (\$ in billions) | $\mathbf{3 / 3 1 / 2 0 2 4}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ | $\mathbf{3 / 3 1 / 2 0 2 3}$ |  |
| Average total assets | $\mathbf{\$ 8 9 5 . 4}$ | $\mathbf{\$ 8 6 8 . 0}$ | $\mathbf{\$ 8 7 0 . 0}$ |  |
| Average trading-related | $\mathbf{6 2 9 . 8}$ | 615.4 | 626.0 |  |
| assets |  |  |  |  | capital

${ }^{1}$ Comparisons are to the year-ago quarter unless noted. The explanations for current period-over-period changes for Global Markets are the same for amounts including and excluding net DVA.
${ }^{2}$ Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities, and sales and trading activities.
${ }_{4}^{3}$ Revenue, net of interest expense.
${ }^{4}$ Revenue and net income, excluding net DVA, are non-GAAP financial measures. See Endnote G on page 11 for more information.
${ }^{5} \mathrm{VaR}$ model uses a historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a $99 \%$ confidence level. Average VaR was \$80MM, \$79MM and \$109MM for Q1-24, Q4-23 and Q1-23, respectively.

## Continued Business Leadership

- World's Best Bank for Markets ${ }^{(m)}$
- Currency Derivatives House of the Year ${ }^{(s)}$
- Derivatives House \& Foreign Exchange Derivatives House of the Year ${ }^{(t)}$
- North America Structured Finance House of the Year ${ }^{(t)}$
- Best Bank in the U.S. for Sustainable Finance ${ }^{(\mathrm{i})}$
- No. 1 Global Equity Research Provider ${ }^{(u)}$
- No. 1 Municipal Bonds Underwriter ${ }^{(v)}$
- No. 1 U.S. Asset-Backed Securities Underwriting ${ }^{(w)}$


## All Other ${ }^{1,2}$

- Net loss of $\$ 696$ million
- Noninterest expense of \$1.0 billion included an accrual of $\$ 700$ million for the estimated amount of the FDIC special assessment for uninsured deposits of certain failed banks
- Total corporate effective tax rate (ETR) for the quarter was approximately $8 \%$
- Excluding the FDIC special assessment and other discrete tax items, the ETR would have been approximately 9\%; further excluding recurring tax credits, primarily related to investments in renewable energy and affordable housing, the ETR would have been approximately 26\%

Financial Results

|  | Three months ended |  |  |
| :--- | ---: | ---: | ---: |
| (\$ in millions) | $\mathbf{3 / 3 1 / 2 0 2 4}$ | $\mathbf{1 2 / 3 1 / 2 0 2 3}$ | $\mathbf{3 / 3 1 / 2 0 2 3}$ |
| Total revenue $^{2}$ | $\mathbf{( \$ 1 , 6 4 4 )}$ | $(\$ 3,468)$ | $(\$ 1,458)$ |
| Provision (benefit) for credit | $\mathbf{( 1 1 )}$ | 24 | 107 |
| losses | $\mathbf{9 9 4}$ | 2,551 | 407 |
| Noninterest expense | $\mathbf{( 2 , 6 2 7 )}$ | $(6,043)$ | $(1,972)$ |
| Pretax loss | $\mathbf{( 1 , 9 3 1 )}$ | $(2,292)$ | $(1,865)$ |
| Income tax expense (benefit) | $\mathbf{( \$ 6 9 6 )}$ | $(\$ 3,751)$ | $(\$ 107)$ |
| Net income (loss) |  |  |  |

${ }^{1}$ Comparisons are to the year-ago quarter unless noted.
${ }^{2}$ Revenue, net of interest expense.
Note: All Other primarily consists of asset and liability management (ALM) activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass interest rate and foreign currency risk management activities for which substantially all of the results are allocated to our business segments.

## Credit Quality ${ }^{1}$

## Charge-offs

- Total net charge-offs of \$1.5 billion increased \$306 million from Q4-23
- Consumer net charge-offs of $\$ 1.0$ billion increased $\$ 115$ million from Q4-23, driven primarily by higher credit card losses
- Credit card loss rate of $3.62 \%$ in Q1-24 vs. 3.07\% in Q4-23
- Commercial net charge-offs of $\$ 470$ million increased \$191 million from Q4-23, driven by commercial real estate office
- Net charge-off ratio ${ }^{2}$ of $0.58 \%$ increased 13 bps from Q4-23


## Provision for credit losses

- Provision for credit losses of $\$ 1.3$ billion
- Net reserve release of $\$ 179$ million in Q1-24, ${ }^{(D)}$ driven primarily by commercial


## Allowance for credit losses

- Allowance for loan and lease losses of $\$ 13.2$ billion represented $1.26 \%$ of total loans and leases ${ }^{3}$
- Total allowance for credit losses of \$14.4 billion included $\$ 1.2$ billion for unfunded commitments
- Nonperforming loans (NPLs) of $\$ 5.9$ billion increased $\$ 398$ million from Q4-23, driven primarily by commercial real estate office
- 61\% of Consumer NPLs are contractually current
- Commercial reservable criticized utilized exposure of $\$ 24.5$ billion increased $\$ 1.2$ billion from Q4-23

Highlights

| (\$ in millions) | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/31/2024 | 12/31/2023 | 3/31/2023 |
| Provision for credit losses | \$1,319 | \$1,104 | \$931 |
| Net charge-offs | 1,498 | 1,192 | 807 |
| Net charge-off ratio ${ }^{2}$ | 0.58 \% | 0.45 \% | 0.32 \% |
| At period-end |  |  |  |
| Nonperforming loans and leases | \$5,883 | \$5,485 | \$3,918 |
| Nonperforming loans and leases ratio | 0.56 \% | 0.52 \% | 0.38 \% |
| Allowance for credit losses | \$14,371 | \$14,551 | \$13,951 |
| Allowance for loan and lease losses | 13,213 | 13,342 | 12,514 |
| Allowance for loan and lease losses ratio ${ }^{3}$ | 1.26 \% | 1.27 \% | 1.20 \% |
| ${ }^{1}$ Comparisons are to the year-ago quarter unless noted. <br> ${ }^{2}$ Net charge-off ratio is calculated as annualized net charge-offs divided by average outstanding loans and leases during the period. <br> ${ }^{3}$ Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period. |  |  |  |

Note: Ratios do not include loans accounted for under the fair value option.

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/31/2024 | 12/31/2023 | 3/31/2023 |
| Ending Balance Sheet |  |  |  |
| Total assets | \$3,273.8 | \$3,180.2 | \$3,194.7 |
| Total loans and leases | 1,049.2 | 1,053.7 | 1,046.4 |
| Total loans and leases in business segments (excluding All Other) | 1,040.2 | 1,044.9 | 1,036.6 |
| Total deposits | 1,946.5 | 1,923.8 | 1,910.4 |
| Average Balance Sheet |  |  |  |
| Average total assets | \$3,247.2 | \$3,213.2 | \$3,096.1 |
| Average loans and leases | 1,047.9 | 1,050.7 | 1,041.4 |
| Average deposits | 1,907.5 | 1,905.0 | 1,893.6 |
| Funding and Liquidity |  |  |  |
| Long-term debt | \$296.3 | \$302.2 | \$283.9 |
| Global Liquidity Sources, average ${ }^{(\mathrm{E})}$ | 909 | 897 | 854 |
| Equity |  |  |  |
| Common shareholders' equity | \$265.2 | \$263.2 | \$251.8 |
| Common equity ratio | 8.1 \% | 8.3 \% | 7.9 \% |
| Tangible common shareholders' equity ${ }^{1}$ | \$195.0 | \$193.1 | \$181.6 |
| Tangible common equity ratio ${ }^{1}$ | 6.1 \% | 6.2 \% | 5.8 \% |
| Per Share Data |  |  |  |
| Common shares outstanding (in billions) | 7.87 | 7.90 | 7.97 |
| Book value per common share | \$33.71 | \$33.34 | \$31.58 |
| Tangible book value per common share ${ }^{1}$ | 24.79 | 24.46 | 22.78 |
| Regulatory Capital ${ }^{(F)}$ |  |  |  |
| CET1 capital | \$196.6 | \$194.9 | \$184.4 |
| Standardized approach |  |  |  |
| Risk-weighted assets | \$1,660 | \$1,651 | \$1,622 |
| CET1 ratio | 11.8 \% | 11.8 \% | 11.4 \% |
| Advanced approaches |  |  |  |
| Risk-weighted assets | \$1,470 | \$1,459 | \$1,427 |
| CET1 ratio | 13.4 \% | 13.4 \% | 12.9 \% |
| Supplementary leverage |  |  |  |
| Supplementary leverage ratio (SLR) | 6.0 \% | 6.1 \% | 6.0 \% |

[^4]
## Endnotes

A In Q1-24, the FDIC increased its estimate of the loss to the Deposit Insurance Fund arising from the closures of Silicon Valley Bank and Signature Bank that will be recouped through the collection of a special assessment from certain insured depository institutions. Accordingly, the Corporation recorded pretax noninterest expense of $\$ 0.7 \mathrm{~B}$ to increase its accrual for its estimated share of the special assessment. The Corporation has presented certain non-GAAP financial measures (labeled as "adj." in the tables below) that exclude the impact of the FDIC special assessment (FDIC SA ) and has provided a reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures as set forth below. The Corporation believes the use of non-GAAP financial measures adjusting for the impact of the FDIC SA provides additional information for evaluating its results of operations and comparing its operational performance between periods by excluding these impacts that may not be reflective of its underlying operating performance.

| Reconciliation <br> (\$ in billions, except per share data) | Q1-24 <br> Reported | FDIC SA | $\begin{gathered} \text { Q1-24 } \\ \text { adj. FDIC } \\ \text { SA } \end{gathered}$ | Q1-23 Reported | Increase / (Decrease)$\begin{array}{cc} \text { Reported } & \text { adj. } \\ \text { FDIC SA } \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest expense | \$17.2 | \$0.7 | \$16.5 | \$16.2 | \$1.0 | \$0.3 |
| Income before income taxes | 7.3 | (0.7) | 8.0 | 9.1 | (1.8) | (1.1) |
| Pretax, pre-provision income ${ }^{1}$ | 8.6 | (0.7) | 9.3 | 10.0 | (1.4) | (0.7) |
| Income tax expense | 0.6 | (0.2) | 0.8 | 0.9 | (0.3) | (0.2) |
| Net income | 6.7 | (0.5) | 7.2 | 8.2 | (1.5) | (1.0) |
| Net income applicable to common shareholders | 6.1 | (0.5) | 6.6 | 7.7 | (1.5) | (1.0) |
| Diluted earnings per share ${ }^{2}$ | \$0.76 | (\$0.07) | \$0.83 | \$0.94 | (\$0.18) | (\$0.11) |


| Reconciliation of return metrics and efficiency ratio <br> (\$ in billions) | Q1-24 Reported | FDIC SA | $\begin{gathered} \text { Q1-24 } \\ \text { adj. FDIC } \\ \text { SA } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Return on average assets ${ }^{3}$ | 0.83 \% | (6) bps | 0.89 \% |
| Return on average common shareholders' equity ${ }^{4}$ | 9.4 | (81) bps | 10.2 \% |
| Return on average tangible common shareholders' equity ${ }^{5}$ | 12.7 | (110) bps | 13.8 \% |
| Efficiency ratio ${ }^{6}$ | 67 | 271 bps | 64 \% |

Note: Amounts may not total due to rounding.
${ }^{1}$ Represents a non-GAAP financial measure. For more information see Endnote H and for a reconciliation to the most directly comparable GAAP financial measure, see page 19.
${ }^{2}$ Calculated as net income applicable to common shareholders divided by average diluted common shares. Average diluted common shares of 8,031MM and 8,182MM for Q1-24 and Q1-23.
${ }^{3}$ Calculated as net income divided by average assets. Average assets were \$3,247B for Q1-24.
${ }^{4}$ Calculated as net income applicable to common shareholders divided by average common shareholders' equity. Average common shareholders' equity was \$264B for Q1-24.
${ }^{5}$ Calculated as net income applicable to common shareholders divided by average tangible common shareholders' equity. Average tangible common shareholders' equity was $\$ 194 B$ for Q1-24. Average tangible common shareholders' equity represents a non-GAAP financial measure. For more information and a reconciliation of average tangible common shareholders' equity to average shareholders' equity, see page 19.
${ }^{6}$ Calculated as noninterest expense divided by revenue, net of interest expense.

## Endnotes

B We present certain key financial and nonfinancial performance indicators (KPIs) that management uses when assessing consolidated and/or segment results. We believe this information is useful because it provides management and investors with information about underlying operational performance and trends. KPls are presented in Consolidated and Business Segment Highlights on page 1, Balance Sheet, Liquidity, and Capital Highlights on page 9 and on the Segment pages for each segment.

C We also measure NII on an FTE basis, which is a non-GAAP financial measure. FTE basis is a performance measure used in operating the business that management believes provides investors with meaningful information on the interest margin for comparative purposes. We believe that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practice. NII on an FTE basis was $\$ 14.2$ billion, \$14.1 billion and \$14.6 billion for the three months ended March 31, 2024, December 31, 2023 and March 31, 2023, respectively. The FTE adjustment was $\$ 158$ million, $\$ 145$ million and $\$ 134$ million for the three months ended March 31, 2024, December 31, 2023 and March 31, 2023, respectively.

D Reserve Build (or Release) is calculated by subtracting net charge-offs for the period from the provision for credit losses recognized in that period. The period-end allowance, or reserve, for credit losses reflects the beginning of the period allowance adjusted for net charge-offs recorded in that period plus the provision for credit losses and other valuation accounts recognized in that period.

E Global Liquidity Sources (GLS) include cash and high-quality, liquid, unencumbered securities, inclusive of U.S. government securities, U.S. agency securities, U.S. agency mortgage-backed securities, and a select group of non-U.S. government and supranational securities, and other investment-grade securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity among legal entities may be subject to certain regulatory and other restrictions.

F Regulatory capital ratios at March 31, 2024 are preliminary. The Corporation reports regulatory capital ratios under both the Standardized and Advanced approaches. Capital adequacy is evaluated against the lower of the Standardized or Advanced approaches compared to their respective regulatory capital ratio requirements. The Corporation's binding ratio was Total capital ratio under the Standardized approach for March 31, 2024 and December 31, 2023; and the Common equity tier 1 ratio under the Standardized approach for March 31, 2023.

G The below table includes Global Markets sales and trading revenue, excluding net DVA, which is a non-GAAP financial measure. We believe that the presentation of measures that exclude this item is useful because such measures provide additional information to assess the underlying operational performance and trends of our businesses and to allow better comparison of period-to-period operating performance.

| (Dollars in millions) | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/2024 |  | 12/31/2023 |  | 3/31/2023 |  |
| Sales and trading revenue |  |  |  |  |  |  |
| Fixed-income, currencies and commodities | \$ | 3,231 | \$ | 2,079 | \$ | 3,440 |
| Equities |  | 1,861 |  | 1,540 |  | 1,627 |
| Total sales and trading revenue | \$ | 5,092 | \$ | 3,619 | \$ | 5,067 |
|  |  |  |  |  |  |  |
| Sales and trading revenue, excluding net debit valuation adjustment ${ }^{1}$ |  |  |  |  |  |  |
| Fixed-income, currencies and commodities | \$ | 3,307 | \$ | 2,206 | \$ | 3,429 |
| Equities |  | 1,870 |  | 1,545 |  | 1,624 |
| Total sales and trading revenue, excluding net debit valuation adjustment | \$ | 5,177 | \$ | 3,751 | \$ | 5,053 |

${ }^{1}$ For the three months ended March 31, 2024, December 31, 2023 and March 31, 2023, net DVA gains (losses) were (\$85) million, (\$132) million and \$14 million, FICC net DVA gains (losses) were $(\$ 76)$ million, ( $\$ 127$ ) million and $\$ 11$ million, and Equities net DVA gains (losses) were ( $\$ 9$ ) million, ( $\$ 5$ ) million and $\$ 3$ million, respectively.

Pretax, pre-provision income (PTPI) is a non-GAAP financial measure calculated by adjusting consolidated pretax income to add back provision for credit losses. Management believes that PTPI is a useful financial measure as it enables an assessment of the Company's ability to generate earnings to cover credit losses through a credit cycle and provides an additional basis for comparing the Company's results of operations between periods by isolating the impact of provision for credit losses, which can vary significantly between periods. For Reconciliations to GAAP Financial Measures, see page 19.

| (a) | Estimated U.S. retail deposits based on June 30, 2023 FDIC deposit data. |
| :---: | :---: |
| (b) | Javelin 2023 Online and Mobile Banking Scorecards. |
| (c) | FDIC, Q4-23. |
| (d) | Global Finance, March 2023. |
| (e) | Global Finance, August 2023. |
| (f) | Global Finance, October 2023. |
| (g) | J.D. Power 2024 Financial Health Support Certification ${ }^{5 M}$ is based on exceeding customer experience benchmarks using client surveys and a best practices verification. For more information, visit jdpower.com/awards.* |
| (h) | Industry Q4-23 FDIC call reports. |
| (i) | Global Finance, 2024. |
| (j) | Euromoney, 2024. |
| (k) | With Intelligence, 2024. |
| (I) | Global Finance, 2023. |
| (m) | Euromoney, 2023. |
| ( n ) | Treasury Management International, 2024. |
| (o) | Global Finance Treasury \& Cash Management Awards, 2023. |
| (p) | Celent, 2024. |
| (q) | The Banker, 2023. |
| (r) | Coalition Greenwich, 2023. |
| (s) | Risk.net, 2024.* |
| (t) | IFR, 2023. |
| (u) | Institutional Investor, 2023. |
| (v) | LSEG, 2024 YTD. |
| (w) | Asset Securitization Report, 2023. |

[^5]
## Contact Information and Investor Conference Call Invitation

Investor Call Chief Executive Officer Brian Moynihan and Chief Financial Officer Alastair Borthwick will discuss first-quarter Information 2024 financial results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at https://investor.bankofamerica.com.*<br>For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732<br>(international). The conference ID is 79795 . Please dial in 10 minutes prior to the start of the call. Investors can access replays of the conference call by visiting the Investor Relations website or by calling<br>1.800.934.4850 (U.S.) or 1.402.220.1178 (international) from noon April 16 through 11:59 p.m. ET on April 26.

## Investors May Contact:

Lee McEntire, Bank of America
Phone: 1.980.388.6780
lee.mcentire@bofa.com
Jonathan G. Blum, Bank of America (Fixed Income)
Phone: 1.212.449.3112
jonathan.blum@bofa.com

## Reporters May Contact:

Bill Halldin, Bank of America
Phone: 1.916.724.0093
william.halldin@bofa.com

## Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market business and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 69 million consumer and small business clients with approximately 3,800 retail financial centers, approximately 15,000 ATMs (automated teller machines) an award-winning digital banking with approximately 57 million verified digital users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 4 million small business households through a suite of innovative, easy-to-use online products and services. The company serves clier through operations across the United States, its territories and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-Looking Statements

Bank of America Corporation (the Corporation) and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact th they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs, such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent the Corporation's current expectations, plans or forecasts of its future results, revenues, liquidity, net interest income, provision for credit losses, expenses, efficiency ratio, capit measures, strategy, deposits, assets, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptic that are difficult to predict and are often beyond the Corporation's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

[^6]
## BANKOFAMERICA

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of the Corporation's 2023 Annual Report on Form 10-K and in any of the Corporation's subsequent Securities and Exchange Commission filings: the Corporation's potential judgments, orders, settlements, penalties, fines and reputational damage resulting from pending or future litigation and regulatory investigations, proceedings and enforcement actions, including as a result of our participation in and execution of government programs related to the Coronavirus Disease 2019 (COVID-19) pandemic, such as the processing of unemployment benefits for California and certain other states; the possibility that the Corporation's future liabilities may be in excess of its recorded liability and estimated range of possible loss for litigation, and regulatory and government actions; the possibility that the Corporation could face increased claims from one or more parties involved in mortgage securitizations; the Corporation's ability to resolve representations and warranties repurchase and related claims; the risks related to the discontinuation of reference rates, including increased expenses and litigation and the effectiveness of hedging strategies; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Corporation's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, inflation, currency exchange rates, economic conditions, trade policies and tensions, including tariffs, and potential geopolitical instability; the impact of the interest rate, inflationary, macroeconomic, banking and regulatory environment on the Corporation's assets, business, financial condition and results of operations; the impact of adverse developments affecting the U.S. or global banking industry, including bank failures and liquidity concerns, resulting in worsening economic and market volatility, and regulatory responses thereto; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior, adverse developments with respect to U.S. or global economic conditions and other uncertainties, including the impact of supply chain disruptions, inflationary pressures and labor shortages on economic conditions and our business; potential losses related to the Corporation's concentration of credit risk; the Corporation's ability to achieve its expense targets and expectations regarding revenue, net interest income, provision for credit losses, net charge-offs, effective tax rate, loan growth or other projections; adverse changes to the Corporation's credit ratings from the major credit rating agencies; an inability to access capital markets or maintain deposits or borrowing costs; estimates of the fair value and other accounting values, subject to impairment assessments, of certain of the Corporation's assets and liabilities; the estimated or actual impact of changes in accounting standards or assumptions in applying those standards; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements; the impact of adverse changes to total loss-absorbing capacity requirements, stress capital buffer requirements and / or global systemically important bank surcharges; the potential impact of actions of the Board of Governors of the Federal Reserve System on the Corporation's capital plans; the effect of changes in or interpretations of income tax laws and regulations; the impact of implementation and compliance with U.S. and international laws, regulations and regulatory interpretations, including, but not limited to, recovery and resolution planning requirements, Federal Deposit Insurance Corporation assessments, the Volcker Rule, fiduciary standards, derivatives regulations and potential changes to loss allocations between financial institutions and customers, including for losses incurred from the use of our products and services, including electronic payments and payment of checks, that were authorized by the customer but induced by fraud; the impact of failures or disruptions in or breaches of the Corporation's operations or information systems, or those of third parties, including as a result of cybersecurity incidents; the risks related to the development, implementation, use and management of emerging technologies, including artificial intelligence and machine learning; the risks related to the transition and physical impacts of climate change; our ability to achieve environmental, social and governance goals and commitments or the impact of any changes in the Corporation's sustainability strategy or commitments generally; the impact of any future federal government shutdown and uncertainty regarding the federal government's debt limit or changes in fiscal, monetary or regulatory policy; the emergence or continuation of widespread health emergencies or pandemics; the impact of natural disasters, extreme weather events, military conflicts (including the Russia / Ukraine conflict, the conflict in the Middle East, the possible expansion of such conflicts and potential geopolitical consequences), terrorism or other geopolitical events; and other matters.

Forward-looking statements speak only as of the date they are made, and the Corporation undertakes no obligation to update any forwardlooking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.
"Bank of America" and "BofA Securities" are the marketing names used by the Global Banking and Global Markets divisions of Bank of America Corporation. Lending, other commercial banking activities, and trading in certain financial instruments are performed globally by banking affiliates of Bank of America Corporation, including Bank of America, N.A., Member FDIC. Trading in securities and financial instruments, and strategic advisory, and other investment banking activities, are performed globally by investment banking affiliates of Bank of America Corporation ("Investment Banking Affiliates") or other affiliates, including, in the United States, BofA Securities, Inc. and Merrill Lynch, Pierce, Fenner \& Smith Incorporated, each of which are registered broker-dealers and Members of SIPC, and, in other jurisdictions, by locally registered entities. BofA Securities, Inc. is registered as a futures commission merchant with the CFTC and is a member of the NFA. Investment products offered by Investment Banking Affiliates: Are Not FDIC Insured • May Lose Value • Are Not Bank Guaranteed. Bank of America Corporation's broker-dealers are not banks and are separate legal entities from their bank affiliates. The obligations of the brokerdealers are not obligations of their bank affiliates (unless explicitly stated otherwise), and these bank affiliates are not responsible for securities sold, offered, or recommended by the broker-dealers. The foregoing also applies to other non-bank affiliates.

For more Bank of America news, including dividend announcements and other important information, visit the Bank of America newsroom at https://newsroom.bankofamerica.com.*

## Bank of America Corporation and Subsidiaries <br> Selected Financial Data

(In millions, except per share data)

| Summary Income Statement |  |  | Fourth Quarter 2023 |  | First Quarter 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 14,032 | \$ | 13,946 | \$ | 14,448 |
| Noninterest income |  | 11,786 |  | 8,013 |  | 11,810 |
| Total revenue, net of interest expense |  | 25,818 |  | 21,959 |  | 26,258 |
| Provision for credit losses |  | 1,319 |  | 1,104 |  | 931 |
| Noninterest expense |  | 17,237 |  | 17,731 |  | 16,238 |
| Income before income taxes |  | 7,262 |  | 3,124 |  | 9,089 |
| Income tax expense |  | 588 |  | (20) |  | 928 |
| Net income | \$ | 6,674 | \$ | 3,144 | \$ | 8,161 |
| Preferred stock dividends |  | 532 |  | 306 |  | 505 |
| Net income applicable to common shareholders | \$ | 6,142 | \$ | 2,838 | \$ | 7,656 |
|  |  |  |  |  |  |  |
| Average common shares issued and outstanding |  | 7,968.2 |  | 7,990.9 |  | 8,065.9 |
| Average diluted common shares issued and outstanding |  | 8,031.4 |  | 8,062.5 |  | 8,182.3 |
| Summary Average Balance Sheet |  |  |  |  |  |  |
| Total cash and cash equivalents | \$ | 370,648 | \$ | 405,052 | \$ | 230,484 |
| Total debt securities |  | 842,483 |  | 802,657 |  | 851,177 |
| Total loans and leases |  | 1,047,890 |  | 1,050,705 |  | 1,041,352 |
| Total earning assets |  | 2,860,583 |  | 2,829,765 |  | 2,671,426 |
| Total assets |  | 3,247,159 |  | 3,213,159 |  | 3,096,058 |
| Total deposits |  | 1,907,462 |  | 1,905,011 |  | 1,893,649 |
| Common shareholders' equity |  | 264,114 |  | 260,221 |  | 248,855 |
| Total shareholders' equity |  | 292,511 |  | 288,618 |  | 277,252 |
| Performance Ratios |  |  |  |  |  |  |
| Return on average assets |  | 0.83 \% |  | 0.39 \% |  | 1.07 \% |
| Return on average common shareholders' equity |  | 9.35 |  | 4.33 |  | 12.48 |
| Return on average tangible common shareholders' equity ${ }^{(1)}$ |  | 12.73 |  | 5.92 |  | 17.38 |
| Per Common Share Information |  |  |  |  |  |  |
| Earnings | \$ | 0.77 | \$ | 0.36 | \$ | 0.95 |
| Diluted earnings |  | 0.76 |  | 0.35 |  | 0.94 |
| Dividends paid |  | 0.24 |  | 0.24 |  | 0.22 |
| Book value |  | 33.71 |  | 33.34 |  | 31.58 |
| Tangible book value ${ }^{(1)}$ |  | 24.79 |  | 24.46 |  | 22.78 |
| Summary Period-End Balance Sheet | $\begin{gathered} \text { March } 31 \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \end{gathered}$ |  |
| Total cash and cash equivalents | \$ | 313,404 | \$ | 333,073 | \$ | 376,218 |
| Total debt securities |  | 909,982 |  | 871,407 |  | 797,005 |
| Total loans and leases |  | 1,049,156 |  | 1,053,732 |  | 1,046,406 |
| Total earning assets |  | 2,880,224 |  | 2,808,175 |  | 2,778,481 |
| Total assets |  | 3,273,803 |  | 3,180,151 |  | 3,194,657 |
| Total deposits |  | 1,946,496 |  | 1,923,827 |  | 1,910,402 |
| Common shareholders' equity |  | 265,155 |  | 263,249 |  | 251,799 |
| Total shareholders' equity |  | 293,552 |  | 291,646 |  | 280,196 |
| Common shares issued and outstanding |  | 7,866.9 |  | 7,895.5 |  | 7,972.4 |
| Credit Quality | First Quarter 2024 |  | Fourth Quarter 2023 |  | First Quarter 2023 |  |
| Total net charge-offs | \$ | 1,498 | \$ | 1,192 | \$ | 807 |
| Net charge-offs as a percentage of average loans and leases outstanding ${ }^{(2)}$ |  | 0.58 \% |  | 0.45 \% |  | 0.32 \% |
| Provision for credit losses | \$ | 1,319 | \$ | 1,104 | \$ | 931 |
|  | $\begin{gathered} \text { March } 31 \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \end{gathered}$ |  |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(3)}$ | \$ | 6,034 | \$ | 5,630 | \$ | 4,083 |
| Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties ${ }^{(3)}$ |  | 0.58 \% |  | 0.54 \% |  | 0.39 \% |
| Allowance for credit losses | \$ | 14,371 | \$ | 14,551 | \$ | 13,951 |
| Allowance for loan and lease losses |  | 13,213 |  | 13,342 |  | 12,514 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding ${ }^{(2)}$ |  | 1.26 \% |  | 1.27 \% |  | 1.20 \% |

For footnotes, see page 16.

## Bank of America Corporation and Subsidiaries

## Selected Financial Data (continued)

(Dollars in millions)

| Capital Management | $\begin{gathered} \text { March } 31 \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regulatory capital metrics ${ }^{(4)}$ : |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 196,625 | \$ | 194,928 | \$ | 184,432 |
| Common equity tier 1 capital ratio - Standardized approach |  | 11.8 \% |  | 11.8 \% |  | 11.4 \% |
| Common equity tier 1 capital ratio - Advanced approaches |  | 13.4 |  | 13.4 |  | 12.9 |
| Tier 1 leverage ratio |  | 7.1 |  | 7.1 |  | 7.1 |
| Supplementary leverage ratio |  | 6.0 |  | 6.1 |  | 6.0 |
| Total ending equity to total ending assets ratio |  | 9.0 |  | 9.2 |  | 8.8 |
| Common equity ratio |  | 8.1 |  | 8.3 |  | 7.9 |
| Tangible equity ratio ${ }^{(5)}$ |  | 7.0 |  | 7.1 |  | 6.7 |
| Tangible common equity ratio ${ }^{(5)}$ |  | 6.1 |  | 6.2 |  | 5.8 |


 to outstanding shares of common stock. See Reconciliations to GAAP Financial Measures on page 19.
${ }^{(2)}$ Ratios do not include loans accounted for under the fair value option. Charge-off ratios are annualized for the quarterly presentation.
 agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate, and nonperforming loans held-for-sale or accounted for under the fair value option.

 March 31, 2024 and December 31, 2023; and Common equity tier 1 ratio under the Standardized approach for March 31, 2023.

 measures of those assets that can generate income. See Reconciliations to GAAP Financial Measures on page 19.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment and All Other
(Dollars in millions)

|  | First Quarter 2024 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | All Other |  |
| Total revenue, net of interest expense | \$ | 10,166 | \$ | 5,591 | \$ | 5,980 | \$ | 5,883 | \$ | $(1,644)$ |
| Provision for credit losses |  | 1,150 |  | (13) |  | 229 |  | (36) |  | (11) |
| Noninterest expense |  | 5,475 |  | 4,264 |  | 3,012 |  | 3,492 |  | 994 |
| Net income |  | 2,656 |  | 1,005 |  | 1,986 |  | 1,723 |  | (696) |
| Return on average allocated capital ${ }^{(1)}$ |  | 25 \% |  | 22 \% |  | 16 \% |  | 15 \% |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 313,038 | \$ | 218,616 | \$ | 373,608 | \$ | 133,756 | \$ | 8,872 |
| Total deposits |  | 952,466 |  | 297,373 |  | 525,699 |  | 32,585 |  | 99,339 |
| Allocated capital ${ }^{(1)}$ |  | 43,250 |  | 18,500 |  | 49,250 |  | 45,500 |  | n/m |
| Quarter end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 311,725 | \$ | 219,844 | \$ | 373,403 | \$ | 135,267 | \$ | 8,917 |
| Total deposits |  | 978,761 |  | 298,039 |  | 527,113 |  | 34,847 |  | 07,736 |
|  | Fourth Quarter 2023 |  |  |  |  |  |  |  |  |  |
|  |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | ther |
| Total revenue, net of interest expense | \$ | 10,329 | \$ | 5,227 | \$ | 5,928 | \$ | 4,088 | \$ | $(3,468)$ |
| Provision for credit losses |  | 1,405 |  | (26) |  | (239) |  | (60) |  | 24 |
| Noninterest expense |  | 5,234 |  | 3,894 |  | 2,781 |  | 3,271 |  | 2,551 |
| Net income (loss) |  | 2,768 |  | 1,019 |  | 2,472 |  | 636 |  | $(3,751)$ |
| Return on average allocated capital ${ }^{(1)}$ |  | 26 \% |  | 22 \% |  | $20 \%$ |  | 6 \% |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 313,438 | \$ | 219,425 | \$ | 374,862 | \$ | 133,631 | \$ | 9,349 |
| Total deposits |  | 959,247 |  | 292,478 |  | 527,597 |  | 31,950 |  | 93,739 |
| Allocated capital ${ }^{(1)}$ |  | 42,000 |  | 18,500 |  | 49,250 |  | 45,500 |  | $\mathrm{n} / \mathrm{m}$ |
| Quarter end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 315,119 | \$ | 219,657 | \$ | 373,891 | \$ | 136,223 | \$ | 8,842 |
| Total deposits |  | 969,572 |  | 299,657 |  | 527,060 |  | 34,833 |  | 92,705 |
|  | First Quarter 2023 |  |  |  |  |  |  |  |  |  |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | All Other |  |
| Total revenue, net of interest expense | \$ | 10,706 | \$ | 5,315 | \$ | 6,203 | \$ | 5,626 | \$ | $(1,458)$ |
| Provision for credit losses |  | 1,089 |  | 25 |  | (237) |  | (53) |  | 107 |
| Noninterest expense |  | 5,473 |  | 4,067 |  | 2,940 |  | 3,351 |  | 407 |
| Net income |  | 3,108 |  | 917 |  | 2,555 |  | 1,688 |  | (107) |
| Return on average allocated capital ${ }^{(1)}$ |  | $30 \%$ |  | 20 \% |  | 21 \% |  | 15 \% |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 303,772 | \$ | 221,448 | \$ | 381,009 | \$ | 125,046 | \$ | 10,077 |
| Total deposits |  | 1,026,242 |  | 314,019 |  | 492,577 |  | 36,109 |  | 24,702 |
| Allocated capital ${ }^{(1)}$ |  | 42,000 |  | 18,500 |  | 49,250 |  | 45,500 |  | $\mathrm{n} / \mathrm{m}$ |
| Quarter end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 304,480 | \$ | 217,804 | \$ | 383,491 | \$ | 130,804 | \$ | 9,827 |
| Total deposits |  | 1,044,768 |  | 301,471 |  | 495,949 |  | 33,624 |  | 34,590 |

${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
$\mathrm{n} / \mathrm{m}=$ not meaningful

[^7]
## Bank of America Corporation and Subsidiaries

Supplemental Financial Data

| (Dollars in millions) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FTE basis data ${ }^{(1)}$ | First Quarter <br> 2024 |  | Fourth Quarter 2023 | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2023 \end{aligned}$ |  |
| Net interest income | \$ | 14,190 | \$ 14,091 | \$ | 14,582 |
| Total revenue, net of interest expense |  | 25,977 | 22,104 |  | 26,392 |
| Net interest yield |  | 1.99 \% | 1.97 \% |  | 2.20 \% |
| Efficiency ratio |  | 66.36 | 80.22 |  | 61.53 |
| Other Data |  | $\begin{gathered} \text { March } 31 \\ 2024 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \end{gathered}$ |
| Number of financial centers - U.S. |  | 3,804 | 3,845 |  | 3,892 |
| Number of branded ATMs - U.S. |  | 15,028 | 15,168 |  | 15,407 |
| Headcount |  | 212,335 | 212,985 |  | 217,059 |

${ }^{(1)}$ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with meaningful information on the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and taxexempt sources and is consistent with industry practices. Net interest income includes FTE adjustments of $\$ 158$ million, $\$ 145$ million and $\$ 134$ million for the first quarter of 2024 and the fourth and first quarters of 2023 , respectively.

## Bank of America Corporation and Subsidiaries <br> Reconciliations to GAAP Financial Measures

(Dollars in millions, except per share information)

The Corporation evaluates its business using certain non-GAAP financial measures, including pretax, pre-provision income (as defined in Endnote H on page 11) and ratios that utilize tangible equity and tangible assets, each of which is a non-GAAP financial measure. Tangible equity represents shareholders' equity or common shareholders' equity reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities ("adjusted" shareholders' equity or common shareholders' equity). Return on average tangible common shareholders' equity measures the Corporation's net income applicable to common shareholders as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total tangible assets (total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities). Return on average tangible shareholders' equity measures the Corporation's net income as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total tangible assets. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below for reconciliations of these non-GAAP financial measures to the most directly comparable financial measures defined by GAAP for the three months ended March 31 , 2024, December 31, 2023 and March 31, 2023. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate these non-GAAP financial measures differently.

|  | First Quarter 2024 |  | Fourth Quarter 2023 |  | First Quarter 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of income before income taxes to pretax, pre-provision income |  |  |  |  |  |  |
| Income before income taxes | \$ | 7,262 | \$ | 3,124 | \$ | 9,089 |
| Provision for credit losses |  | 1,319 |  | 1,104 |  | 931 |
| Pretax, pre-provision income | \$ | 8,581 | \$ | 4,228 | \$ | 10,020 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity and average tangible common shareholders' equity |  |  |  |  |  |  |
| Shareholders' equity | \$ | 292,511 | \$ | 288,618 | \$ | 277,252 |
| Goodwill |  | $(69,021)$ |  | $(69,021)$ |  | $(69,022)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(1,990)$ |  | $(2,010)$ |  | $(2,068)$ |
| Related deferred tax liabilities |  | 874 |  | 886 |  | 899 |
| Tangible shareholders' equity | \$ | 222,374 | \$ | 218,473 | \$ | 207,061 |
| Preferred stock |  | $(28,397)$ |  | $(28,397)$ |  | $(28,397)$ |
| Tangible common shareholders' equity | \$ | 193,977 | \$ | 190,076 | \$ | 178,664 |

Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity and period-end tangible common
shareholders' equity

| Shareholders' equity | \$ | 293,552 | \$ | 291,646 | \$ | 280,196 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(69,021)$ |  | $(69,021)$ |  | $(69,022)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(1,977)$ |  | $(1,997)$ |  | $(2,055)$ |
| Related deferred tax liabilities |  | 869 |  | 874 |  | 895 |
| Tangible shareholders' equity | \$ | 223,423 | \$ | 221,502 | \$ | 210,014 |
| Preferred stock |  | $(28,397)$ |  | $(28,397)$ |  | $(28,397)$ |
| Tangible common shareholders' equity | \$ | 195,026 | \$ | 193,105 | \$ | 181,617 |
| Reconciliation of period-end assets to period-end tangible assets |  |  |  |  |  |  |
| Assets | \$ 3,273,803 |  | \$ | 3,180,151 | \$ | 3,194,657 |
| Goodwill | $(69,021)$ |  | $(69,021)$ |  | $(69,022)$ |  |
| Intangible assets (excluding mortgage servicing rights) | $(1,977)$ |  | $(1,997)$ |  | $(2,055)$ |  |
| Related deferred tax liabilities | 869 |  | 874 |  | 895 |  |
| Tangible assets | \$3,203,674 |  | \$ | 3,110,007 | \$ | 3,124,475 |
| Book value per share of common stock |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 265,155 | \$ | 263,249 | \$ | 251,799 |
| Ending common shares issued and outstanding | 7,866.9 |  | 7,895.5 |  | 7,972.4 |  |
| Book value per share of common stock | \$ | \$ 33.71 | \$ | 33.34 | \$ | 31.58 |
| Tangible book value per share of common stock |  |  |  |  |  |  |
| Tangible common shareholders' equity | \$ | 195,026 | \$ | 193,105 | \$ | 181,617 |
| Ending common shares issued and outstanding | 7,866.9 |  | 7,895.5 |  | 7,972.4 |  |
| Tangible book value per share of common stock | \$ | 24.79 | \$ | 24.46 | \$ | 22.78 |

# Bank of America 1Q24 Financial Results 

April 16, 2024

BANKOFAMERICA

## 1Q24 Financial Results

| (\$B, except per share data) | 1Q24 | $1 \text { Q24 }$ <br> Adjusted ${ }^{1}$ | 1Q23 | Inc / (Dec) |  | Inc / (Dec) Adjusted |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenue, net of interest expense | \$25.8 | \$25.8 | \$26.3 | (\$0.4) | (2) \% | (\$0.4) | (2) \% |
| Provision for credit losses | 1.3 | 1.3 | 0.9 | 0.4 | 42 | 0.4 | 42 |
| Net charge-offs | 1.5 | 1.5 | 0.8 | 0.7 | 86 | 0.7 | 86 |
| Reserve build (release) ${ }^{2}$ | (0.2) | (0.2) | 0.1 | (0.3) | N/M | (0.3) | N/M |
| Noninterest expense | 17.2 | 16.5 | 16.2 | 1.0 | 6 | 0.3 | 2 |
| Pretax income | 7.3 | 8.0 | 9.1 | (1.8) | (20) | (1.1) | (12) |
| Pretax, pre-provision income ${ }^{3}$ | 8.6 | 9.3 | 10.0 | (1.4) | (14) | (0.7) | (7) |
| Income tax | 0.6 | 0.8 | 0.9 | (0.3) | (37) | (0.2) | (19) |
| Net income | \$6.7 | \$7.2 | \$8.2 | (\$1.5) | (18) | (\$1.0) | (12) |
| Diluted earnings per share | \$0.76 | \$0.83 | \$0.94 | (\$0.18) | (19) | (\$0.11) | (12) |
| Average diluted common shares (in millions) | 8,031 | 8,031 | 8,182 | (151) | (2) | (151) | (2) |

## Return Metrics and Efficiency Ratio

| Return on average assets | $\mathbf{0 . 8 3} \%$ | $\mathbf{0 . 8 9} \boldsymbol{\%}$ | 1.07 \% |
| :--- | ---: | ---: | ---: |
| Return on average common shareholders' equity | $\mathbf{9 . 4}$ | $\mathbf{1 0 . 2}$ | 12.5 |
| Return on average tangible common shareholders' equity ${ }^{3}$ | $\mathbf{1 2 . 7}$ | $\mathbf{1 3 . 8}$ | 17.4 |
| Efficiency ratio | $\mathbf{6 7}$ | $\mathbf{6 4}$ | $\mathbf{6 2}$ |

1Q24 results included additional FDIC special assessment accrual of $\$ 0.7 \mathrm{~B}$ in pretax noninterest expense, which reduced earnings by $\$ 0.07$ per diluted common share

## Continued Organic Growth in 1Q24

## Consumer Banking

Added $\sim 245,000$ net new checking accounts; 21 consecutive quarters of growth

- Added over 1MM credit card accounts ${ }^{1}$
- Record 3.9MM consumer investment accounts, with \$44B net client flows since 1Q23


## Global Wealth \& Investment Management

Added over 7,300 net new relationships across Merrill and Private Bank

Opened ~29,000 new bank accounts

- Record client balances of nearly \$4T, up 13\% YoY

- \$60B total net wealth spectrum flows since 1Q23²


## Global Banking

- \#3 investment banking fee ranking; grew market share 115 bps vs. 1Q23 ${ }^{3}$
- Grew investment banking fees 35\% YoY to \$1.6B
- Added 25\% more Global Commercial Banking new clients YTD vs. 1Q234
- Grew average deposits 7\% from 1Q23, including 12\% growth in Corporate Bank deposits


## Global Markets

- 8 consecutive quarters of YoY sales and trading revenue growth
- Highest 1Q sales and trading revenue in over a decade
- Record average Ioan balances of $\$ 134 \mathrm{~B}$, up $7 \%$ YoY

Zero trading loss days in 1Q24

## 1Q24 Highlights

(Comparisons to 1 Q 23 , unless otherwise noted)

- Net income of $\$ 6.7 \mathrm{~B}$; diluted earnings per share (EPS) of $\$ 0.76$; ROE $^{1} 9.4 \%$, ROTCE ${ }^{1,2} 12.7 \%$
- Excluding FDIC special assessment, adj. net income \$7.2B; adj. diluted EPS \$0.83; adj. ROE 10.2\%, adj. ROTCE $13.8 \%{ }^{3}$
- Revenue, net of interest expense, of $\$ 25.8 \mathrm{~B}(\$ 26.0 \mathrm{BFTE})^{1,2}$ decreased $\$ 0.4 \mathrm{~B}$, or $2 \%$, including higher investment banking and asset management fees, as well as sales and trading revenue, and lower net interest income (NII)
- NII of $\$ 14.0 \mathrm{~B}(\$ 14.2 \mathrm{BFTE})^{2}$ decreased $\$ 0.4 \mathrm{~B}$, or $3 \%$, as higher deposit costs more than offset higher asset yields and modest loan growth
- Provision for credit losses of $\$ 1.3 \mathrm{~B}$
- Net charge-offs (NCOs) of $\$ 1.5 B^{4}$ increased compared to $1 Q 23$ and $4 Q 23$, driven primarily by credit card and commercial real estate office
- Net charge-off ratio of 58 bps vs. 32 bps in 1Q23 and 45 bps in 4Q23 ${ }^{4}$
- Net reserve release of $\$ 0.2 B$ vs. net reserve build of $\$ 0.1 B$ in 1 Q 23 and net reserve release of $\$ 0.1 B$ in 4 Q 23
- Noninterest expense of $\$ 17.2 \mathrm{~B}$ increased $\$ 1.0 \mathrm{~B}$, or $6 \%$, vs. 1 Q 23
- Excluding FDIC special assessment, adjusted noninterest expense of $\$ 16.5 B$ increased $\$ 0.3 B$, or $2 \%^{3}$
- Balance sheet remained strong
- Average deposits of \$1.91T increased \$14B, or 1\%, vs. 1Q23
- Average loans and leases of \$1.05T were modestly higher vs. 1Q23
- Common Equity Tier 1 capital of \$197B increased \$2B from 4Q23
- Common Equity Tier 1 ratio of $11.8 \%$; 184 bps above regulatory minimum
- Average Global Liquidity Sources of $\$ 909 \mathrm{~B}^{5}$
- Paid $\$ 1.9 \mathrm{~B}$ in common dividends and repurchased $\$ 2.5 \mathrm{~B}$ of common stock, including repurchases to offset shares awarded under equity-based compensation plans

[^8]Balance Sheet, Liquidity, and Capital
(EOP ${ }^{1}$ basis unless noted)

| Balance Sheet Metrics | $\mathbf{1 Q 2 4}$ | $\mathbf{4 Q 2 3}$ | $\mathbf{1 Q 2 3}$ |
| :--- | ---: | ---: | ---: |
| Assets (\$B) | $\mathbf{\$ 3 , 2 7 4}$ | $\$ 3,180$ | $\$ 3,195$ |
| Total assets | $\mathbf{1 , 0 4 9}$ | 1,054 | 1,046 |
| Total loans and leases | $\mathbf{3 1 3}$ | 333 | 376 |
| Cash and cash equivalents | $\mathbf{9 1 0}$ | 871 | 797 |
| Total debt securities |  |  |  |
|  |  |  |  |
| Funding \& Liquidity (\$B) | $\mathbf{\$ 1 , 9 4 6}$ | $\$ 1,924$ | $\$ 1,910$ |
| Total deposits | $\mathbf{2 9 6}$ | 302 | $\mathbf{2 8 4}$ |
| Long-term debt | $\mathbf{9 0 9}$ | 897 | 854 |


| Basel 3 Capital (\$B) ${ }^{4}$ | 1Q24 | 4Q23 | 1Q23 |
| :---: | :---: | :---: | :---: |
| Common equity tier 1 capital | \$197 | \$195 | \$184 |
| Standardized approach |  |  |  |
| Risk-weighted assets (RWA) | \$1,660 | \$1,651 | \$1,622 |
| CET1 ratio | 11.8 \% | 11.8 \% | 11.4 \% |
| Advanced approaches |  |  |  |
| Risk-weighted assets | \$1,470 | \$1,459 | \$1,427 |
| CET1 ratio | 13.4 \% | 13.4 \% | 12.9 \% |
| Supplementary leverage |  |  |  |
| Supplementary Leverage Ratio | 6.0 \% |  | 6.0 \% |

- CET1 ratio of $11.8 \%$ increased 4 bps vs. 4Q23 ${ }^{4}$
- CET1 capital of \$197B increased \$2B from 4Q23, driven by net income, partially offset by capital distributions to shareholders
- Standardized RWA of \$1,660B increased \$9B from 4Q23
- Book value per share of \$33.71 improved 7\% from 1Q23; tangible book value per share of \$24.79 improved 9\% from 1Q23 ${ }^{3}$
- Average Global Liquidity Sources of \$909B increased \$12B, or 1\%, from 4Q23²


## Average Loan and Lease Trends

Total Loans and Leases (\$B)


Loans and Leases in Business Segments (\$B)


Total Loans and Leases by Portfolio (\$B)


Total Loans and Leases in All Other (\$B)


[^9]
## Average Deposit Trends

Bank of America Ranked \#1 in U.S. Retail Deposit Market Share ${ }^{1}$

Total Corporation (\$B)

GWIM (\$B)


Consumer Banking (\$B)


Global Banking (\$B)


## Managing Excess Deposits

Deposits in Excess of Loans (EOP, \$B)


## Cash \& Securities Yield vs. Deposit Rate Paid



Cash and Securities Portfolios (\$B) ${ }^{1}$


- Deposits in excess of loans grew from $\$ 0.5 \mathrm{~T}$ in 4 Q 19 and peaked at $\$ 1.1 \mathrm{~T}$ in 4 Q 21 ; remained elevated at \$0.9T in 1 Q 24
- Excess deposits stored in cash and investment securities
- $52 \%$ cash and AFS and $48 \%$ HTM in 1Q24
- Cash levels of $\$ 313 B$ remained well above pre-pandemic (\$162B in 4Q19)
- AFS securities mostly hedged with floating rate swaps; duration less than 0.5 years and marked through $\mathrm{AOCl}^{\prime}$ and regulatory capital
- HTM securities book has declined $\$ 96 \mathrm{~B}$ since peaking at $\$ 683 \mathrm{~B}$ in 3 Q 21 ; down $\$ 38 \mathrm{~B}$ vs. 1 Q 23 and $\$ 8 \mathrm{~B}$ vs. 4 Q 23
- MBS ${ }^{1}$ of $\$ 458$ B down $\$ 8$ B, and U.S. Treasuries and other securities of \$129B flat vs. 4Q23
- Valuation ${ }^{2}$ declined $\$ 11 B$ from 4Q23, driven primarily by higher mortgage interest rates
- Blended cash and securities yield continued to improve in 1Q24 and is 168 bps above deposit rate paid


## Net Interest Income

Net Interest Income (FTE, \$B) ${ }^{1}$


Net Interest Yield (FTE) ${ }^{1}$


- Net interest income of \$14.0B (\$14.2B FTE) ${ }^{1}$ decreased \$0.4B YoY, as higher deposit costs more than offset higher asset yields, higher NII related to Global Markets (GM) activity, and modest loan growth
- Increased \$0.1B from 4Q23, driven primarily by higher asset yields and NII related to GM activity, partially offset by higher deposit costs and one fewer day of interest accrual
- NII related to GM activity increased approximately $\$ 0.6 B$ YoY and \$0.1B from 4Q23
- Net interest yield of 1.99\% decreased 21 bps YoY and increased 2 bps from 4Q23
- Excluding GM, net interest yield of $2.50 \%^{1}$
- As of March 31, 2024, a +100 bps parallel shift above the interest rate yield curve was estimated to benefit NII by $\$ 3.0 \mathrm{~B}$ over the next 12 months; a -100bps parallel shift was estimated to decrease NII by $\$ 2.9 \mathrm{~B}^{2}$

Net Interest Income excl. GM (FTE, \$B) ${ }^{1}$


## Expense and Efficiency

Total Noninterest Expense (\$B)

| \$20.0 | \$16.2 | \$16.0 | \$15.8 | $\begin{gathered} \$ 17.7 \\ \hline 2.1 \end{gathered}$ |  | $\begin{gathered} \$ 17.2 \\ 0.7 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6.3 | 6.6 | 6.3 | 6.1 |  | 6.3 |  |
| \$10.0 |  |  |  |  | \$15.6 ${ }^{1}$ |  | \$16.5 ${ }^{1}$ |
|  | 9.9 | 9.4 | 9.6 | 9.5 |  | 10.2 |  |
| \$0.0 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |  | 1Q24 |  |
|  |  | on and be | Other | cial ass |  |  |  |

## Efficiency Ratio



- 1Q24 and 4Q23 noninterest expense of $\$ 17.2 \mathrm{~B}$ and $\$ 17.7 \mathrm{~B}$ included accruals of $\$ 0.7 \mathrm{~B}$ and $\$ 2.1 \mathrm{~B}$ for the estimated amount of the FDIC special assessment for uninsured deposits of certain failed banks
- Excluding the FDIC special assessment, 1Q24 adjusted noninterest expense of $\$ 16.5 \mathrm{~B}$ increased $\$ 0.3 \mathrm{~B}$, or $2 \%$, ${ }^{1}$ vs. 1Q23, driven primarily by investments in people, including revenue-related incentives
- 1 Q24 adjusted noninterest expense increased $\$ 0.9 B$, or $6 \%$, vs. adjusted $4 Q 23,{ }^{1}$ driven by seasonally elevated payroll taxes, revenuerelated expenses, and other annual awards and merit

Note: Amounts may not total due to rounding.
Represent non-GAAP financial measures. Q24 adjusted noninterest expense of $\$ 16.5 \mathrm{~B}$ is calculated as reported noninterest expense of $\$ 17.2 \mathrm{~B}$ less the FDIC special assessment accrual of $\$ 0.7 \mathrm{~B}$. 4 Q 23 adjusted noninterest expense of $\$ 15.6 \mathrm{~B}$ is calculated as reported noninterest expense of $\$ 17.7 \mathrm{~B}$, less the FDIC special assessment accrual of $\$ 2.1 \mathrm{~B}$. 1 Q24 efficiency ratio adjusted to exclude the FDIC special assessment accrual, which increased the reported efficiency ratio of $67 \%$ by 271 bps . 4Q23 efficiency ratio adjusted to exclude the net pretax charge of $\$ 1.6 \mathrm{~B}$ recorded in noninterest income related to the future cessation of the Bloomberg Short-term Bank Yield Index, as well as the $\$ 2.1$ B pretax noninterest expense for the FDIC special assessment accrual, resulting in a combined increase of 1,430 bps in the reported efficiency ratio of $81 \%$. For more information and a reconciliation to the most directly comparable GAAP financial measures, see note A on slide 30 . For important presentation information about this measure, see slide 34 .

## Asset Quality



Provision for Credit Losses (\$MM)


- Total net charge-offs of \$1.5B increased \$306MM from 4Q23 ${ }^{1}$
- Consumer net charge-offs of \$1.0B increased $\$ 115 \mathrm{MM}$, driven primarily by higher credit card losses
- Credit card loss rate of $3.62 \%$ in 1Q24 vs. 3.07\% in 4Q23
- Commercial net charge-offs of \$470MM increased \$191MM, driven by commercial real estate office
- Net charge-off ratio of $0.58 \%$ increased 13 bps from 4Q23
- Provision for credit losses of $\$ 1.3 \mathrm{~B}$
- Net reserve release of $\$ 179 \mathrm{MM}$ in 1Q24, driven primarily by commercial
- Allowance for loan and lease losses of $\$ 13.2 B$ represented $1.26 \%$ of total loans and leases ${ }^{1,2}$
- Total allowance of $\$ 14.4 \mathrm{~B}$ included $\$ 1.2 \mathrm{~B}$ for unfunded commitments
- Nonperforming loans (NPLs) of $\$ 5.9 \mathrm{~B}$ increased \$0.4B from 4Q23, driven primarily by commercial real estate office
- 61\% of Consumer NPLs are contractually current
- Commercial reservable criticized utilized exposure of \$24.5B increased \$1.2B from 4Q23

[^10]
## Asset Quality - Consumer and Commercial Portfolios




| Consumer Metrics (\$MM) | 1024 | 4Q23 | 1Q23 |
| :---: | :---: | :---: | :---: |
| Provision | \$959 | \$1,264 | \$945 |
| Nonperforming loans and leases | 2,697 | 2,712 | 2,714 |
| \% of loans and leases ${ }^{1}$ | 0.59 \% | 0.59 \% | 0.60 \% |
| Consumer 30+ days performing past due | \$4,206 | \$4,414 | \$3,344 |
| Fully-insured ${ }^{2}$ | 476 | 527 | 580 |
| Non fully-insured | 3,730 | 3,887 | 2,764 |
| Consumer 90+ days performing past due | 1,531 | 1,478 | 1,168 |
| Allowance for loans and leases | 8,476 | 8,520 | 7,361 |
| \% of loans and leases ${ }^{1}$ | 1.87 \% | 1.85 \% | 1.63 \% |
| \# times annualized NCOs | 2.05 x | 2.35 x | 2.78 x |


| Commercial Metrics (\$MM) | 1Q24 | 4Q23 | 1Q23 |
| :---: | :---: | :---: | :---: |
| Provision (benefit) | \$360 | (\$160) | (\$14) |
| Reservable criticized utilized exposure | 24,529 | 23,300 | 19,789 |
| Nonperforming loans and leases | 3,186 | 2,773 | 1,204 |
| \% of loans and leases ${ }^{1}$ | 0.54 \% | 0.47 \% | 0.20 \% |
| Allowance for loans and leases | \$4,737 | \$4,822 | \$5,153 |
| \% of loans and leases ${ }^{1}$ | 0.80 \% | 0.82 \% | 0.87 \% |

[^11]C\&l includes commercial and industrial and commercial lease financing.

## Consumer Banking

| Summary Income Statement (\$MM) | 1Q24 | Inc / (Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 4Q23 | 1Q23 |
| Total revenue, net of interest expense | \$10,166 | (\$163) | (\$540) |
| Provision for credit losses | 1,150 | (255) | 61 |
| Noninterest expense | 5,475 | 241 | 2 |
| Pretax income | 3,541 | (149) | (603) |
| Pretax, pre-provision income ${ }^{1}$ | 4,691 | (404) | (542) |
| Income tax expense | 885 | (37) | (151) |
| Net income | \$2,656 | (\$112) | (\$452) |
| Key Indicators (\$B) | 1Q24 | 4Q23 | 1Q23 |
| Average deposits | \$952.5 | \$959.2 | \$1,026.2 |
| Rate paid on deposits | 0.55 \% | 0.47 \% | 0.12 \% |
| Cost of deposits ${ }^{2}$ | 1.43 | 1.36 | 1.36 |
| Average loans and leases | \$313.0 | \$313.4 | \$303.8 |
| Net charge-off ratio | 1.47 \% | 1.30 \% | 0.97 \% |
| Net charge-offs (\$MM) | \$1,144 | \$1,023 | \$729 |
| Reserve build (\$MM) | 6 | 382 | 360 |
| Consumer investment assets ${ }^{3}$ | \$456.4 | \$424.4 | \$354.9 |
| Active mobile banking users (MM) | 38.5 | 37.9 | 36.3 |
| \% Consumer sales through digital channels | 50 \% | $49 \%$ | 51 \% |
| Number of financial centers | 3,804 | 3,845 | 3,892 |
| Combined credit / debit purchase volumes ${ }^{4}$ | \$219.4 | \$228.9 | \$209.9 |
| Total consumer credit card risk-adjusted margin ${ }^{4}$ | 6.81 \% | 7.18 \% | 8.69 \% |
| Return on average allocated capital | 25 | 26 | 30 |
| Allocated capital | \$43.3 | \$42.0 | \$42.0 |
| Efficiency ratio | 54 \% | 51 \% | 51 \% |

- Net income of $\$ 2.7 \mathrm{~B}$
- Revenue of \$10.2B decreased 5\% from 1Q23, driven primarily by the impact of lower deposit balances
- Provision for credit losses of $\$ 1.2 \mathrm{~B}$ vs. $\$ 1.1 \mathrm{~B}$ in 1Q23
- Net reserve build of $\$ 6 \mathrm{MM}$ vs. $\$ 360 \mathrm{MM}$ in 1 Q 23
- Net charge-offs of \$1.1B increased \$415MM from 1Q23, driven by credit card
- Noninterest expense of $\$ 5.5 \mathrm{~B}$ relatively flat to 1 Q 23
- Efficiency ratio of 54\%
- Average deposits of $\$ 952 \mathrm{~B}$ decreased $\$ 74 \mathrm{~B}$, or $7 \%$, from 1Q23
- $58 \%$ of deposits in checking accounts; $92 \%$ are primary accounts ${ }^{5}$
- Average loans and leases of \$313B increased \$9B, or 3\%, from 1Q23
- Combined credit / debit card spend of \$219B increased 5\% from 1Q23 ${ }^{4}$
- Record consumer investment assets of \$456B grew $\$ 101 \mathrm{~B}$, or $29 \%$, from $1 \mathrm{Q} 23,{ }^{3}$ driven by $\$ 44 \mathrm{~B}$ of net client flows from new and existing clients and higher market valuations
- 3.9MM consumer investment accounts, up 7\%
- 11.0MM Total clients enrolled in Preferred Rewards, up 8\% from 1Q23 ${ }^{6}$
- $99 \%$ annualized retention rate

[^12]
## Global Wealth \& Investment Management

| Summary Income Statement (\$MM) | Inc / (Dec) |  |  | - Net income of $\$ 1.0 B$ <br> - Record revenue of $\$ 5.6 \mathrm{~B}$ increased $5 \%$ from 1 Q23, driven by $12 \%$ higher asset management fees, due to higher market levels and strong AUM flows, partially offset by lower net interest income |
| :---: | :---: | :---: | :---: | :---: |
|  | 1Q24 | 4Q23 | 1Q23 |  |
| Total revenue, net of interest expense | \$5,591 | \$364 | \$276 |  |
| Provision (benefit) for credit losses | (13) | 13 | (38) |  |
| Noninterest expense | 4,264 | 370 | 197 |  |
| Pretax income | 1,340 | (19) | 117 | - Noninterest expense of \$4.3B increased 5\% vs. |
| Pretax, pre-provision income ${ }^{1}$ | 1,327 | (6) | 79 | 1Q23, driven by revenue-related incentives |
| Income tax expense | 335 | (5) | 29 | - Client balances of nearly \$4T increased 13\% from |
| Net income | \$1,005 | (\$14) | \$88 | 1Q23, driven by higher market valuations and positive |
| Key Indicators (\$B) | 1Q24 | 4Q23 | 1Q23 | - AUM flows of \$25B in 1Q24 |
| Average deposits | \$297.4 | \$292.5 | \$314.0 | - Average deposits of \$297B decreased \$17B, or 5\%, |
| Rate paid on deposits | 2.89 \% | 2.87 \% | 1.97 \% | from 1Q23 |
| Average loans and leases | \$218.6 | \$219.4 | \$221.4 | - Average loans and leases of \$219B decreased \$3B, |
| Net charge-off ratio | 0.03 \% | 0.02 \% | 0.01 \% | or 1\%, from 1Q23 |
| Net charge-offs (\$MM) | \$17 | \$12 | \$6 | - Added over 7,300 net new relationships across Merrill |
| Reserve build (release) (\$MM) | (30) | (38) | 19 | and Private Bank in 1Q24 |
| AUM flows | \$24.7 | \$8.4 | \$15.3 | 86\% of GWIM households / relationships digitally |
| Pretax margin | 24 \% | 26 \% | 23 \% | active across the enterprise, up from $84 \%$ in 1 Q23 ${ }^{2}$ |
| Return on average allocated capital | 22 | 22 | 20 |  |
| Allocated capital | \$18.5 | \$18.5 | \$18.5 |  |

[^13]
## Global Banking

| Summary Income Statement (\$MM) | Inc / (Dec) |  |  | - Net income of \$2.0B |
| :---: | :---: | :---: | :---: | :---: |
|  | 1Q24 | 4Q23 | 1Q23 |  |
| Total revenue, net of interest expense ${ }^{1}$ | \$5,980 | \$52 | (\$223) | - Revenue of $\$ 6.0 \mathrm{~B}$ decreased $4 \%$ from 1 Q 23 , driven primarily by lower net interest income, partially offset by higher investment banking fees |
| Provision (benefit) for credit losses | 229 | 468 | 466 |  |
| Noninterest expense | 3,012 | 231 | 72 | - Total Corporation investment banking fees (ex. self-led) of \$1.6B increased 35\% vs. 1Q23 |
| Pretax income | 2,739 | (647) | (761) |  |
| Pretax, pre-provision income ${ }^{2}$ | 2,968 | (179) | (295) | - Improved market share 115 bps from 1Q23; \#3 investment banking fee ranking ${ }^{3}$ |
| Income tax expense | 753 | (161) | (192) |  |
| Net income | \$1,986 | (\$486) | (\$569) | - Provision for credit losses of $\$ 229 \mathrm{MM}$ vs. provision benefit of $\$ 237 \mathrm{MM}$ in 1 Q 23 |
|  |  |  |  |  |
| Selected Revenue Items (\$MM) | 1Q24 | 4Q23 | 1Q23 | - Net reserve release of $\$ 121 \mathrm{MM}$ vs. $\$ 324 \mathrm{MM}$ in 1Q23 |
| Total Corporation IB fees (excl. self-led) ${ }^{1}$ | \$1,568 | \$1,145 | \$1,163 |  |
| Global Banking IB fees ${ }^{1}$ | 850 | 690 | 668 | - Net charge-offs of \$350MM increased \$263MM from 1Q23, driven by commercial real estate office |
| Business Lending revenue | 2,404 | 2,548 | 2,334 |  |
| Global Transaction Services revenue | 2,666 | 2,659 | 3,065 |  |
|  |  |  |  | - Noninterest expense of $\$ 3.0 \mathrm{~B}$ increased $2 \%$ from 1Q23 |
| Key Indicators (\$B) | 1Q24 | 4Q23 | 1Q23 |  |
| Average deposits | \$525.7 | \$527.6 | \$492.6 | - Average deposits of $\$ 526 \mathrm{~B}$ increased $\$ 33 \mathrm{~B}$, or $7 \%$, from 1Q23 |
| Average loans and leases | 373.6 | 374.9 | 381.0 |  |
| Net charge-off ratio | 0.38 \% | 0.17 \% | 0.09 \% | - Average loans and leases of $\$ 374 B$ decreased $\$ 7 B$, or $2 \%$, from 1 Q 23 , reflecting lower client demand |
| Net charge-offs (\$MM) | \$350 | \$160 | \$87 |  |
| Reserve build (release) (\$MM) | (121) | (399) | (324) |  |
| Return on average allocated capital | 16 \% | 20 \% | 21 \% |  |
| Allocated capital | \$49.3 | \$49.3 | \$49.3 |  |
| Efficiency ratio | 50 \% | 47 \% | 47 \% |  |

[^14] ${ }^{3}$ Source: Dealogic as of March 31, 2024.

## Global Markets ${ }{ }^{1}$



[^15] ${ }^{5}$ See note G on slide 31 for the definition of VaR.

## All Other ${ }^{1}$

|  | Inc / (Dec) |  |  |
| :--- | :---: | :---: | :---: |
| Summary Income Statement (\$MM) | $\mathbf{1 Q 2 4}$ | $\mathbf{4 Q 2 3}$ | $\mathbf{1 Q 2 3}$ |
| Total revenue, net of interest expense | $\mathbf{( \$ 1 , 6 4 4 )}$ | $\$ 1,824$ | $(\$ 186)$ |
| Provision (benefit) for credit losses | $\mathbf{( 1 1 )}$ | $(35)$ | $(118)$ |
| Noninterest expense | $\mathbf{9 9 4}$ | $(1,557)$ | 587 |
| Pretax income (loss) | $\mathbf{( 2 , 6 2 7 )}$ | 3,416 | $(655)$ |
| $\quad$ Pretax, pre-provision income (loss) ${ }^{2}$ | $\mathbf{( 2 , 6 3 8 )}$ | 3,381 | $(773)$ |
| Income tax (benefit) | $\mathbf{( 1 , 9 3 1 )}$ | 361 | $(66)$ |
| Net income (loss) | $\mathbf{( \$ 6 9 6 )}$ | $\$ 3,055$ | $\mathbf{( \$ 5 8 9 )}$ |

- Net loss of $\$ 0.7 \mathrm{~B}$
- Noninterest expense of $\$ 1.0 \mathrm{~B}$ included an accrual of $\$ 0.7 \mathrm{~B}$ for the estimated amount of the FDIC special assessment for uninsured deposits of certain failed banks
- Total corporate effective tax rate (ETR) for the quarter was approximately $8 \%$
- Excluding the FDIC special assessment and other discrete tax items, the ETR would have been approximately $9 \%$; further excluding recurring tax credits, primarily related to investments in renewable energy and affordable housing, the ETR would have been approximately 26\%


## Supplemental

Business Segment Trends

## Consumer Banking Trends

## Business Leadership ${ }^{1}$

- No. 1 in estimated U.S. Retail Deposits ${ }^{(A)}$
- No. 1 Online Banking and Mobile Banking Functionality ${ }^{\text {B }}$
- No. 1 Small Business Lender ${ }^{(C)}$
- Best Bank in North America ${ }^{(\mathrm{D})}$
- Best Consumer Digital Bank in the U.S. ${ }^{(\underline{E})}$
- Best Bank in the U.S. for Small and Medium Enterprises ${ }^{(\mathrm{F})}$
- Certified by J.D. Power for Outstanding Client Satisfaction with Customer Financial Health Support - Banking \& Payments ${ }^{(G)}$

Average Deposits (\$B)


Total Revenue (\$B)


Average Loans and Leases (\$B)


Total Expense (\$B) and Efficiency


Consumer Investment Assets (\$B) ${ }^{\mathbf{3}}$ and Accounts (MM)


## Consumer ${ }^{1}$ Digital Update

## Client Engagement

Digital Sales ${ }^{6}$


## Digital Volumes

Checks vs. Zelle ${ }^{\circledR}$ Sent Transactions (MM)


[^16]
## Global Wealth \& Investment Management Trends

## Business Leadership ${ }^{1}$

- No. 1 on Forbes' Best-in-State Wealth Advisors (2023), Top Women Wealth Advisors (2023), Top Women Wealth Advisors Best-in-State (2024), Best-in-State Teams (2023), and Top Next Generation Advisors (2023)
- No. 1 on Barron's Top 1200 Wealth Financial Advisors List (2024)
- No. 1 on Financial Planning's 'Top 40 Advisors Under 40' List (2024)
- No. 1 in personal trust AUM ${ }^{(H)}$
- Best Private Bank (U.S.), Best Private Bank for Philanthropic Services, and Best Private Bank for Sustainable Investing (North America) ${ }^{(1)}$
- Best for Philanthropic Advisory and Best for Next Gen in the U.S. and North America ${ }^{(1)}$
- Best Philanthropic / Educational Initiative ${ }^{(\mathrm{K})}$

Average Deposits (\$B)


Average Loans and Leases (\$B)


## Total Revenue (\$B)



Client Balances (\$B) ${ }^{2,3}$


## Global Wealth \& Investment Management Digital Update



## Global Banking Trends

## Business Leadership ${ }^{1}$

- World's Most Innovative Bank - 2023 ${ }^{(L)}$
- World's Best Digital Bank, World's Best Bank for Financing, North America's Best Bank for Small to Medium-sized Enterprises, and North America's Best Bank for Sustainable Finance ${ }^{(M)}$
- 2023 Best Bank for Cash \& Liquidity Management, Best Bank for Trade \& Supply Chain - North America, and Best Mobile Technology Solution for Treasury - CashPro App ${ }^{(N)}$
- Best Bank for Payments \& Collections in North America ${ }^{(0)}$
- Model Bank Award for Reimagining Trade \& Supply Chain Finance - 2024 for CashPro Supply Chain Solutions ${ }^{(P)}$
- Best Transaction Bank in North America( ${ }^{(Q)}$
- 2023 Share \& Excellence Awards for U.S. Large Corporate Banking \& Cash Management ${ }^{(\mathrm{R})}$
- Relationships with $74 \%$ of the Global Fortune 500; $95 \%$ of the U.S. Fortune 1,000 (2023)


## Average Deposits (\$B)



## Average Loans and Leases (\$B)



## Total Revenue (\$B) ${ }^{\mathbf{2}}$



Total Corporation IB Fees (\$MM) ${ }^{\mathbf{3}}$


[^17]
## Global Banking Digital Update


${ }^{1}$ Digital active clients represents 90 -day active clients across CashPro and BA360 platforms. Data as of February for each quarter presented. Relationship clients defined as clients meeting revenue threshold for Global Commercial Banking and Business Banking, and all clients in Global Corporate and Investment Banking.
${ }^{2}$ Includes CashPro, BA360, and Global Card Access. CashPro data as of February for each quarter presented. 1Q21 Global Card Access sign-ins include only February and March, 2021.
${ }^{3}$ Erica technology integrated into CashPro Chat starting in August 2023.
${ }^{4}$ Includes CashPro alert volume and CashPro online reports and statements scheduled, BA360 90-day Erica Insights and alerts, and Global Card Access alert volume for online and mobile.
${ }^{5}$ Percent of U.S. Dollar Investment Grade Debt Global Capital Markets investor bond orders received and fully processed digitally.

## Global Markets Trends and Revenue Mix

## Business Leadership ${ }^{1}$

- World's Best Bank for Markets ${ }^{(M)}$
- Currency Derivatives House of the Year ${ }^{(5)}$
- Derivatives House \& Foreign Exchange Derivatives House of the Year ${ }^{(T)}$
- North America Structured Finance House of the Year ${ }^{(T)}$
- Best Bank in the U.S. for Sustainable Finance ${ }^{(1)}$
- No. 1 Global Equity Research Provider ${ }^{(U)}$
- No. 1 Municipal Bonds Underwriter ${ }^{(v)}$
- No. 1 U.S. Asset-Backed Securities Underwriting ${ }^{(\mathbb{W})}$

1 Q24 Global Markets Revenue Mix (excl. net DVA) ${ }^{2}$


1 Q24 Total FICC Sales and Trading Revenue Mix (excl. net DVA) ${ }^{2}$


## Total Sales and Trading Revenue (excl. net DVA) (\$B) ${ }^{\mathbf{2}}$



Average Trading-Related Assets (\$B) and VaR (\$MM) ${ }^{4}$


## Additional Presentation Information

## Consumer Credit Update

## Consumer Credit Card ${ }^{1}$



## Residential Mortgage ${ }^{1}$



Consumer Vehicle Lending ${ }^{3}$
New Originations (\$B)


Home Equity ${ }^{1}$

${ }^{1}$ Includes loan production within Consumer Banking and GWIM. Consumer credit card balances include average balances of \$3.3B, \$3.4B, and \$3.0B in 1Q24, 4Q23, and 1Q23, respectively, within GWIM. ${ }_{3}^{2}$ Calculated as the difference between total revenue, net of interest expense, and net credit losses divided by average loans.
${ }^{3}$ Represents Consumer Banking only.
${ }^{4}$ Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

## Credit Card Days Past Due Trend

## Credit Card 30+ Days Past Due (\$MM)




## Commercial Real Estate Loans

## Commercial Real Estate as a Percent of:



Geographic Distribution (\$B)


Office Portfolio Scheduled Maturities 2024-2026 (\$B)


Note: Amounts may not total due to rounding.
Based on properties appraised between January 1, 2023 and March 31, 2024

## Notes

A In 1Q24, the FDIC increased its estimate of the loss to the Deposit Insurance Fund arising from the closures of Silicon Valley Bank and Signature Bank that will be recouped through the collection of a special assessment from certain insured depository institutions. Accordingly, the Corporation recorded pretax noninterest expense of $\$ 0.7 \mathrm{~B}$ to increase its accrual for its estimated share of the special assessment. The Corporation has presented certain non-GAAP financial measures (labeled as "adj." in the tables below) that exclude the impact of the FDIC special assessment (FDIC SA) and has provided a reconciliation of these non-GAAP financial measures to the most directly comparable GAAP financial measures as set forth below. The Corporation believes the use of non-GAAP financial measures adjusting for the impact of the FDIC SA provides additional information for evaluating its results of operations and comparing its operational performance between periods by excluding these impacts that may not be reflective of its underlying operating performance.

| Reconciliation | 1 Q24 <br> Reported | FDIC SA | 1Q24 adj. <br> FDIC SA |
| :--- | ---: | ---: | ---: |
| (\$ in billions, except per share data) | $\$ 17.2$ | $\$ 0.7$ | $\$ 16.5$ |
| Noninterest expense | 7.3 | $(0.7)$ | 8.0 |
| Income before income taxes | 8.6 | $(0.7)$ | 9.3 |
| Pretax, pre-provision income ${ }^{1}$ | 0.6 | $(0.2)$ | 0.8 |
| Income tax expense (benefit) | 6.7 | $(0.5)$ | 7.2 |
| Net income | 6.1 | $(0.5)$ | 6.6 |
| Net income applicable to common shareholders | $\$ 0.76$ | $(\$ 0.07)$ | $\$ 0.83$ |
| Diluted earnings per share ${ }^{2}$ |  |  |  |


| 4Q23 <br> Reported | FDIC SA | 4Q23 adj. <br> FDIC SA |
| ---: | ---: | ---: |
| $\$ 17.7$ | $\$ 2.1$ | $\$ 15.6$ |
| 3.1 | $(2.1)$ | 5.2 |
| 4.2 | $(2.1)$ | 6.3 |
| - | $(0.5)$ | 0.5 |
| 3.1 | $(1.6)$ | 4.7 |
| 2.8 | $(1.6)$ | 4.4 |
| $\$ 0.35$ | $(\$ 0.20)$ | $\$ 0.55$ |


| Increase / (Decrease)  <br> Reported adj. <br> FDIC SA  |  |
| ---: | ---: |
| $(\$ 0.5)$ | $\$ 0.9$ |
| 4.1 | 2.8 |
| 4.4 | 3.0 |
| 0.6 | 0.3 |
| 3.5 | 2.5 |
| 3.3 | 2.2 |
| $\$ 0.41$ | $\$ 0.28$ |


| $\begin{array}{c}\text { 1Q23 } \\ \text { Reported }\end{array}$ | Increase / (Decrease) |
| ---: | ---: | ---: |
| Reported |  |
| adj. |  |
| FDIC SA |  |$]$


| Reconciliation of return metrics and efficiency ratio |  |  |  |
| :--- | ---: | ---: | ---: |
| (\$ in billions) | 1 Q24 <br> Reported | FDIC SA | 1Q24 adj. <br> FDIC SA |
| Return on average assets ${ }^{3}$ | $0.83 \%$ | $(6) \mathrm{bps}$ | $0.89 \%$ |
| Return on average common shareholders' equity ${ }^{4}$ | $9.4 \%$ | $(81) \mathrm{bps}$ | $10.2 \%$ |
| Return on average tangible common shareholders' equity ${ }^{5}$ | $12.7 \%$ | $(110) \mathrm{bps}$ | $13.8 \%$ |
| Efficiency ratio $^{6}$ | $67 \%$ | 271 bps | $64 \%$ |

Note: Amounts may not total due to rounding.
Represents a non-GAAP financial measure. For more information and a reconciliation to the most directly comparable GAAP financial measure, see note C on slide 31. For important presentation information about these measures, see slide 34 .
${ }^{2}$ Calculated as net income applicable to common shareholders divided by average diluted common shares. Average diluted common shares of $8,031 \mathrm{MM}, 8,062 \mathrm{MM}$, and 8 , 182MM for $1 \mathrm{Q} 24,4 \mathrm{Q} 23$, and 1 Q 23 , respectively.
${ }^{3}$ Calculated as net income divided by average assets. Average assets were $\$ 3,247 \mathrm{~B}$ for 1Q24.
${ }^{5}$ Calculated as net income applicable to common shareholders divided by average tangible common shareholders' equity. Average tangible common shareholders' equity was $\$ 194 \mathrm{~B}$ for 1 Q 24 . Average tangible common shareholders' equity represents a nonGAAP financial measure. For important presentation information on non-GAAP measures, see slide 34.
${ }^{6}$ Calculated as noninterest expense divided by revenue, net of interest expense.

## Notes

B Reserve build (or release) is calculated by subtracting net charge-offs for the period from the provision for credit losses recognized in that period. The period-end allowance, or reserve, for credit losses reflects the beginning of the period allowance adjusted for net charge-offs recorded in that period plus the provision for credit losses and other valuation accounts recognized in that period.
C Pretax, pre-provision income (PTPI) at the consolidated level is a non-GAAP financial measure calculated by adjusting consolidated pretax income to add back provision for credit losses. Similarly, PTPI at the segment level is a non-GAAP financial measure calculated by adjusting the segments' pretax income to add back provision for credit losses. Management believes that PTPI (both at the consolidated and segment level) is a useful financial measure as it enables an assessment of the Corporation's ability to generate earnings to cover credit losses through a credit cycle as well as provides an additional basis for comparing the Corporation's results of operations between periods by isolating the impact of provision for credit losses, which can vary significantly between periods. See reconciliation below.

| \$ in millions | 1Q24 |  |  | 4Q23 |  |  | 1Q23 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pretax Income (GAAP) | Provision for Credit Losses (GAAP) | Pretax, Pre-provision Income | Pretax Income (GAAP) | Provision for Credit Losses (GAAP) | Pretax, Pre-provision Income | Pretax Income (GAAP) | Provision for Credit Losses (GAAP) | Pretax, Pre-provision Income |
| Consumer Banking | \$3,541 | \$1,150 | \$4,691 | \$3,690 | \$1,405 | \$5,095 | \$4,144 | \$1,089 | \$5,233 |
| Global Wealth \& Investment Management | 1,340 | (13) | 1,327 | 1,359 | (26) | 1,333 | 1,223 | 25 | 1,248 |
| Global Banking | 2,739 | 229 | 2,968 | 3,386 | (239) | 3,147 | 3,500 | (237) | 3,263 |
| Global Markets | 2,427 | (36) | 2,391 | 877 | (60) | 817 | 2,328 | (53) | 2,275 |
| All Other | $(2,627)$ | (11) | $(2,638)$ | $(6,043)$ | 24 | (6,019) | $(1,972)$ | 107 | $(1,865)$ |
| Total Corporation | \$7,262 | \$1,319 | \$8,581 | \$3,124 | \$1,104 | \$4,228 | \$9,089 | \$931 | \$10,020 |

D Global Liquidity Sources (GLS) include cash and high-quality, liquid, unencumbered securities, inclusive of U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and other investment-grade securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity among legal entities may be subject to certain regulatory and other restrictions.
E Interest rate sensitivity as of March 31, 2024, reflects the pretax impact to forecasted net interest income over the next 12 months from March 31, 2024, resulting from an instantaneous parallel shock to the market-based forward curve. The sensitivity analysis assumes that we take no action in response to this rate shock and does not assume any change in other macroeconomic variables normally correlated with changes in interest rates. As part of our asset and liability management activities, we use securities, certain residential mortgages, and interest rate and foreign exchange derivatives in managing interest rate sensitivity. The behavior of our deposit portfolio in the baseline forecast and in alternate interest rate scenarios is a key assumption in our projected estimate of net interest income. The sensitivity analysis assumes no change in deposit portfolio size or mix from our baseline forecast in alternate rate environments. In higher rate scenarios, any customer activity resulting in the replacement of low-cost or noninterest-bearing deposits with higher yielding deposits or market-based funding would reduce our benefit in those scenarios.
F Revenue for all periods included net debit valuation adjustments (DVA) on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Net DVA gains (losses) were ( $\$ 85 \mathrm{MM}$ ), ( $\$ 132 \mathrm{MM}$ ), \$14MM, \$69MM, and ( $\$ 2 \mathrm{MM}$ ) for 1Q24, 4Q23, 1Q23, 1Q22, and 1Q21, respectively. Net DVA gains (losses) included in FICC revenue were ( $\$ 76 \mathrm{MM}$ ), ( $\$ 127 \mathrm{MM}$ ), $\$ 11 \mathrm{MM}, \$ 60 \mathrm{MM}$, and ( $\$ 9 \mathrm{MM}$ ) for $1 \mathrm{Q} 24,4 \mathrm{Q} 23,1 \mathrm{Q} 23,1 \mathrm{Q} 22$, and 1 Q 21 , respectively. Net DVA (losses) included in Equities revenue were ( $\$ 9 \mathrm{MM}$ ), (\$5MM), \$3MM, \$9MM, and \$7MM for 1Q24, 4Q23, 1Q23, 1Q22, and 1Q21, respectively.

G VaR model uses a historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a $99 \%$ confidence level. Using a $95 \%$ confidence level, average VaR was \$43MM, \$42MM, \$42MM, \$30MM, and \$26MM for 1Q24, 4Q23, 1Q23, 1Q22, and 1Q21, respectively.

## Business Leadership Sources

(A) Estimated U.S. retail deposits based on June 30, 2023 FDIC deposit data.
(B) Javelin 2023 Online and Mobile Banking Scorecards.
(C) FDIC, 4Q23.
(D) Global Finance, March 2023.
(E) Global Finance, August 2023.
(F) Global Finance, October 2023.
(G) J.D. Power 2024 Financial Health Support Certification ${ }^{\text {SM }}$ is based on exceeding customer experience benchmarks using client surveys and a best practices verification. For more information, visit jdpower.com/awards.*
(H) Industry 4Q23 FDIC call reports.
(I) Global Finance, 2024.
(J) Euromoney, 2024.
(K) With Intelligence, 2024.
(L) Global Finance, 2023.
(M) Euromoney, 2023.
(N) Treasury Management International, 2024.
(O) Global Finance Treasury \& Cash Management Awards, 2023.
(P) Celent, 2024.
(Q) The Banker, 2023.
(R) Coalition Greenwich, 2023.
(S) Risk.net, 2024.*
(T) IFR, 2023.
(U) Institutional Investor, 2023.
(V) LSEG, 2024 YTD.
(W) Asset Securitization Report, 2023.

## Forward-Looking Statements

Bank of America Corporation (the Corporation) and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent the Corporation's current expectations, plans or forecasts of its future results, revenues, liquidity, net interest income, provision for credit losses, expenses, efficiency ratio, capital measures, strategy, deposits, assets, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond the Corporation's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of the Corporation's 2023 Annual Report on Form 10-K and in any of the Corporation's subsequent Securities and Exchange Commission filings: the Corporation's potential judgments, orders, settlements, penalties, fines and reputational damage resulting from pending or future litigation and regulatory investigations, proceedings and enforcement actions, including as a result of our participation in and execution of government programs related to the Coronavirus Disease 2019 (COVID-19) pandemic, such as the processing of unemployment benefits for California and certain other states; the possibility that the Corporation's future liabilities may be in excess of its recorded liability and estimated range of possible loss for litigation, and regulatory and government actions; the possibility that the Corporation could face increased claims from one or more parties involved in mortgage securitizations; the Corporation's ability to resolve representations and warranties repurchase and related claims; the risks related to the discontinuation of reference rates, including increased expenses and litigation and the effectiveness of hedging strategies; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Corporation's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, inflation, currency exchange rates, economic conditions, trade policies and tensions, including tariffs, and potential geopolitical instability; the impact of the interest rate, inflationary, macroeconomic, banking and regulatory environment on the Corporation's assets, business, financial condition and results of operations; the impact of adverse developments affecting the U.S. or global banking industry, including bank failures and liquidity concerns, resulting in worsening economic and market volatility, and regulatory responses thereto; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior, adverse developments with respect to U.S. or global economic conditions and other uncertainties, including the impact of supply chain disruptions, inflationary pressures and labor shortages on economic conditions and our business; potential losses related to the Corporation's concentration of credit risk; the Corporation's ability to achieve its expense targets and expectations regarding revenue, net interest income, provision for credit losses, net charge-offs, effective tax rate, loan growth or other projections; adverse changes to the Corporation's credit ratings from the major credit rating agencies; an inability to access capital markets or maintain deposits or borrowing costs; estimates of the fair value and other accounting values, subject to impairment assessments, of certain of the Corporation's assets and liabilities; the estimated or actual impact of changes in accounting standards or assumptions in applying those standards; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements; the impact of adverse changes to total loss-absorbing capacity requirements, stress capital buffer requirements and / or global systemically important bank surcharges; the potential impact of actions of the Board of Governors of the Federal Reserve System on the Corporation's capital plans; the effect of changes in or interpretations of income tax laws and regulations; the impact of implementation and compliance with U.S. and international laws, regulations and regulatory interpretations, including, but not limited to, recovery and resolution planning requirements, Federal Deposit Insurance Corporation assessments, the Volcker Rule, fiduciary standards, derivatives regulations and potential changes to loss allocations between financial institutions and customers, including for losses incurred from the use of our products and services, including electronic payments and payment of checks, that were authorized by the customer but induced by fraud; the impact of failures or disruptions in or breaches of the Corporation's operations or information systems, or those of third parties, including as a result of cybersecurity incidents; the risks related to the development, implementation, use and management of emerging technologies, including artificial intelligence and machine learning; the risks related to the transition and physical impacts of climate change; our ability to achieve environmental, social and governance goals and commitments or the impact of any changes in the Corporation's sustainability strategy or commitments generally; the impact of any future federal government shutdown and uncertainty regarding the federal government's debt limit or changes in fiscal, monetary or regulatory policy; the emergence or continuation of widespread health emergencies or pandemics; the impact of natural disasters, extreme weather events, military conflicts (including the Russia / Ukraine conflict, the conflict in the Middle East, the possible expansion of such conflicts and potential geopolitical consequences), terrorism or other geopolitical events; and other matters.

Forward-looking statements speak only as of the date they are made, and the Corporation undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

## Important Presentation Information

- The information contained herein is preliminary and based on Corporation data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided.
- The Corporation may present certain metrics and ratios, including year-over-year comparisons of revenue, noninterest expense, and pretax income, excluding certain items (e.g., DVA) that are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended March 31, 2024, and other earnings-related information available through the Bank of America Investor Relations website at: https://investor.bankofamerica.com/quarterly-earnings, the content of which is not incorporated by reference into this presentation.
- The Corporation presents certain key financial and nonfinancial performance indicators (KPIs) that management uses when assessing consolidated and / or segment results. The Corporation believes this information is useful because it provides management with information about underlying operational performance and trends. KPIs are presented in 1Q24 Financial Results on slide 2 and on the Summary Income Statement for each segment.
- The Corporation also views net interest income and related ratios and analyses on a fully taxable-equivalent (FTE) basis, which when presented on a consolidated basis are non-GAAP financial measures. The Corporation believes managing the business with net interest income on an FTE basis provides investors with meaningful information on the interest margin for comparative purposes. The Corporation believes that the presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. The FTE adjustment was $\$ 158 \mathrm{MM}, \$ 145 \mathrm{MM}$, \$153MM, \$135MM, and \$134MM for 1Q24, 4Q23, 3Q23, 2Q23, and 1Q23, respectively.
- The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As a result of this process, in the first quarter of 2024, the Corporation adjusted the amount of capital being allocated to its business segments.


## BANKOFAMERICA

## Supplemental Information First Quarter 2024

## Bank of America Corporation and Subsidiaries <br> Table of Contents

Consolidated Financial Highlights ..... 2
Consolidated Statement of Income ..... 3
Consolidated Statement of Comprehensive Income ..... 3
Net Interest Income and Noninterest Income ..... 4
Consolidated Balance Sheet ..... 5
Capital Management ..... 6
Capital Composition under Basel 3 ..... 7
Quarterly Average Balances and Interest Rates ..... 8
Debt Securities ..... 9
Supplemental Financial Data ..... 10
Quarterly Results by Business Segment and All Other ..... 11
Consumer Banking
Total Segment Results ..... 13
Key Indicators ..... 14
Business Results ..... 15
Global Wealth \& Investment Management
Total Segment Results ..... 16
Key Indicators ..... 17
Global Banking
Total Segment Results ..... 18
Key Indicators ..... 19
Global Markets
Total Segment Results ..... $\underline{20}$
Key Indicators ..... $\underline{21}$
All Other
Total Results ..... 22
Outstanding Loans and Leases ..... $\underline{23}$
Quarterly Average Loans and Leases by Business Segment and All Other ..... $\underline{24}$
Commercial Credit Exposure by Industry ..... $\underline{25}$
Nonperforming Loans, Leases and Foreclosed Properties ..... $\underline{26}$
Nonperforming Loans, Leases and Foreclosed Properties Activity ..... $\underline{27}$
Quarterly Net Charge-offs and Net Charge-off Ratios ..... $\underline{28}$
Allocation of the Allowance for Credit Losses by Product Type ..... $\underline{29}$
Exhibit A: Non-GAAP Reconciliations ..... 30

## Key Performance Indicators

The Corporation presents certain key financial and nonfinancial performance indicators that management uses when assessing consolidated and/or segment results. The Corporation believes this information is useful because it provides management with information about underlying operational performance and trends. Key performance indicators are presented in Consolidated Financial Highlights on page 2 and on the Key Indicators pages for each segment.

## Business Segment Operations

The Corporation reports the results of operations of its four business segments and All Other on a fully taxable-equivalent (FTE) basis. Additionally, the results for the total Corporation as presented on pages 11-12 are reported on an FTE basis.

## Bank of America Corporation and Subsidiaries

## Consolidated Financial Highlights

| (In millions, except per share information) |  |  |
| :--- | :--- | :--- | :--- |

${ }^{(1)}$ Pretax, pre-provision income (PTPI) is a non-GAAP financial measure calculated by adjusting pretax income to add back provision for credit losses. Management believes that PTPI is a useful financial measure because it enables an assessment of the Corporation's ability to generate earnings to cover credit losses through a credit cycle. (See Exhibit A: NonGAAP Reconciliations - Reconciliations to GAAP Financial Measures on page 30.)
(2) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on page 30.)

## Bank of America Corporation and Subsidiaries

Consolidated Statement of Income

| (In millions, except per share information) |  |  |
| :--- | :--- | :--- | :--- | :--- |

## Consolidated Statement of Comprehensive Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | FirstQuarter2023 |  |
| Net income | \$ | 6,674 | \$ | 3,144 | \$ | 7,802 | \$ | 7,408 | \$ | 8,161 |
| Other comprehensive income (loss), net-of-tax: |  |  |  |  |  |  |  |  |  |  |
| Net change in debt securities |  | 332 |  | 492 |  | (642) |  | 168 |  | 555 |
| Net change in debit valuation adjustments |  | (188) |  | (267) |  | (25) |  | (404) |  | 10 |
| Net change in derivatives |  | (416) |  | 4,236 |  | (366) |  | $(1,993)$ |  | 2,042 |
| Employee benefit plan adjustments |  | 23 |  | (464) |  | 6 |  | 9 |  | 10 |
| Net change in foreign currency translation adjustments |  | (20) |  | 7 |  | (23) |  | 5 |  | 12 |
| Other comprehensive income (loss) |  | (269) |  | 4,004 |  | $(1,050)$ |  | $(2,215)$ |  | 2,629 |
| Comprehensive income (loss) | \$ | 6,405 | \$ | 7,148 | \$ | 6,752 | \$ | 5,193 | \$ | 10,790 |

## Bank of America Corporation and Subsidiaries

Net Interest Income and Noninterest Income

| (Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

[^18]
## Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet

(Dollars in millions)

|  | $\begin{gathered} \text { March } 31 \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 23,550 | \$ | 27,892 | \$ | 29,327 |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks |  | 289,854 |  | 305,181 |  | 346,891 |
| Cash and cash equivalents |  | 313,404 |  | 333,073 |  | 376,218 |
| Time deposits placed and other short-term investments |  | 7,859 |  | 8,346 |  | 11,637 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 316,093 |  | 280,624 |  | 298,078 |
| Trading account assets |  | 318,172 |  | 277,354 |  | 314,978 |
| Derivative assets |  | 36,236 |  | 39,323 |  | 40,947 |
| Debt securities: |  |  |  |  |  |  |
| Carried at fair value |  | 323,119 |  | 276,852 |  | 172,510 |
| Held-to-maturity, at cost |  | 586,863 |  | 594,555 |  | 624,495 |
| Total debt securities |  | 909,982 |  | 871,407 |  | 797,005 |
| Loans and leases |  | 1,049,156 |  | 1,053,732 |  | 1,046,406 |
| Allowance for loan and lease losses |  | $(13,213)$ |  | $(13,342)$ |  | $(12,514)$ |
| Loans and leases, net of allowance |  | 1,035,943 |  | 1,040,390 |  | 1,033,892 |
| Premises and equipment, net |  | 11,901 |  | 11,855 |  | 11,708 |
| Goodwill |  | 69,021 |  | 69,021 |  | 69,022 |
| Loans held-for-sale |  | 8,762 |  | 6,002 |  | 6,809 |
| Customer and other receivables |  | 86,106 |  | 81,881 |  | 79,902 |
| Other assets |  | 160,324 |  | 160,875 |  | 154,461 |
| Total assets | \$ | 3,273,803 | \$ | 3,180,151 | \$ | 3,194,657 |


| Liabilities |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits in U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 524,982 | \$ | 530,619 | \$ | 617,922 |
| Interest-bearing |  | 1,304,508 |  | 1,273,904 |  | 1,183,106 |
| Deposits in non-U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 16,502 |  | 16,427 |  | 17,686 |
| Interest-bearing |  | 100,504 |  | 102,877 |  | 91,688 |
| Total deposits |  | 1,946,496 |  | 1,923,827 |  | 1,910,402 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 329,658 |  | 283,887 |  | 314,380 |
| Trading account liabilities |  | 114,326 |  | 95,530 |  | 92,452 |
| Derivative liabilities |  | 40,401 |  | 43,432 |  | 40,169 |
| Short-term borrowings |  | 38,895 |  | 32,098 |  | 56,564 |
| Accrued expenses and other liabilities |  | 214,129 |  | 207,527 |  | 216,621 |
| Long-term debt |  | 296,346 |  | 302,204 |  | 283,873 |
| Total liabilities |  | 2,980,251 |  | 2,888,505 |  | 2,914,461 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, \$0.01 par value; authorized $\mathbf{- 1 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding - 4,088,099, 4,088,099 and $4,088,099$ shares |  | 28,397 |  | 28,397 |  | 28,397 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized $-\mathbf{1 2 , 8 0 0}, \mathbf{0 0 0}, \mathbf{0 0 0}$ shares; issued and outstanding - 7,866,868,200, 7,895,457,665 and 7,972,438,148 shares |  | 54,310 |  | 56,365 |  | 57,264 |
| Retained earnings |  | 228,902 |  | 224,672 |  | 213,062 |
| Accumulated other comprehensive income (loss) |  | $(18,057)$ |  | $(17,788)$ |  | $(18,527)$ |
| Total shareholders' equity |  | 293,552 |  | 291,646 |  | 280,196 |
| Total liabilities and shareholders' equity | \$ | 3,273,803 | \$ | 3,180,151 | \$ | 3,194,657 |


| Trading account assets | \$ | 5,838 | \$ | 6,054 | \$ | 4,276 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and leases |  | 19,250 |  | 18,276 |  | 15,754 |
| Allowance for loan and lease losses |  | (920) |  | (826) |  | (797) |
| Loans and leases, net of allowance |  | 18,330 |  | 17,450 |  | 14,957 |
| All other assets |  | 256 |  | 269 |  | 129 |
| Total assets of consolidated variable interest entities | \$ | 24,424 | \$ | 23,773 | \$ | 19,362 |
| Liabilities of consolidated variable interest entities included in total liabilities above |  |  |  |  |  |  |
| Short-term borrowings | \$ | 3,387 | \$ | 2,957 | \$ | 1,339 |
| Long-term debt |  | 8,157 |  | 8,456 |  | 4,883 |
| All other liabilities |  | 18 |  | 19 |  | 7 |
| Total liabilities of consolidated variable interest entities | \$ | 11,562 | \$ | 11,432 | \$ | 6,229 |

## Bank of America Corporation and Subsidiaries

Capital Management
(Dollars in millions)

|  | $\begin{gathered} \text { March } 31 \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk-based capital metrics ${ }^{(1)}$ : |  |  |  |  |  |  |
| Standardized Approach |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 196,625 | \$ | 194,928 | \$ | 184,432 |
| Tier 1 capital |  | 225,021 |  | 223,323 |  | 212,825 |
| Total capital |  | 252,390 |  | 251,399 |  | 242,743 |
| Risk-weighted assets |  | 1,660,396 |  | 1,651,232 |  | 1,621,900 |
| Common equity tier 1 capital ratio |  | 11.8 \% |  | 11.8 \% |  | 11.4 \% |
| Tier 1 capital ratio |  | 13.6 |  | 13.5 |  | 13.1 |
| Total capital ratio |  | 15.2 |  | 15.2 |  | 15.0 |
| Advanced Approaches |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 196,625 | \$ | 194,928 | \$ | 184,432 |
| Tier 1 capital |  | 225,021 |  | 223,323 |  | 212,825 |
| Total capital |  | 242,452 |  | 241,449 |  | 233,877 |
| Risk-weighted assets |  | 1,470,041 |  | 1,458,746 |  | 1,427,494 |
| Common equity tier 1 capital ratio |  | 13.4 \% |  | 13.4 \% |  | 12.9 \% |
| Tier 1 capital ratio |  | 15.3 |  | 15.3 |  | 14.9 |
| Total capital ratio |  | 16.5 |  | 16.6 |  | 16.4 |


| Leverage-based metrics ${ }^{(1)}$ : |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted average assets | \$ | 3,168,595 | \$ | 3,135,468 | \$ | 3,018,318 |
| Tier 1 leverage ratio | 7.1 \% |  |  | 7.1 \% |  | 7.1 \% |
|  |  |  |  |  |  |  |
| Supplementary leverage exposure | \$ | 3,725,480 | \$ | 3,676,365 | \$ | 3,554,884 |
| Supplementary leverage ratio | 6.0 \% |  |  | 6.1 \% |  | 6.0 \% |
|  |  |  |  |  |  |  |
| Total ending equity to total ending assets ratio |  | 9.0 |  | 9.2 |  | 8.8 |
| Common equity ratio |  | 8.1 |  | 8.3 |  | 7.9 |
| Tangible equity ratio ${ }^{(2)}$ |  | 7.0 |  | 7.1 |  | 6.7 |
| Tangible common equity ratio ${ }^{(2)}$ |  | 6.1 |  | 6.2 |  | 5.8 |

[^19]
## Bank of America Corporation and Subsidiaries

## Capital Composition under Basel 3

(Dollars in millions)

|  | $\begin{gathered} \text { March } 31 \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total common shareholders' equity | \$ | 265,155 | \$ | 263,249 | \$ | 251,799 |
| CECL transitional amount ${ }^{(1)}$ |  | 627 |  | 1,254 |  | 1,254 |
| Goodwill, net of related deferred tax liabilities |  | $(68,648)$ |  | $(68,648)$ |  | $(68,644)$ |
| Deferred tax assets arising from net operating loss and tax credit carryforwards |  | $(8,148)$ |  | $(7,912)$ |  | $(7,835)$ |
| Intangibles, other than mortgage servicing rights, net of related deferred tax liabilities |  | $(1,481)$ |  | $(1,496)$ |  | $(1,538)$ |
| Defined benefit pension plan net assets, net-of-tax |  | (775) |  | (764) |  | (882) |
| Cumulative unrealized net (gain) loss related to changes in fair value of financial liabilities attributable to own creditworthiness, net-of-tax |  | 1,584 |  | 1,342 |  | 484 |
| Accumulated net (gain) loss on certain cash flow hedges ${ }^{(2)}$ |  | 8,449 |  | 8,025 |  | 9,886 |
| Other |  | (138) |  | (122) |  | (92) |
| Common equity tier 1 capital |  | 196,625 |  | 194,928 |  | 184,432 |
| Qualifying preferred stock, net of issuance cost |  | 28,396 |  | 28,396 |  | 28,396 |
| Other |  | - |  | (1) |  | (3) |
| Tier 1 capital |  | 225,021 |  | 223,323 |  | 212,825 |
| Tier 2 capital instruments |  | 14,176 |  | 15,340 |  | 17,845 |
| Qualifying allowance for credit losses ${ }^{(3)}$ |  | 13,592 |  | 12,920 |  | 12,449 |
| Other |  | (399) |  | (184) |  | (376) |
| Total capital under the Standardized approach |  | 252,390 |  | 251,399 |  | 242,743 |
| Adjustment in qualifying allowance for credit losses under the Advanced approaches ${ }^{(3)}$ |  | $(9,938)$ |  | $(9,950)$ |  | $(8,866)$ |
| Total capital under the Advanced approaches | \$ | 242,452 | \$ | 241,449 | \$ | 233,877 |

${ }^{(1)}$ March 31, 2024, December 31, 2023 and March 31, 2023 include 25 percent, 50 percent and 50 percent of the current expected credit losses (CECL) transition provision's impact as of December 31, 2021, respectively.
(2) Includes amounts in accumulated other comprehensive income related to the hedging of items that are not recognized at fair value on the Consolidated Balance Sheet.
${ }^{(3)}$ Includes the impact of transition provisions related to the CECL accounting standard.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | First Quarter 2024 |  |  |  | Fourth Quarter 2023 |  |  |  |  | First Quarter 2023 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest Income/ Expense ${ }^{(1)}$ |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense ${ }^{(1)}$ |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense ${ }^{(1)}$ |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks | \$ 346,463 | \$ | 4,531 | 5.26 \% | \$ | 380,362 | \$ | 5,050 | 5.27 \% | \$ | 202,700 | \$ | 1,999 | 4.00 \% |
| Time deposits placed and other short-term investments | 9,728 |  | 116 | 4.80 |  | 8,370 |  | 115 | 5.48 |  | 10,581 |  | 108 | 4.16 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 304,821 |  | 5,175 | 6.83 |  | 297,149 |  | 5,124 | 6.84 |  | 287,532 |  | 3,712 | 5.24 |
| Trading account assets | 202,461 |  | 2,482 | 4.93 |  | 194,551 |  | 2,474 | 5.05 |  | 183,657 |  | 2,040 | 4.50 |
| Debt securities | 842,483 |  | 6,162 | 2.92 |  | 802,657 |  | 5,445 | 2.68 |  | 851,177 |  | 5,485 | 2.58 |
| Loans and leases ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 227,748 |  | 1,803 | 3.17 |  | 228,975 |  | 1,790 | 3.12 |  | 229,275 |  | 1,684 | 2.94 |
| Home equity | 25,522 |  | 390 | 6.14 |  | 25,756 |  | 411 | 6.34 |  | 26,513 |  | 317 | 4.84 |
| Credit card | 99,815 |  | 2,786 | 11.22 |  | 100,389 |  | 2,778 | 10.98 |  | 91,775 |  | 2,426 | 10.72 |
| Direct/Indirect and other consumer | 103,371 |  | 1,399 | 5.45 |  | 103,606 |  | 1,386 | 5.31 |  | 105,657 |  | 1,186 | 4.55 |
| Total consumer | 456,456 |  | 6,378 | 5.61 |  | 458,726 |  | 6,365 | 5.52 |  | 453,220 |  | 5,613 | 5.00 |
| U.S. commercial | 379,566 |  | 5,236 | 5.55 |  | 379,215 |  | 5,176 | 5.42 |  | 376,852 |  | 4,471 | 4.81 |
| Non-U.S. commercial | 125,024 |  | 2,170 | 6.98 |  | 125,371 |  | 2,208 | 6.99 |  | 127,003 |  | 1,778 | 5.68 |
| Commercial real estate | 71,986 |  | 1,311 | 7.33 |  | 73,140 |  | 1,351 | 7.33 |  | 70,591 |  | 1,144 | 6.57 |
| Commercial lease financing | 14,858 |  | 200 | 5.41 |  | 14,253 |  | 184 | 5.14 |  | 13,686 |  | 147 | 4.33 |
| Total commercial | 591,434 |  | 8,917 | 6.06 |  | 591,979 |  | 8,919 | 5.98 |  | 588,132 |  | 7,540 | 5.20 |
| Total loans and leases | 1,047,890 |  | 15,295 | 5.87 |  | 1,050,705 |  | 15,284 | 5.78 |  | 1,041,352 |  | 13,153 | 5.11 |
| Other earning assets | 106,737 |  | 2,682 | 10.10 |  | 95,971 |  | 2,282 | 9.43 |  | 94,427 |  | 2,292 | 9.82 |
| Total earning assets | 2,860,583 |  | 36,443 | 5.12 |  | 2,829,765 |  | 35,774 | 5.02 |  | 2,671,426 |  | 28,789 | 4.36 |
| Cash and due from banks | 24,185 |  |  |  |  | 24,690 |  |  |  |  | 27,784 |  |  |  |
| Other assets, less allowance for loan and lease losses | 362,391 |  |  |  |  | 358,704 |  |  |  |  | 396,848 |  |  |  |
| Total assets | \$3,247,159 |  |  |  |  | 3,213,159 |  |  |  |  | 3,096,058 |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand and money market deposits | \$ 956,716 | \$ | 5,012 | 2.11 \% | \$ | 942,561 | \$ | 4,868 | 2.05 \% | \$ | 975,085 | \$ | 2,790 | 1.16 \% |
| Time and savings deposits | 325,765 |  | 3,059 | 3.78 |  | 317,971 |  | 2,846 | 3.55 |  | 196,984 |  | 919 | 1.89 |
| Total U.S. interest-bearing deposits | 1,282,481 |  | 8,071 | 2.53 |  | 1,260,532 |  | 7,714 | 2.43 |  | 1,172,069 |  | 3,709 | 1.28 |
| Non-U.S. interest-bearing deposits | 104,373 |  | 1,067 | 4.11 |  | 101,766 |  | 1,010 | 3.94 |  | 91,603 |  | 605 | 2.68 |
| Total interest-bearing deposits | 1,386,854 |  | 9,138 | 2.65 |  | 1,362,298 |  | 8,724 | 2.54 |  | 1,263,672 |  | 4,314 | 1.38 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase | 350,507 |  | 6,026 | 6.92 |  | 329,696 |  | 5,883 | 7.08 |  | 256,015 |  | 3,551 | 5.63 |
| Short-term borrowings and other interest-bearing liabilities | 141,091 |  | 2,509 | 7.15 |  | 149,273 |  | 2,506 | 6.67 |  | 156,887 |  | 2,629 | 6.79 |
| Trading account liabilities | 51,757 |  | 546 | 4.24 |  | 47,294 |  | 557 | 4.67 |  | 43,953 |  | 504 | 4.65 |
| Long-term debt | 254,782 |  | 4,034 | 6.35 |  | 256,262 |  | 4,013 | 6.24 |  | 244,759 |  | 3,209 | 5.28 |
| Total interest-bearing liabilities | 2,184,991 |  | 22,253 | 4.10 |  | 2,144,823 |  | 21,683 | 4.01 |  | 1,965,286 |  | 14,207 | 2.93 |
| Noninterest-bearing sources |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 520,608 |  |  |  |  | 542,713 |  |  |  |  | 629,977 |  |  |  |
| Other liabilities ${ }^{(3)}$ | 249,049 |  |  |  |  | 237,005 |  |  |  |  | 223,543 |  |  |  |
| Shareholders' equity | 292,511 |  |  |  |  | 288,618 |  |  |  |  | 277,252 |  |  |  |
| Total liabilities and shareholders' equity | \$3,247,159 |  |  |  |  | 3,213,159 |  |  |  |  | 3,096,058 |  |  |  |
| Net interest spread |  |  |  | 1.02 \% |  |  |  |  | 1.01 \% |  |  |  |  | 1.43 \% |
| Impact of noninterest-bearing sources |  |  |  | 0.97 |  |  |  |  | 0.96 |  |  |  |  | 0.77 |
| Net interest income/yield on earning assets ${ }^{(4)}$ |  | \$ | 14,190 | 1.99 \% |  |  | \$ | 14,091 | 1.97 \% |  |  | \$ | 14,582 | 2.20 \% |

[^20]
## Bank of America Corporation and Subsidiaries <br> Debt Securities

(Dollars in millions)

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |



[^21]
## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

|  | First Quarter 2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | FirstQuarter2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FTE basis data ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 14,190 | \$ | 14,091 | \$ | 14,532 | \$ | 14,293 | \$ | 14,582 |
| Total revenue, net of interest expense |  | 25,977 |  | 22,104 |  | 25,320 |  | 25,332 |  | 26,392 |
| Net interest yield |  | 1.99 \% |  | 1.97 \% |  | 2.11 \% |  | 2.06 \% |  | 2.20 \% |
| Efficiency ratio |  | 66.36 |  | 80.22 |  | 62.55 |  | 63.31 |  | 61.53 |

${ }^{(1)}$ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with meaningful information on the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. Net interest income includes FTE adjustments of $\$ 158$ million, $\$ 145$ million, $\$ 153$ million, $\$ 135$ million and $\$ 134$ million for the first quarter of 2024 and the fourth, third, second and first quarters of 2023, respectively.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment and All Other
(Dollars in millions)

|  | First Quarter 2024 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | All Other |  |
| Net interest income | \$ | 14,190 | \$ | 8,197 | \$ | 1,814 | \$ | 3,460 | \$ | 681 | \$ | 38 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Fees and commissions: |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,463 |  | 1,272 |  | 10 |  | 188 |  | 17 |  | (24) |
| Service charges |  | 1,442 |  | 578 |  | 23 |  | 750 |  | 90 |  | 1 |
| Investment and brokerage services |  | 4,187 |  | 78 |  | 3,600 |  | 18 |  | 495 |  | (4) |
| Investment banking fees |  | 1,568 |  | - |  | 63 |  | 850 |  | 708 |  | (53) |
| Total fees and commissions |  | 8,660 |  | 1,928 |  | 3,696 |  | 1,806 |  | 1,310 |  | (80) |
| Market making and similar activities |  | 3,888 |  | 5 |  | 34 |  | 68 |  | 3,830 |  | (49) |
| Other income (loss) |  | (762) |  | 36 |  | 47 |  | 646 |  | 62 |  | $(1,553)$ |
| Total noninterest income (loss) |  | 11,786 |  | 1,969 |  | 3,777 |  | 2,520 |  | 5,202 |  | $(1,682)$ |
| Total revenue, net of interest expense |  | 25,976 |  | 10,166 |  | 5,591 |  | 5,980 |  | 5,883 |  | $(1,644)$ |
| Provision for credit losses |  | 1,319 |  | 1,150 |  | (13) |  | 229 |  | (36) |  | (11) |
| Noninterest expense |  | 17,237 |  | 5,475 |  | 4,264 |  | 3,012 |  | 3,492 |  | 994 |
| Income (loss) before income taxes |  | 7,420 |  | 3,541 |  | 1,340 |  | 2,739 |  | 2,427 |  | $(2,627)$ |
| Income tax expense (benefit) |  | 746 |  | 885 |  | 335 |  | 753 |  | 704 |  | $(1,931)$ |
| Net income (loss) | \$ | 6,674 | \$ | 2,656 | \$ | 1,005 | \$ | 1,986 | \$ | 1,723 | \$ | (696) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1,047,890 | \$ | 313,038 | \$ | 218,616 | \$ | 373,608 | \$ | 133,756 | \$ | 8,872 |
| Total assets ${ }^{(1)}$ |  | 3,247,159 |  | 1,033,101 |  | 341,119 |  | 623,073 |  | 895,382 |  | 354,484 |
| Total deposits |  | 1,907,462 |  | 952,466 |  | 297,373 |  | 525,699 |  | 32,585 |  | 99,339 |
| Quarter end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 1,049,156 | \$ | 311,725 | \$ | 219,844 | \$ | 373,403 | \$ | 135,267 | \$ | 8,917 |
| Total assets ${ }^{(1)}$ |  | 3,273,803 |  | 1,060,482 |  | 343,718 |  | 623,204 |  | 902,741 |  | 343,658 |
| Total deposits |  | 1,946,496 |  | 978,761 |  | 298,039 |  | 527,113 |  | 34,847 |  | 107,736 |


|  | Fourth Quarter 2023 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Net interest income | \$ | 14,091 | \$ | 8,268 | \$ | 1,711 | \$ | 3,435 | \$ | 598 | \$ | 79 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Fees and commissions: |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,519 |  | 1,324 |  | 12 |  | 194 |  | 15 |  | (26) |
| Service charges |  | 1,446 |  | 588 |  | 20 |  | 749 |  | 87 |  | 2 |
| Investment and brokerage services |  | 3,909 |  | 78 |  | 3,328 |  | 20 |  | 486 |  | (3) |
| Investment banking fees |  | 1,145 |  | - |  | 47 |  | 690 |  | 439 |  | (31) |
| Total fees and commissions |  | 8,019 |  | 1,990 |  | 3,407 |  | 1,653 |  | 1,027 |  | (58) |
| Market making and similar activities |  | 998 |  | 5 |  | 37 |  | 55 |  | 2,428 |  | $(1,527)$ |
| Other income (loss) |  | $(1,004)$ |  | 66 |  | 72 |  | 785 |  | 35 |  | $(1,962)$ |
| Total noninterest income (loss) |  | 8,013 |  | 2,061 |  | 3,516 |  | 2,493 |  | 3,490 |  | $(3,547)$ |
| Total revenue, net of interest expense |  | 22,104 |  | 10,329 |  | 5,227 |  | 5,928 |  | 4,088 |  | $(3,468)$ |
| Provision for credit losses |  | 1,104 |  | 1,405 |  | (26) |  | (239) |  | (60) |  | 24 |
| Noninterest expense |  | 17,731 |  | 5,234 |  | 3,894 |  | 2,781 |  | 3,271 |  | 2,551 |
| Income (loss) before income taxes |  | 3,269 |  | 3,690 |  | 1,359 |  | 3,386 |  | 877 |  | $(6,043)$ |
| Income tax expense (benefit) |  | 125 |  | 922 |  | 340 |  | 914 |  | 241 |  | $(2,292)$ |
| Net income (loss) | \$ | 3,144 | \$ | 2,768 | \$ | $\underline{1,019}$ | \$ | 2,472 | \$ | 636 | \$ | $(3,751)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 1,050,705 | \$ | 313,438 | \$ | 219,425 | \$ | 374,862 | \$ | 133,631 | \$ | 9,349 |
| Total assets ${ }^{(1)}$ |  | 3,213,159 |  | 1,038,418 |  | 336,067 |  | 624,093 |  | 867,953 |  | 346,628 |
| Total deposits |  | 1,905,011 |  | 959,247 |  | 292,478 |  | 527,597 |  | 31,950 |  | 93,739 |
| Quarter end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 1,053,732 | \$ | 315,119 | \$ | 219,657 | \$ | 373,891 | \$ | 136,223 | \$ | 8,842 |
| Total assets ${ }^{(1)}$ |  | 3,180,151 |  | 1,049,830 |  | 344,626 |  | 621,751 |  | 817,588 |  | 346,356 |
| Total deposits |  | 1,923,827 |  | 969,572 |  | 299,657 |  | 527,060 |  | 34,833 |  | 92,705 |

[^22]
## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment and All Other (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2023 |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global Markets |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income | \$ | 14,582 | \$ | 8,593 | \$ | 1,876 | \$ | 3,907 | \$ | 109 | \$ | 97 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Fees and commissions: |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,469 |  | 1,274 |  | 12 |  | 190 |  | 16 |  | (23) |
| Service charges |  | 1,410 |  | 599 |  | 19 |  | 714 |  | 78 |  | - |
| Investment and brokerage services |  | 3,852 |  | 74 |  | 3,238 |  | 9 |  | 533 |  | (2) |
| Investment banking fees |  | 1,163 |  | - |  | 39 |  | 668 |  | 469 |  | (13) |
| Total fees and commissions |  | 7,894 |  | 1,947 |  | 3,308 |  | 1,581 |  | 1,096 |  | (38) |
| Market making and similar activities |  | 4,712 |  | 5 |  | 34 |  | 45 |  | 4,398 |  | 230 |
| Other income (loss) |  | (796) |  | 161 |  | 97 |  | 670 |  | 23 |  | $(1,747)$ |
| Total noninterest income (loss) |  | 11,810 |  | 2,113 |  | 3,439 |  | 2,296 |  | 5,517 |  | $(1,555)$ |
| Total revenue, net of interest expense |  | 26,392 |  | 10,706 |  | 5,315 |  | 6,203 |  | 5,626 |  | $(1,458)$ |
| Provision for credit losses |  | 931 |  | 1,089 |  | 25 |  | (237) |  | (53) |  | 107 |
| Noninterest expense |  | 16,238 |  | 5,473 |  | 4,067 |  | 2,940 |  | 3,351 |  | 407 |
| Income (loss) before income taxes |  | 9,223 |  | 4,144 |  | 1,223 |  | 3,500 |  | 2,328 |  | $(1,972)$ |
| Income tax expense (benefit) |  | 1,062 |  | 1,036 |  | 306 |  | 945 |  | 640 |  | $(1,865)$ |
| Net income (loss) | \$ | 8,161 | \$ | 3,108 | \$ | 917 | \$ | 2,555 | \$ | 1,688 | \$ | (107) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 1,041,352 | \$ | 303,772 | \$ | 221,448 | \$ | 381,009 | \$ | 125,046 | \$ | 10,077 |
| Total assets ${ }^{(1)}$ |  | 3,096,058 |  | 1,105,245 |  | 359,164 |  | 588,886 |  | 870,038 |  | 172,725 |
| Total deposits |  | 1,893,649 |  | 1,026,242 |  | 314,019 |  | 492,577 |  | 36,109 |  | 24,702 |
| Quarter end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 1,046,406 | \$ | 304,480 | \$ | 217,804 | \$ | 383,491 | \$ | 130,804 | \$ | 9,827 |
| Total assets ${ }^{(1)}$ |  | 3,194,657 |  | 1,124,438 |  | 349,888 |  | 591,231 |  | 861,477 |  | 267,623 |
| Total deposits |  | 1,910,402 |  | 1,044,768 |  | 301,471 |  | 495,949 |  | 33,624 |  | 34,590 |

[^23]
## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results

(Dollars in millions)

|  | First Quarter 2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | First Quarter 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 8,197 | \$ | 8,268 | \$ | 8,391 | \$ | 8,437 | \$ | 8,593 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,272 |  | 1,324 |  | 1,325 |  | 1,341 |  | 1,274 |
| Service charges |  | 578 |  | 588 |  | 605 |  | 525 |  | 599 |
| All other income |  | 119 |  | 149 |  | 151 |  | 221 |  | 240 |
| Total noninterest income |  | 1,969 |  | 2,061 |  | 2,081 |  | 2,087 |  | 2,113 |
| Total revenue, net of interest expense |  | 10,166 |  | 10,329 |  | 10,472 |  | 10,524 |  | 10,706 |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 1,150 |  | 1,405 |  | 1,397 |  | 1,267 |  | 1,089 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 5,475 |  | 5,234 |  | 5,256 |  | 5,453 |  | 5,473 |
| Income before income taxes |  | 3,541 |  | 3,690 |  | 3,819 |  | 3,804 |  | 4,144 |
| Income tax expense |  | 885 |  | 922 |  | 955 |  | 951 |  | 1,036 |
| Net income | \$ | 2,656 | \$ | 2,768 | \$ | 2,864 | \$ | 2,853 | \$ | 3,108 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield |  | 3.31 \% |  | 3.28 \% |  | 3.26 \% |  | 3.24 \% |  | 3.27 \% |
| Return on average allocated capital ${ }^{(1)}$ |  | 25 |  | 26 |  | 27 |  | 27 |  | 30 |
| Efficiency ratio |  | 53.86 |  | 50.71 |  | 50.18 |  | 51.81 |  | 51.12 |

Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 313,038 | \$ | 313,438 | \$ | 310,761 | \$ | 306,662 | \$ | 303,772 |
| Total earning assets ${ }^{(2)}$ |  | 995,556 |  | 1,000,032 |  | 1,019,980 |  | 1,045,743 |  | 1,065,202 |
| Total assets ${ }^{(2)}$ |  | 1,033,101 |  | 1,038,418 |  | 1,059,152 |  | 1,085,469 |  | 1,105,245 |
| Total deposits |  | 952,466 |  | 959,247 |  | 980,051 |  | 1,006,337 |  | 1,026,242 |
| Allocated capital ${ }^{(1)}$ |  | 43,250 |  | 42,000 |  | 42,000 |  | 42,000 |  | 42,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 311,725 | \$ | 315,119 | \$ | 313,216 | \$ | 309,735 | \$ | 304,480 |
| Total earning assets ${ }^{(2)}$ |  | 1,022,320 |  | 1,009,360 |  | 1,023,162 |  | 1,043,228 |  | 1,081,780 |
| Total assets ${ }^{(2)}$ |  | 1,060,482 |  | 1,049,830 |  | 1,062,038 |  | 1,084,512 |  | 1,124,438 |
| Total deposits |  | 978,761 |  | 969,572 |  | 982,302 |  | 1,004,482 |  | 1,044,768 |

[^24]
## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators

(Dollars in millions)

|  |  | First Quarter 2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | First Quarter 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |
| Checking | \$ | 548,604 | \$ | 551,890 | \$ | 562,319 | \$ | 575,792 | \$ | 580,910 |
| Savings |  | 57,401 |  | 58,975 |  | 62,352 |  | 66,142 |  | 68,327 |
| MMS |  | 266,056 |  | 277,912 |  | 296,833 |  | 317,942 |  | 339,823 |
| CDs and IRAs |  | 76,621 |  | 66,758 |  | 54,596 |  | 42,445 |  | 33,098 |
| Other |  | 3,784 |  | 3,712 |  | 3,951 |  | 4,016 |  | 4,084 |
| Total average deposit balances | \$ | 952,466 | \$ | 959,247 | \$ | 980,051 | \$ | 1,006,337 | \$ | 1,026,242 |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 2.50 \% |  | 2.47 \% |  | 2.38 \% |  | 2.30 \% |  | 2.22 \% |
| Savings |  | 2.80 |  | 2.90 |  | 2.77 |  | 2.65 |  | 2.53 |
| MMS |  | 3.20 |  | 3.64 |  | 3.49 |  | 3.28 |  | 2.99 |
| CDs and IRAs |  | 2.04 |  | 2.25 |  | 2.55 |  | 2.96 |  | 3.27 |
| Other |  | 5.19 |  | 5.21 |  | 5.05 |  | 4.80 |  | 4.37 |
| Total deposit spreads |  | 2.69 |  | 2.83 |  | 2.76 |  | 2.67 |  | 2.54 |
| Consumer investment assets | \$ | 456,391 | \$ | 424,410 | \$ | 387,467 | \$ | 386,761 | \$ | 354,892 |
| Active digital banking users (in thousands) ${ }^{(1)}$ |  | 47,079 |  | 46,265 |  | 45,797 |  | 45,713 |  | 44,962 |
| Active mobile banking users (in thousands) ${ }^{(2)}$ |  | 38,544 |  | 37,927 |  | 37,487 |  | 37,329 |  | 36,322 |
| Financial centers |  | 3,804 |  | 3,845 |  | 3,862 |  | 3,887 |  | 3,892 |
| ATMs |  | 15,028 |  | 15,168 |  | 15,253 |  | 15,335 |  | 15,407 |

## Total credit card ${ }^{(3)}$



Loan production ${ }^{(4)}$

| Consumer Banking: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First mortgage | \$ | 1,688 | \$ | 1,753 | \$ | 2,547 | \$ | 2,889 | \$ | 1,956 |
| Home equity |  | 1,600 |  | 1,939 |  | 2,035 |  | 2,171 |  | 2,183 |
| Total ${ }^{(5)}$ : |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 3,443 | \$ | 3,932 | \$ | 5,596 | \$ | 5,940 | \$ | 3,937 |
| Home equity |  | 1,891 |  | 2,255 |  | 2,421 |  | 2,542 |  | 2,596 |

[^25]
## Bank of America Corporation and Subsidiaries

Consumer Banking Quarterly Results
(Dollars in millions)

|  | First Quarter 2024 |  |  |  |  |  | Fourth Quarter 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income | \$ | 8,197 | \$ | 5,269 | \$ | 2,928 | \$ | 8,268 | \$ | 5,425 | \$ | 2,843 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,272 |  | (10) |  | 1,282 |  | 1,324 |  | (9) |  | 1,333 |
| Service charges |  | 578 |  | 577 |  | 1 |  | 588 |  | 588 |  | - |
| All other income |  | 119 |  | 102 |  | 17 |  | 149 |  | 116 |  | 33 |
| Total noninterest income |  | 1,969 |  | 669 |  | 1,300 |  | 2,061 |  | 695 |  | 1,366 |
| Total revenue, net of interest expense |  | 10,166 |  | 5,938 |  | 4,228 |  | 10,329 |  | 6,120 |  | 4,209 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 1,150 |  | 76 |  | 1,074 |  | 1,405 |  | 77 |  | 1,328 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 5,475 |  | 3,378 |  | 2,097 |  | 5,234 |  | 3,269 |  | 1,965 |
| Income before income taxes |  | 3,541 |  | 2,484 |  | 1,057 |  | 3,690 |  | 2,774 |  | 916 |
| Income tax expense |  | 885 |  | 621 |  | 264 |  | 922 |  | 693 |  | 229 |
| Net income | \$ | 2,656 | \$ | 1,863 | \$ | 793 | \$ | 2,768 | \$ | 2,081 | \$ | 687 |
| Net interest yield |  | 3.31 \% |  | 2.23 \% |  | 3.81 \% |  | 3.28 \% |  | 2.25 \% |  | 3.64 \% |
| Return on average allocated capital ${ }^{(1)}$ |  | 25 |  | 55 |  | 11 |  | 26 |  | 60 |  | 10 |
| Efficiency ratio |  | 53.86 |  | 56.89 |  | 49.60 |  | 50.71 |  | 53.51 |  | 46.65 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 313,038 | \$ | 4,241 | \$ | 308,797 | \$ | 313,438 | \$ | 4,183 | \$ | 309,255 |
| Total earning assets ${ }^{(2)}$ |  | 995,556 |  | 950,194 |  | 308,914 |  | 1,000,032 |  | 955,931 |  | 309,503 |
| Total assets ${ }^{(2)}$ |  | 1,033,101 |  | 982,857 |  | 313,795 |  | 1,038,418 |  | 988,956 |  | 314,864 |
| Total deposits |  | 952,466 |  | 947,843 |  | 4,623 |  | 959,247 |  | 954,228 |  | 5,019 |
| Allocated capital ${ }^{(1)}$ |  | 43,250 |  | 13,700 |  | 29,550 |  | 42,000 |  | 13,700 |  | 28,300 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 311,725 | \$ | 4,260 | \$ | 307,465 | \$ | 315,119 | \$ | 4,218 | \$ | 310,901 |
| Total earning assets ${ }^{(2)}$ |  | 1,022,320 |  | 976,167 |  | 307,634 |  | 1,009,360 |  | 965,088 |  | 311,008 |
| Total assets ${ }^{(2)}$ |  | 1,060,482 |  | 1,008,366 |  | 313,598 |  | 1,049,830 |  | 999,372 |  | 317,194 |
| Total deposits |  | 978,761 |  | 972,906 |  | 5,855 |  | 969,572 |  | 964,136 |  | 5,436 |
|  |  |  |  |  |  |  | First Quarter 2023 |  |  |  |  |  |
|  |  |  |  |  |  |  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income |  |  |  |  |  |  | \$ | 8,593 | \$ | 5,816 | \$ | 2,777 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  |  |  |  |  |  |  | 1,274 |  | (10) |  | 1,284 |
| Service charges |  |  |  |  |  |  |  | 599 |  | 598 |  | 1 |
| All other income |  |  |  |  |  |  |  | 240 |  | 197 |  | 43 |
| Total noninterest income |  |  |  |  |  |  |  | 2,113 |  | 785 |  | 1,328 |
| Total revenue, net of interest expense |  |  |  |  |  |  |  | 10,706 |  | 6,601 |  | 4,105 |
| Provision for credit losses |  |  |  |  |  |  |  | 1,089 |  | 183 |  | 906 |
| Noninterest expense |  |  |  |  |  |  |  | 5,473 |  | 3,415 |  | 2,058 |
| Income before income taxes |  |  |  |  |  |  |  | 4,144 |  | 3,003 |  | 1,141 |
| Income tax expense |  |  |  |  |  |  |  | 1,036 |  | 751 |  | 285 |
| Net income |  |  |  |  |  |  | \$ | 3,108 | \$ | 2,252 | \$ | 856 |
| Net interest yield |  |  |  |  |  |  |  | 3.27 \% |  | 2.31 \% |  | 3.76 \% |
| Return on average allocated capital ${ }^{(1)}$ |  |  |  |  |  |  |  | 30 |  | 67 |  | 12 |
| Efficiency ratio |  |  |  |  |  |  |  | 51.12 |  | 51.76 |  | 50.10 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  |  |  |  |  |  | \$ | 303,772 | \$ | 4,119 | \$ | 299,653 |
| Total earning assets ${ }^{(2)}$ |  |  |  |  |  |  |  | 1,065,202 |  | 1,022,445 |  | 299,794 |
| Total assets ${ }^{(2)}$ |  |  |  |  |  |  |  | 1,105,245 |  | 1,056,007 |  | 306,275 |
| Total deposits |  |  |  |  |  |  |  | 1,026,242 |  | 1,021,374 |  | 4,868 |
| Allocated capital ${ }^{(1)}$ |  |  |  |  |  |  |  | 42,000 |  | 13,700 |  | 28,300 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  |  |  |  |  |  | \$ | 304,480 | \$ | 4,065 | \$ | 300,415 |
| Total earning assets ${ }^{(2)}$ |  |  |  |  |  |  |  | 1,081,780 |  | 1,038,545 |  | 300,595 |
| Total assets ${ }^{(2)}$ |  |  |  |  |  |  |  | 1,124,438 |  | 1,074,571 |  | 307,227 |
| Total deposits |  |  |  |  |  |  |  | 1,044,768 |  | 1,039,744 |  | 5,024 |

${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
${ }^{(2)}$ For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from All Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.

Bank of America Corporation and Subsidiaries
Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FirstQuarter2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | FirstQuarter2023 |  |
| Net interest income | \$ | 1,814 | \$ | 1,711 | \$ | 1,755 | \$ | 1,805 | \$ | 1,876 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 3,600 |  | 3,328 |  | 3,396 |  | 3,251 |  | 3,238 |
| All other income |  | 177 |  | 188 |  | 170 |  | 186 |  | 201 |
| Total noninterest income |  | 3,777 |  | 3,516 |  | 3,566 |  | 3,437 |  | 3,439 |
| Total revenue, net of interest expense |  | 5,591 |  | 5,227 |  | 5,321 |  | 5,242 |  | 5,315 |
| Provision for credit losses |  | (13) |  | (26) |  | (6) |  | 13 |  | 25 |
| Noninterest expense |  | 4,264 |  | 3,894 |  | 3,950 |  | 3,925 |  | 4,067 |
| Income before income taxes |  | 1,340 |  | 1,359 |  | 1,377 |  | 1,304 |  | 1,223 |
| Income tax expense |  | 335 |  | 340 |  | 344 |  | 326 |  | 306 |
| Net income | \$ | 1,005 | \$ | 1,019 | \$ | 1,033 | \$ | 978 | \$ | 917 |
| Net interest yield |  | 2.23 \% |  | 2.10 \% |  | 2.16 \% |  | 2.21 \% |  | 2.20 \% |
| Return on average allocated capital ${ }^{(1)}$ |  | 22 |  | 22 |  | 22 |  | 21 |  | 20 |
| Efficiency ratio |  | 76.27 |  | 74.41 |  | 74.28 |  | 74.86 |  | 76.53 |

Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 218,616 | \$ | 219,425 | \$ | 218,569 | \$ | 218,604 | \$ | 221,448 |
| Total earning assets ${ }^{(2)}$ |  | 327,692 |  | 322,827 |  | 322,032 |  | 327,066 |  | 346,384 |
| Total assets ${ }^{(2)}$ |  | 341,119 |  | 336,067 |  | 335,124 |  | 340,105 |  | 359,164 |
| Total deposits |  | 297,373 |  | 292,478 |  | 291,770 |  | 295,380 |  | 314,019 |
| Allocated capital ${ }^{(1)}$ |  | 18,500 |  | 18,500 |  | 18,500 |  | 18,500 |  | 18,500 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 219,844 | \$ | 219,657 | \$ | 218,913 | \$ | 219,208 | \$ | 217,804 |
| Total earning assets ${ }^{(2)}$ |  | 329,515 |  | 330,653 |  | 320,196 |  | 324,820 |  | 336,560 |
| Total assets ${ }^{(2)}$ |  | 343,718 |  | 344,626 |  | 333,779 |  | 338,184 |  | 349,888 |
| Total deposits |  | 298,039 |  | 299,657 |  | 290,732 |  | 292,526 |  | 301,471 |

${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | First Quarter 2023 |  |
| Revenue by Business |  |  |  |  |  |  |  |  |  |  |
| Merrill Wealth Management | \$ | 4,647 | \$ | 4,326 | \$ | 4,398 | \$ | 4,340 | \$ | 4,397 |
| Bank of America Private Bank |  | 944 |  | 901 |  | 923 |  | 902 |  | 918 |
| Total revenue, net of interest expense | \$ | 5,591 | \$ | 5,227 | \$ | 5,321 | \$ | 5,242 | \$ | 5,315 |
| Client Balances by Business, at period end |  |  |  |  |  |  |  |  |  |  |
| Merrill Wealth Management | \$ | 3,339,693 | \$ | 3,182,735 | \$ | 2,978,229 | \$ | 3,057,680 | \$ | 2,952,681 |
| Bank of America Private Bank |  | 633,697 |  | 606,639 |  | 572,624 |  | 577,514 |  | 568,925 |
| Total client balances | \$ | 3,973,390 | \$ | 3,789,374 | \$ | 3,550,853 | \$ | 3,635,194 | \$ | 3,521,606 |
| Client Balances by Type, at period end |  |  |  |  |  |  |  |  |  |  |
| Assets under management ${ }^{(1)}$ | \$ | 1,730,005 | \$ | 1,617,740 | \$ | 1,496,601 | \$ | 1,531,042 | \$ | 1,467,242 |
| Brokerage and other assets |  | 1,758,642 |  | 1,688,923 |  | 1,578,123 |  | 1,628,294 |  | 1,571,409 |
| Deposits |  | 298,039 |  | 299,657 |  | 290,732 |  | 292,526 |  | 301,471 |
| Loans and leases ${ }^{(2)}$ |  | 222,528 |  | 222,287 |  | 221,684 |  | 222,280 |  | 220,633 |
| Less: Managed deposits in assets under management |  | $(35,824)$ |  | $(39,233)$ |  | $(36,287)$ |  | $(38,948)$ |  | $(39,149)$ |
| Total client balances | \$ | 3,973,390 | \$ | 3,789,374 | \$ | 3,550,853 | \$ | 3,635,194 | \$ | 3,521,606 |
| Assets Under Management Rollforward |  |  |  |  |  |  |  |  |  |  |
| Assets under management, beginning balance | \$ | 1,617,740 | \$ | 1,496,601 | \$ | 1,531,042 | \$ | 1,467,242 | \$ | 1,401,474 |
| Net client flows |  | 24,655 |  | 8,443 |  | 14,226 |  | 14,296 |  | 15,262 |
| Market valuation/other |  | 87,610 |  | 112,696 |  | $(48,667)$ |  | 49,504 |  | 50,506 |
| Total assets under management, ending balance | \$ | 1,730,005 | \$ | 1,617,740 | \$ | 1,496,601 | \$ | 1,531,042 | \$ | 1,467,242 |

[^26]Bank of America Corporation and Subsidiaries
Global Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter <br> 2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2023 \end{aligned}$ |  |
| Net interest income | \$ | 3,460 | \$ | 3,435 | \$ | 3,613 | \$ | 3,690 | \$ | 3,907 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 750 |  | 749 |  | 754 |  | 735 |  | 714 |
| Investment banking fees |  | 850 |  | 690 |  | 743 |  | 718 |  | 668 |
| All other income |  | 920 |  | 1,054 |  | 1,093 |  | 1,319 |  | 914 |
| Total noninterest income |  | 2,520 |  | 2,493 |  | 2,590 |  | 2,772 |  | 2,296 |
| Total revenue, net of interest expense |  | 5,980 |  | 5,928 |  | 6,203 |  | 6,462 |  | 6,203 |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 229 |  | (239) |  | (119) |  | 9 |  | (237) |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 3,012 |  | 2,781 |  | 2,804 |  | 2,819 |  | 2,940 |
| Income before income taxes |  | 2,739 |  | 3,386 |  | 3,518 |  | 3,634 |  | 3,500 |
| Income tax expense |  | 753 |  | 914 |  | 950 |  | 981 |  | 945 |
| Net income | \$ | 1,986 | \$ | 2,472 | \$ | 2,568 | \$ | 2,653 | \$ | 2,555 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield |  | 2.50 \% |  | 2.45 \% |  | 2.68 \% |  | 2.80 \% |  | 3.03 \% |
| Return on average allocated capital ${ }^{(1)}$ |  | 16 |  | 20 |  | 21 |  | 22 |  | 21 |
| Efficiency ratio |  | 50.37 |  | 46.92 |  | 45.22 |  | 43.59 |  | 47.41 |

Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 373,608 | \$ | 374,862 | \$ | 376,214 | \$ | 383,058 | \$ | 381,009 |
| Total earning assets ${ }^{(2)}$ |  | 555,957 |  | 557,147 |  | 534,153 |  | 527,959 |  | 522,374 |
| Total assets ${ }^{(2)}$ |  | 623,073 |  | 624,093 |  | 601,378 |  | 595,585 |  | 588,886 |
| Total deposits |  | 525,699 |  | 527,597 |  | 504,432 |  | 497,533 |  | 492,577 |
| Allocated capital ${ }^{(1)}$ |  | 49,250 |  | 49,250 |  | 49,250 |  | 49,250 |  | 49,250 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 373,403 | \$ | 373,891 | \$ | 373,351 | \$ | 381,609 | \$ | 383,491 |
| Total earning assets ${ }^{(2)}$ |  | 554,253 |  | 552,453 |  | 521,423 |  | 518,547 |  | 524,299 |
| Total assets ${ }^{(2)}$ |  | 623,204 |  | 621,751 |  | 588,578 |  | 586,397 |  | 591,231 |
| Total deposits |  | 527,113 |  | 527,060 |  | 494,938 |  | 492,734 |  | 495,949 |

${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## Bank of America Corporation and Subsidiaries

## Global Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | First Quarter 2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | First Quarter 2023 |
| Investment Banking fees ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 317 | \$ | 350 | \$ | 396 | \$ | 333 | \$ | 313 |
| Debt issuance |  | 383 |  | 265 |  | 255 |  | 263 |  | 290 |
| Equity issuance |  | 150 |  | 75 |  | 92 |  | 122 |  | 65 |
| Total Investment Banking fees ${ }^{(3)}$ | \$ | 850 | \$ | 690 | \$ | 743 | \$ | 718 | \$ | 668 |
| Business Lending |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 1,065 | \$ | 1,235 | \$ | 1,300 | \$ | 1,359 | \$ | 1,034 |
| Commercial |  | 1,280 |  | 1,251 |  | 1,262 |  | 1,270 |  | 1,233 |
| Business Banking |  | 59 |  | 62 |  | 61 |  | 63 |  | 67 |
| Total Business Lending revenue | \$ | 2,404 | \$ | 2,548 | \$ | 2,623 | \$ | 2,692 | \$ | 2,334 |
| Global Transaction Services |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 1,335 | \$ | 1,322 | \$ | 1,392 | \$ | 1,483 | \$ | 1,549 |
| Commercial |  | 970 |  | 967 |  | 998 |  | 1,045 |  | 1,129 |
| Business Banking |  | 361 |  | 370 |  | 379 |  | 395 |  | 387 |
| Total Global Transaction Services revenue | \$ | 2,666 | \$ | 2,659 | \$ | 2,769 | \$ | 2,923 | \$ | 3,065 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing | \$ | 362,100 | \$ | 351,007 | \$ | 315,289 | \$ | 289,187 | \$ | 257,012 |
| Noninterest-bearing |  | 163,599 |  | 176,590 |  | 189,143 |  | 208,346 |  | 235,565 |
| Total average deposits | \$ | 525,699 | \$ | 527,597 | \$ | 504,432 | \$ | 497,533 | \$ | 492,577 |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses | \$ | 229 | \$ | (239) | \$ | (119) | \$ | 9 | \$ | (237) |
| Credit quality ${ }^{(4,5)}$ |  |  |  |  |  |  |  |  |  |  |
| Reservable criticized utilized exposure | \$ | 22,530 | \$ | 21,597 | \$ | 22,025 | \$ | 19,714 | \$ | 18,104 |
|  |  | 5.70 \% |  | 5.46 \% |  | 5.58 \% |  | 4.89 \% |  | 4.46 \% |
| Nonperforming loans, leases and foreclosed properties | \$ | 3,075 | \$ | 2,673 | \$ | 1,908 | \$ | 1,248 | \$ | 1,023 |
|  |  | 0.83 \% |  | 0.72 \% |  | 0.51 \% |  | 0.33 \% |  | 0.27 \% |

Average loans and leases by product

| U.S. commercial | \$ | 226,470 | \$ | 225,070 | \$ | 225,758 | \$ | 230,111 | \$ | 229,558 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-U.S. commercial |  | 76,284 |  | 78,483 |  | 78,748 |  | 81,546 |  | 82,412 |
| Commercial real estate |  | 55,683 |  | 56,735 |  | 57,573 |  | 57,449 |  | 55,019 |
| Commercial lease financing |  | 15,170 |  | 14,573 |  | 14,134 |  | 13,951 |  | 14,019 |
| Other |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Total average loans and leases | \$ | 373,608 | \$ | 374,862 | \$ | 376,214 | \$ | 383,058 | \$ | 381,009 |

Total Corporation Investment Banking fees

| Advisory ${ }^{(2)}$ | \$ | 373 | \$ | 389 | \$ | 448 | \$ | 375 | \$ | 363 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debt issuance |  | 885 |  | 589 |  | 570 |  | 600 |  | 644 |
| Equity issuance |  | 363 |  | 199 |  | 232 |  | 287 |  | 168 |
| Total investment banking fees including self-led deals |  | 1,621 |  | 1,177 |  | 1,250 |  | 1,262 |  | 1,175 |
| Self-led deals |  | (53) |  | (32) |  | (62) |  | (50) |  | (12) |
| Total Investment Banking fees | \$ | 1,568 | \$ | 1,145 | \$ | 1,188 | \$ | 1,212 | \$ | 1,163 |

[^27]
## Bank of America Corporation and Subsidiaries

Global Markets Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2024 |  | Fourth Quarter 2023 |  | ThirdQuarter2023 |  | Second Quarter 2023 |  | First Quarter 2023 |  |
| Net interest income | \$ | 681 | \$ | 598 | \$ | 674 | \$ | 297 | \$ | 109 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 495 |  | 486 |  | 475 |  | 499 |  | 533 |
| Investment banking fees |  | 708 |  | 439 |  | 463 |  | 503 |  | 469 |
| Market making and similar activities |  | 3,830 |  | 2,428 |  | 3,195 |  | 3,409 |  | 4,398 |
| All other income |  | 169 |  | 137 |  | 135 |  | 163 |  | 117 |
| Total noninterest income |  | 5,202 |  | 3,490 |  | 4,268 |  | 4,574 |  | 5,517 |
| Total revenue, net of interest expense ${ }^{(1)}$ |  | 5,883 |  | 4,088 |  | 4,942 |  | 4,871 |  | 5,626 |
| Provision for credit losses |  | (36) |  | (60) |  | (14) |  | (4) |  | (53) |
| Noninterest expense |  | 3,492 |  | 3,271 |  | 3,235 |  | 3,349 |  | 3,351 |
| Income before income taxes |  | 2,427 |  | 877 |  | 1,721 |  | 1,526 |  | 2,328 |
| Income tax expense |  | 704 |  | 241 |  | 473 |  | 420 |  | 640 |
| Net income | \$ | 1,723 | \$ | 636 | \$ | 1,248 | \$ | 1,106 | \$ | 1,688 |
| Return on average allocated capital ${ }^{(2)}$ |  | 15 |  |  |  | 11 \% |  | 10 \% |  | 15 \% |
| Efficiency ratio |  | 59.38 |  | 80.00 |  | 65.47 |  | 68.74 |  | 59.56 |

Balance Sheet

## Average

| Total trading-related assets | \$ | 629,826 | \$ | 615,414 | \$ | 609,744 | \$ | 621,125 | \$ | 626,035 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases |  | 133,756 |  | 133,631 |  | 131,298 |  | 128,539 |  | 125,046 |
| Total earning assets |  | 692,851 |  | 667,094 |  | 655,971 |  | 657,947 |  | 627,935 |
| Total assets |  | 895,382 |  | 867,953 |  | 863,653 |  | 877,471 |  | 870,038 |
| Total deposits |  | 32,585 |  | 31,950 |  | 31,890 |  | 33,222 |  | 36,109 |
| Allocated capital ${ }^{(2)}$ |  | 45,500 |  | 45,500 |  | 45,500 |  | 45,500 |  | 45,500 |

Period end

| Total trading-related assets | \$ | 628,890 | \$ | 542,544 | \$ | 613,009 | \$ | 599,787 | \$ | 599,841 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases |  | 135,267 |  | 136,223 |  | 134,386 |  | 131,128 |  | 130,804 |
| Total earning assets |  | 698,279 |  | 637,955 |  | 660,172 |  | 640,712 |  | 632,873 |
| Total assets |  | 902,741 |  | 817,588 |  | 864,792 |  | 851,771 |  | 861,477 |
| Total deposits |  | 34,847 |  | 34,833 |  | 31,041 |  | 33,049 |  | 33,624 |

Trading-related assets (average)

| Trading account securities | \$ | 323,210 | \$ | 309,051 | \$ | 307,990 | \$ | 317,928 | \$ | 339,248 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reverse repurchases |  | 134,081 |  | 133,209 |  | 135,401 |  | 139,480 |  | 126,760 |
| Securities borrowed |  | 134,852 |  | 129,365 |  | 119,936 |  | 120,481 |  | 116,280 |
| Derivative assets |  | 37,683 |  | 43,789 |  | 46,417 |  | 43,236 |  | 43,747 |
| Total trading-related assets | \$ | 629,826 | \$ | 615,414 | \$ | 609,744 | \$ | 621,125 | \$ | 626,035 |

${ }^{(1)}$ Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 21.
${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2024 |  | Fourth Quarter 2023 |  | Third Quarter 2023 |  | Second Quarter 2023 |  | FirstQuarter2023 |  |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Fixed-income, currencies and commodities | \$ | 3,231 | \$ | 2,079 | \$ | 2,710 | \$ | 2,667 | \$ | 3,440 |
| Equities |  | 1,861 |  | 1,540 |  | 1,695 |  | 1,618 |  | 1,627 |
| Total sales and trading revenue | \$ | 5,092 | \$ | 3,619 | \$ | 4,405 | \$ | 4,285 | \$ | 5,067 |
| Sales and trading revenue, excluding net debit valuation adjustment ${ }^{(2,3)}$ |  |  |  |  |  |  |  |  |  |  |
| Fixed-income, currencies and commodities | \$ | 3,307 | \$ | 2,206 | \$ | 2,723 | \$ | 2,764 | \$ | 3,429 |
| Equities |  | 1,870 |  | 1,545 |  | 1,698 |  | 1,623 |  | 1,624 |
| Total sales and trading revenue, excluding net debit valuation adjustment | \$ | 5,177 | \$ | 3,751 | \$ | 4,421 | \$ | 4,387 | \$ | 5,053 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 512 | \$ | 432 | \$ | 518 | \$ | 137 | \$ | (74) |
| Commissions |  | 494 |  | 486 |  | 474 |  | 492 |  | 529 |
| Trading |  | 3,830 |  | 2,428 |  | 3,194 |  | 3,407 |  | 4,398 |
| Other |  | 256 |  | 273 |  | 219 |  | 249 |  | 214 |
| Total sales and trading revenue | \$ | 5,092 | \$ | 3,619 | \$ | 4,405 | \$ | 4,285 | \$ | 5,067 |

 second and first quarters of 2023 , respectively.


 comparison of period-to-period operating performance.


 and the fourth, third, second and first quarters of 2023, respectively.

Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FirstQuarter2024 |  | Fourth Quarter 2023 |  | Third <br> Quarter 2023 |  | Second Quarter 2023 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2023 \end{aligned}$ |  |
| Net interest income | \$ | 38 | \$ | 79 | \$ | 99 | \$ | 64 | \$ | 97 |
| Noninterest income (loss) |  | $(1,682)$ |  | $(3,547)$ |  | $(1,717)$ |  | $(1,831)$ |  | $(1,555)$ |
| Total revenue, net of interest expense |  | $(1,644)$ |  | $(3,468)$ |  | $(1,618)$ |  | $(1,767)$ |  | $(1,458)$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | (11) |  | 24 |  | (24) |  | (160) |  | 107 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 994 |  | 2,551 |  | 593 |  | 492 |  | 407 |
| Loss before income taxes |  | $(2,627)$ |  | $(6,043)$ |  | $(2,187)$ |  | $(2,099)$ |  | $(1,972)$ |
| Income tax expense (benefit) |  | $(1,931)$ |  | $(2,292)$ |  | $(2,276)$ |  | $(1,917)$ |  | $(1,865)$ |
| Net income (loss) | \$ | (696) | \$ | $(3,751)$ | \$ | 89 | \$ | (182) | \$ | (107) |

## Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 8,872 | \$ | 9,349 | \$ | 9,412 | \$ | 9,745 | \$ | 10,077 |
| Total assets ${ }^{(2)}$ | 354,484 |  | 346,628 |  | 269,159 |  | 276,728 |  | 172,725 |  |
| Total deposits | 99,339 |  | 93,739 |  | 68,010 |  | 42,881 |  | 24,702 |  |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 8,917 | \$ | 8,842 | \$ | 9,283 | \$ | 9,544 | \$ | 9,827 |
| Total assets ${ }^{(3)}$ | 343,658 |  | 346,356 |  | 303,903 |  | 262,334 |  |  | 267,623 |
| Total deposits | 107,736 |  | 92,705 |  | 85,588 |  | 54,418 |  | 34,590 |  |

${ }^{(1)}$ All Other primarily consists of asset and liability management (ALM) activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass interest rate and foreign currency risk management activities for which substantially all of the results are allocated to our business segments.
${ }^{(2)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 958.0$ billion, $\$ 958.4$ billion, $\$ 955.7$ billion, $\$ 977.8$ billion and $\$ 1.0$ trillion for the first quarter of 2024 and the fourth, third, second and first quarters of 2023, respectively.
${ }^{(3)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 987.1$ billion, $\$ 972.9$ billion, $\$ 945.7$ billion, $\$ 963.6$ billion and $\$ 1.0$ trillion at March 31, 2024, December 31, 2023, September 30, 2023, June 30, 2023 and March 31, 2023, respectively.

## Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2024 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \end{gathered}$ |  |
| Consumer |  |  |  |  |  |  |
| Residential mortgage | \$ | 227,435 | \$ | 228,403 | \$ | 228,827 |
| Home equity |  | 25,185 |  | 25,527 |  | 25,868 |
| Credit card |  | 98,453 |  | 102,200 |  | 92,469 |
| Direct/Indirect consumer ${ }^{(1)}$ |  | 102,849 |  | 103,468 |  | 104,540 |
| Other consumer ${ }^{(2)}$ |  | 115 |  | 124 |  | 120 |
| Total consumer loans excluding loans accounted for under the fair value option |  | 454,037 |  | 459,722 |  | 451,824 |
| Consumer loans accounted for under the fair value option ${ }^{(3)}$ |  | 235 |  | 243 |  | 334 |
| Total consumer |  | 454,272 |  | 459,965 |  | 452,158 |
| Commercial |  |  |  |  |  |  |
| U.S. commercial |  | 362,744 |  | 358,931 |  | 360,655 |
| Non-U.S. commercial |  | 123,073 |  | 124,581 |  | 124,827 |
| Commercial real estate ${ }^{(4)}$ |  | 71,652 |  | 72,878 |  | 73,051 |
| Commercial lease financing |  | 14,781 |  | 14,854 |  | 13,448 |
|  |  | 572,250 |  | 571,244 |  | 571,981 |
| U.S. small business commercial ${ }^{(5)}$ |  | 19,931 |  | 19,197 |  | 18,204 |
| Total commercial loans excluding loans accounted for under the fair value option |  | 592,181 |  | 590,441 |  | 590,185 |
| Commercial loans accounted for under the fair value option ${ }^{(3)}$ |  | 2,703 |  | 3,326 |  | 4,063 |
| Total commercial |  | 594,884 |  | 593,767 |  | 594,248 |
| Total loans and leases | \$ | 1,049,156 | \$ | 1,053,732 | \$ | 1,046,406 |

${ }^{(1)}$ Includes primarily auto and specialty lending loans and leases of $\$ 54.1$ billion, $\$ 53.9$ billion and $\$ 52.7$ billion, U.S. securities-based lending loans of $\$ 45.3$ billion, $\$ 46.0$ billion and $\$ 48.1$ billion and non-U.S. consumer loans of $\$ 2.7$ billion, $\$ 2.8$ billion and $\$ 2.8$ billion at March 31, 2024, December 31, 2023 and March 31, 2023, respectively.
${ }^{(2)}$ Substantially all of other consumer is consumer overdrafts.
${ }^{(3)}$ Consumer loans accounted for under the fair value option includes residential mortgage loans of $\$ 62$ million, $\$ 66$ million and $\$ 72$ million and home equity loans of $\$ 173$ million, $\$ 177$ million and $\$ 262$ million at March 31, 2024, December 31, 2023 and March 31, 2023, respectively. Commercial loans accounted for under the fair value option includes U.S. commercial loans of $\$ 1.7$ billion, $\$ 2.2$ billion and $\$ 2.2$ billion and non-U.S. commercial loans of $\$ 1.0$ billion, $\$ 1.2$ billion and $\$ 1.9$ billion at March 31, 2024, December 31, 2023 and March 31, 2023, respectively.
${ }^{(4)}$ Includes U.S. commercial real estate loans of $\$ 65.5$ billion, $\$ 66.8$ billion and $\$ 67.2$ billion and non-U.S. commercial real estate loans of $\$ 6.2$ billion, $\$ 6.1$ billion and $\$ 5.8$ billion at March 31, 2024, December 31, 2023 and March 31, 2023, respectively.
${ }^{(5)}$ Includes card-related products and Paycheck Protection Program (PPP) Ioans.

## Bank of America Corporation and Subsidiaries

## Quarterly Average Loans and Leases by Business Segment and All Other

(Dollars in millions)

|  | First Quarter 2024 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation | $\begin{gathered} \hline \text { Consumer } \\ \text { Banking } \\ \hline \end{gathered}$ |  | GWIM |  | Global Banking |  | Global Markets |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ 227,748 | \$ | 115,536 | \$ | 105,177 | \$ | 1 | \$ | - | \$ | 7,034 |
| Home equity | 25,522 |  | 21,289 |  | 2,402 |  | - |  | 159 |  | 1,672 |
| Credit card | 99,815 |  | 96,480 |  | 3,335 |  | - |  | - |  | - |
| Direct/Indirect and other consumer | 103,371 |  | 54,413 |  | 48,956 |  | - |  | - |  | 2 |
| Total consumer | 456,456 |  | 287,718 |  | 159,870 |  | 1 |  | 159 |  | 8,708 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial | 379,566 |  | 25,310 |  | 51,029 |  | 226,470 |  | 76,590 |  | 167 |
| Non-U.S. commercial | 125,024 |  | - |  | 572 |  | 76,284 |  | 47,861 |  | 307 |
| Commercial real estate | 71,986 |  | 10 |  | 7,145 |  | 55,683 |  | 9,146 |  | 2 |
| Commercial lease financing | 14,858 |  | - |  | - |  | 15,170 |  | - |  | (312) |
| Total commercial | 591,434 |  | 25,320 |  | 58,746 |  | 373,607 |  | 133,597 |  | 164 |
| Total loans and leases | \$ 1,047,890 | \$ | 313,038 | \$ | 218,616 | \$ | 373,608 | \$ | 133,756 | \$ | 8,872 |


|  | Fourth Quarter 2023 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 228,975 | \$ | 116,278 | \$ | 105,184 | \$ | 1 | \$ | - | \$ | 7,512 |
| Home equity |  | 25,756 |  | 21,307 |  | 2,419 |  | - |  | 165 |  | 1,865 |
| Credit card |  | 100,389 |  | 97,013 |  | 3,378 |  | - |  | - |  | (2) |
| Direct/Indirect and other consumer |  | 103,606 |  | 54,035 |  | 49,568 |  | - |  | - |  | 3 |
| Total consumer |  | 458,726 |  | 288,633 |  | 160,549 |  | 1 |  | 165 |  | 9,378 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 379,215 |  | 24,794 |  | 51,196 |  | 225,070 |  | 77,959 |  | 196 |
| Non-U.S. commercial |  | 125,371 |  | - |  | 535 |  | 78,483 |  | 46,258 |  | 95 |
| Commercial real estate |  | 73,140 |  | 11 |  | 7,145 |  | 56,735 |  | 9,249 |  | - |
| Commercial lease financing |  | 14,253 |  | - |  | - |  | 14,573 |  | - |  | (320) |
| Total commercial |  | 591,979 |  | 24,805 |  | 58,876 |  | 374,861 |  | 133,466 |  | (29) |
| Total loans and leases | \$ | 1,050,705 | \$ | 313,438 | \$ | 219,425 | \$ | 374,862 | \$ | 133,631 | \$ | 9,349 |


|  | First Quarter 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ 229,275 | \$ | 117,747 | \$ | 103,700 | \$ | 1 | \$ | - | \$ | 7,827 |
| Home equity | 26,513 |  | 21,571 |  | 2,444 |  | - |  | 200 |  | 2,298 |
| Credit card | 91,775 |  | 88,731 |  | 3,045 |  | - |  | - |  | (1) |
| Direct/Indirect and other consumer | 105,657 |  | 52,728 |  | 52,927 |  | - |  | - |  | 2 |
| Total consumer | 453,220 |  | 280,777 |  | 162,116 |  | 1 |  | 200 |  | 10,126 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial | 376,852 |  | 22,985 |  | 52,067 |  | 229,558 |  | 72,074 |  | 168 |
| Non-U.S. commercial | 127,003 |  | - |  | 999 |  | 82,412 |  | 43,478 |  | 114 |
| Commercial real estate | 70,591 |  | 10 |  | 6,266 |  | 55,019 |  | 9,294 |  | 2 |
| Commercial lease financing | 13,686 |  | - |  | - |  | 14,019 |  | - |  | (333) |
| Total commercial | 588,132 |  | 22,995 |  | 59,332 |  | 381,008 |  | 124,846 |  | (49) |
| Total loans and leases | \$ 1,041,352 | \$ | 303,772 | \$ | 221,448 | \$ | 381,009 | \$ | 125,046 | \$ | 10,077 |

Bank of America Corporation and Subsidiaries
Commercial Credit Exposure by Industry ${ }^{(1,2,3,4)}$
(Dollars in millions)

|  | Commercial Utilized |  |  |  |  |  | Total Commercial Committed |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March } 31 \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2024 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2023 \\ \hline \end{gathered}$ |  |
| Asset managers and funds | \$ | 104,602 | \$ | 103,138 | \$ | 102,345 | \$ | 172,321 | \$ | 169,318 | \$ | 164,480 |
| Real estate ${ }^{(5)}$ |  | 72,992 |  | 73,150 |  | 73,515 |  | 99,338 |  | 100,269 |  | 101,072 |
| Capital goods |  | 49,292 |  | 49,698 |  | 48,146 |  | 94,710 |  | 97,044 |  | 88,060 |
| Finance companies |  | 60,501 |  | 62,906 |  | 58,226 |  | 89,253 |  | 89,119 |  | 81,811 |
| Healthcare equipment and services |  | 35,013 |  | 35,037 |  | 34,245 |  | 61,827 |  | 61,766 |  | 59,280 |
| Materials |  | 25,257 |  | 25,223 |  | 27,224 |  | 54,935 |  | 55,296 |  | 56,244 |
| Retailing |  | 25,399 |  | 24,561 |  | 26,021 |  | 53,193 |  | 54,523 |  | 54,127 |
| Consumer services |  | 29,287 |  | 27,355 |  | 27,475 |  | 51,724 |  | 49,105 |  | 48,491 |
| Food, beverage and tobacco |  | 23,624 |  | 23,865 |  | 24,307 |  | 48,283 |  | 49,426 |  | 46,838 |
| Government and public education |  | 31,453 |  | 31,051 |  | 33,443 |  | 47,041 |  | 45,873 |  | 46,931 |
| Individuals and trusts |  | 32,800 |  | 32,481 |  | 31,874 |  | 44,587 |  | 43,938 |  | 43,488 |
| Commercial services and supplies |  | 23,073 |  | 22,642 |  | 24,136 |  | 41,480 |  | 41,473 |  | 41,711 |
| Utilities |  | 17,571 |  | 18,610 |  | 19,118 |  | 39,298 |  | 39,481 |  | 39,209 |
| Energy |  | 12,143 |  | 12,450 |  | 13,667 |  | 37,978 |  | 36,996 |  | 34,923 |
| Transportation |  | 23,868 |  | 24,200 |  | 22,051 |  | 35,924 |  | 36,267 |  | 33,846 |
| Technology hardware and equipment |  | 11,363 |  | 11,951 |  | 10,500 |  | 29,605 |  | 29,160 |  | 29,807 |
| Global commercial banks |  | 22,816 |  | 22,749 |  | 26,910 |  | 25,667 |  | 25,684 |  | 29,047 |
| Software and services |  | 9,904 |  | 9,830 |  | 11,678 |  | 25,257 |  | 22,381 |  | 25,300 |
| Media |  | 12,944 |  | 13,033 |  | 15,102 |  | 24,998 |  | 24,908 |  | 29,006 |
| Vehicle dealers |  | 17,365 |  | 16,283 |  | 13,281 |  | 23,370 |  | 22,570 |  | 21,237 |
| Consumer durables and apparel |  | 8,948 |  | 9,184 |  | 10,167 |  | 20,771 |  | 20,732 |  | 21,784 |
| Pharmaceuticals and biotechnology |  | 7,202 |  | 6,852 |  | 6,581 |  | 20,428 |  | 22,169 |  | 21,419 |
| Insurance |  | 8,499 |  | 9,371 |  | 10,007 |  | 19,423 |  | 19,322 |  | 19,109 |
| Telecommunication services |  | 9,396 |  | 9,224 |  | 9,646 |  | 17,186 |  | 17,269 |  | 17,666 |
| Automobiles and components |  | 7,508 |  | 7,049 |  | 8,163 |  | 15,724 |  | 16,459 |  | 15,910 |
| Food and staples retailing |  | 7,512 |  | 7,423 |  | 7,331 |  | 13,200 |  | 12,496 |  | 12,507 |
| Financial markets infrastructure (clearinghouses) |  | 2,687 |  | 4,229 |  | 3,013 |  | 5,008 |  | 6,503 |  | 8,526 |
| Religious and social organizations |  | 2,734 |  | 2,754 |  | 2,542 |  | 4,643 |  | 4,565 |  | 4,557 |
| Total commercial credit exposure by industry | \$ | 695,753 | \$ | 696,299 | \$ | 700,714 | \$ | 1,217,172 | \$ | 1,214,112 | \$ | 1,196,386 |

${ }^{(1)}$ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of $\$ 57.7$ billion, $\$ 55.8$ billion and $\$ 29.1$ billion at March 31, 2024, December 31, 2023 and March 31, 2023, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of $\$ 27.9$ billion, $\$ 29.4$ billion and $\$ 51.0$ billion, which consists primarily of other marketable securities, at March 31, 2024, December 31, 2023 and March 31, 2023, respectively.
${ }^{(2)}$ Total utilized and total committed exposure includes loans of $\$ 2.7$ billion, $\$ 3.3$ billion and $\$ 4.1$ billion and issued letters of credit with a notional amount of $\$ 25$ million, $\$ 14$ million and $\$ 15$ million accounted for under the fair value option at March 31, 2024, December 31, 2023 and March 31, 2023, respectively. In addition, total committed exposure includes unfunded loan commitments accounted for under the fair value option with a notional amount of $\$ 3.1$ billion, $\$ 2.6$ billion and $\$ 3.1$ billion at March 31 , 2024, December 31 , 2023 and March 31, 2023, respectively.
${ }^{(3)}$ Includes U.S. small business commercial exposure.
${ }^{(4)}$ Includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial institutions.
${ }^{(5)}$ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the primary business activity of the borrowers or the counterparties using operating cash flows and primary source of repayment as key factors.

## Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties

| (Dollars in millions) | $\begin{gathered} \text { March } 31 \\ 2024 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2023 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 2,112 | \$ | 2,114 | \$ | 2,185 | \$ | 2,140 | \$ | 2,125 |
| Home equity |  | 438 |  | 450 |  | 479 |  | 482 |  | 488 |
| Direct/Indirect consumer |  | 147 |  | 148 |  | 128 |  | 107 |  | 101 |
| Total consumer |  | 2,697 |  | 2,712 |  | 2,792 |  | 2,729 |  | 2,714 |
| U.S. commercial |  | 720 |  | 636 |  | 561 |  | 476 |  | 559 |
| Non-U.S. commercial |  | 157 |  | 175 |  | 102 |  | 84 |  | 125 |
| Commercial real estate |  | 2,273 |  | 1,927 |  | 1,343 |  | 816 |  | 502 |
| Commercial lease financing |  | 16 |  | 19 |  | 18 |  | 6 |  | 4 |
|  |  | 3,166 |  | 2,757 |  | 2,024 |  | 1,382 |  | 1,190 |
| U.S. small business commercial |  | 20 |  | 16 |  | 17 |  | 15 |  | 14 |
| Total commercial |  | 3,186 |  | 2,773 |  | 2,041 |  | 1,397 |  | 1,204 |
| Total nonperforming loans and leases |  | 5,883 |  | 5,485 |  | 4,833 |  | 4,126 |  | 3,918 |
| Foreclosed properties ${ }^{(1)}$ |  | 151 |  | 145 |  | 160 |  | 148 |  | 165 |
| Total nonperforming loans, leases, and foreclosed properties ${ }^{(2,3)}$ | \$ | 6,034 | \$ | 5,630 | \$ | 4,993 | \$ | 4,274 | \$ | 4,083 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 30 days or more and still accruing | \$ | 476 | \$ | 527 | \$ | 523 | \$ | 525 | \$ | 580 |
| Consumer credit card past due 30 days or more and still accruing |  | 2,446 |  | 2,419 |  | 2,097 |  | 1,811 |  | 1,674 |
| Other loans past due 30 days or more and still accruing |  | 2,907 |  | 2,974 |  | 2,848 |  | 2,920 |  | 3,146 |
| Total loans past due 30 days or more and still accruing ${ }^{(4,5)}$ | \$ | 5,829 | \$ | 5,920 | \$ | 5,468 | \$ | 5,256 | \$ | 5,400 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 90 days or more and still accruing | \$ | 230 | \$ | 252 | \$ | 265 | \$ | 288 | \$ | 338 |
| Consumer credit card past due 90 days or more and still accruing |  | 1,299 |  | 1,224 |  | 1,016 |  | 896 |  | 828 |
| Other loans past due 90 days or more and still accruing |  | 343 |  | 280 |  | 286 |  | 356 |  | 508 |
| Total loans past due $\mathbf{9 0}$ days or more and still accruing ${ }^{(5)}$ | \$ | 1,872 | \$ | 1,756 | \$ | 1,567 | \$ | 1,540 | \$ | 1,674 |
| Nonperforming loans, leases and foreclosed properties/Total assets ${ }^{(6)}$ |  | 0.18 \% |  | 0.18 \% |  | 0.16 \% |  | 0.14 \% |  | 0.13 \% |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties ${ }^{(5)}$ |  | 0.58 |  | 0.54 |  | 0.48 |  | 0.41 |  | 0.39 |
| Nonperforming loans and leases/Total loans and leases ${ }^{(6)}$ |  | 0.56 |  | 0.52 |  | 0.46 |  | 0.39 |  | 0.38 |
| Commercial reservable criticized utilized exposure ${ }^{(7)}$ | \$ | 24,529 | \$ | 23,300 | \$ | 23,722 | \$ | 21,469 | \$ | 19,789 |
| Commercial reservable criticized utilized exposure/Commercial reservable utilized exposure ${ }^{(6)}$ |  | 3.93 \% |  | 3.74 \% |  | 3.83 \% |  | 3.44 \% |  | 3.17 \% |
| Total commercial criticized utilized exposure/Commercial utilized exposure ${ }^{(7)}$ |  | 4.13 |  | 4.00 |  | 4.12 |  | 3.79 |  | 3.67 |

${ }^{(1)}$ Includes repossessed assets of $\$ 23$ million for the first quarter of 2024, $\$ 22$ million and $\$ 20$ million for the fourth and third quarters of 2023 and $\$ 0$ for the remaining quarters.
${ }^{(2)}$ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the FHA and individually insured long-term standby agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.
${ }^{(3)}$ Balances do not include nonperforming loans held-for-sale of $\$ 379$ million, $\$ 161$ million, $\$ 173$ million, $\$ 174$ million and $\$ 250$ million at March 31,2024 , December 31 , 2023, September 30, 2023, June 30, 2023 and March 31, 2023, respectively.
${ }^{(4)}$ Balances do not include loans held-for-sale past due 30 days or more and still accruing of $\$ 106$ million, $\$ 72$ million, $\$ 22$ million, $\$ 39$ million and $\$ 36$ million at March 31 , 2024 , December 31, 2023, September 30, 2023, June 30, 2023 and March 31, 2023, respectively.
${ }^{(5)}$ These balances are excluded from total nonperforming loans, leases and foreclosed properties
${ }^{(6)}$ Total assets and total loans and leases do not include loans accounted for under the fair value option of $\$ 2.9$ billion, $\$ 3.6$ billion, $\$ 4.3$ billion, $\$ 4.3$ billion and $\$ 4.4$ billion at March 31, 2024, December 31, 2023, September 30, 2023, June 30, 2023 and March 31, 2023, respectively.
${ }^{(7)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Nonperforming Loans, Leases and Foreclosed Properties Activity ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter 2024 |  | Fourth Quarter 2023 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2023 \end{aligned}$ |  | Second Quarter 2023 |  | FirstQuarter2023 |  |
| Nonperforming Consumer Loans and Leases: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 2,712 | \$ | 2,792 | \$ | 2,729 | \$ | 2,714 | \$ | 2,754 |
| Additions |  | 254 |  | 247 |  | 297 |  | 258 |  | 253 |
| Reductions: |  |  |  |  |  |  |  |  |  |  |
| Paydowns and payoffs |  | (131) |  | (129) |  | (117) |  | (131) |  | (103) |
| Sales |  | (1) |  | (57) |  | (2) |  | (2) |  | (2) |
| Returns to performing status ${ }^{(2)}$ |  | (113) |  | (122) |  | (91) |  | (92) |  | (170) |
| Charge-offs ${ }^{(3)}$ |  | (10) |  | (15) |  | (13) |  | (13) |  | (12) |
| Transfers to foreclosed properties |  | (14) |  | (4) |  | (11) |  | (5) |  | (6) |
| Total net additions (reductions) to nonperforming loans and leases |  | (15) |  | (80) |  | 63 |  | 15 |  | (40) |
| Total nonperforming consumer loans and leases, end of period |  | 2,697 |  | 2,712 |  | 2,792 |  | 2,729 |  | 2,714 |
| Foreclosed properties ${ }^{(4)}$ |  | 112 |  | 103 |  | 112 |  | 97 |  | 117 |
| Nonperforming consumer loans, leases and foreclosed properties, end of period | \$ | 2,809 | \$ | 2,815 | \$ | 2,904 | \$ | 2,826 | \$ | 2,831 |
| Nonperforming Commercial Loans and Leases ${ }^{(5)}$ : |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 2,773 | \$ | 2,041 | \$ | 1,397 | \$ | 1,204 | \$ | 1,054 |
| Additions |  | 1,006 |  | 1,085 |  | 875 |  | 484 |  | 419 |
| Reductions: |  |  |  |  |  |  |  |  |  |  |
| Paydowns |  | (220) |  | (121) |  | (153) |  | (171) |  | (72) |
| Sales |  | (1) |  | (1) |  | - |  | (3) |  | - |
| Returns to performing status ${ }^{(6)}$ |  | (4) |  | (45) |  | (2) |  | (7) |  | (52) |
| Charge-offs |  | (368) |  | (186) |  | (67) |  | (87) |  | (88) |
| Transfers to foreclosed properties |  | - |  | - |  | - |  | (23) |  | - |
| Transfers to loans held-for-sale |  | - |  | - |  | (9) |  | - |  | (57) |
| Total net additions (reductions) to nonperforming loans and leases |  | 413 |  | 732 |  | 644 |  | 193 |  | 150 |
| Total nonperforming commercial loans and leases, end of period |  | 3,186 |  | 2,773 |  | 2,041 |  | 1,397 |  | 1,204 |
| Foreclosed properties ${ }^{(4)}$ |  | 39 |  | 42 |  | 48 |  | 51 |  | 48 |
| Nonperforming commercial loans, leases and foreclosed properties, end of period | \$ | 3,225 | \$ | 2,815 | \$ | 2,089 | \$ | 1,448 | \$ | 1,252 |

${ }^{(1)}$ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 26.
${ }^{(2)}$ Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection.
${ }^{(3)}$ Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
${ }^{(4)}$ Includes repossessed assets of $\$ 22$ million in consumer loans and $\$ 1$ million in commercial loans for the first quarter of 2024. Includes $\$ 20$ million and $\$ 19$ million in consumer loans and $\$ 2$ million and $\$ 1$ million in commercial loans for the fourth and third quarters of 2023 and $\$ 0$ for the remaining quarters.
${ }^{(5)}$ Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
${ }^{(6)}$ Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection.

## Bank of America Corporation and Subsidiaries

Quarterly Net Charge-offs and Net Charge-off Ratios ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2024 \end{aligned}$ |  |  | Fourth Quarter 2023 |  |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2023 \end{aligned}$ |  |  | Second Quarter 2023 |  |  | FirstQuarter2023 |  |  |
|  |  | mount | Percent |  | mount | Percent |  |  | Percent |  | unt | Percent |  |  | Percent |
| Net Charge-offs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{(2)}$ | \$ | 3 | 0.01 \% | \$ | 11 | 0.02 \% | \$ | 2 | - \% | \$ | 2 | - \% | \$ | 1 | - \% |
| Home equity ${ }^{(3)}$ |  | (13) | (0.20) |  | (17) | (0.26) |  | (14) | (0.22) |  | (16) | (0.25) |  | (12) | (0.18) |
| Credit card |  | 899 | 3.62 |  | 777 | 3.07 |  | 673 | 2.72 |  | 610 | 2.60 |  | 501 | 2.21 |
| Direct/Indirect consumer |  | 65 | 0.26 |  | 49 | 0.19 |  | 25 | 0.10 |  | 17 | 0.06 |  | 1 | - |
| Other consumer |  | 74 | n/m |  | 93 | n/m |  | 118 | n/m |  | 107 | n/m |  | 162 | $\mathrm{n} / \mathrm{m}$ |
| Total consumer |  | 1,028 | 0.91 |  | 913 | 0.79 |  | 804 | 0.70 |  | 720 | 0.64 |  | 653 | 0.58 |
| U.S. commercial |  | 66 | 0.07 |  | 67 | 0.07 |  | 5 | 0.01 |  | 5 | 0.01 |  | 47 | 0.05 |
| Non-U.S. commercial |  | (9) | (0.03) |  | 1 | - |  | (2) | (0.01) |  | - | - |  | 20 | 0.07 |
| Total commercial and industrial |  | 57 | 0.05 |  | 68 | 0.06 |  | 3 | - |  | 5 | - |  | 67 | 0.06 |
| Commercial real estate |  | 304 | 1.70 |  | 115 | 0.62 |  | 39 | 0.21 |  | 69 | 0.37 |  | 22 | 0.12 |
| Commercial lease financing |  | 1 | 0.03 |  | (1) | - |  | 3 | 0.08 |  | 1 | - |  | (1) | (0.01) |
|  |  | 362 | 0.26 |  | 182 | 0.13 |  | 45 | 0.03 |  | 75 | 0.05 |  | 88 | 0.06 |
| U.S. small business commercial |  | 108 | 2.22 |  | 97 | 1.99 |  | 82 | 1.74 |  | 74 | 1.62 |  | 66 | 1.48 |
| Total commercial |  | 470 | 0.32 |  | 279 | 0.19 |  | 127 | 0.09 |  | 149 | 0.10 |  | 154 | 0.11 |
| Total net charge-offs | \$ | 1,498 | 0.58 | \$ | 1,192 | 0.45 | \$ | 931 | 0.35 | \$ | 869 | 0.33 | \$ | 807 | 0.32 |
| By Business Segment and All Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking | \$ | 1,144 | 1.47 \% | \$ | 1,023 | 1.30 \% | \$ | 911 | 1.16 \% | \$ | 819 | 1.07 \% | \$ | 729 | 0.97 \% |
| Global Wealth \& Investment Management |  | 17 | 0.03 |  | 12 | 0.02 |  | 4 | 0.01 |  | 3 | 0.01 |  | 6 | 0.01 |
| Global Banking |  | 350 | 0.38 |  | 160 | 0.17 |  | 20 | 0.02 |  | 59 | 0.06 |  | 87 | 0.09 |
| Global Markets |  | - | - |  | 8 | 0.02 |  | 13 | 0.04 |  | 5 | 0.02 |  | - | - |
| All Other |  | (13) | (0.59) |  | (11) | (0.48) |  | (17) | (0.68) |  | (17) | (0.74) |  | (15) | (0.59) |
| Total net charge-offs | \$ | 1,498 | 0.58 | \$ | 1,192 | 0.45 | \$ | 931 | 0.35 | \$ | 869 | 0.33 | \$ | 807 | 0.32 |

[^28]
## Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

|  | March 31, 2024 |  | December 31, 2023 |  | March 31, 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of Loans and Leases Outstanding ${ }^{(1)}$ | Amount | Percent of Loans and Leases Outstanding ${ }^{(1)}$ | Amount | Percent of Loans and Leases Outstanding ${ }^{(1)}$ |
| Allowance for loan and lease losses |  |  |  |  |  |  |
| Residential mortgage | \$ 292 | 0.13\% | \$ 339 | 0.15\% | \$ 305 | 0.13\% |
| Home equity | 63 | 0.25 | 47 | 0.19 | 98 | 0.38 |
| Credit card | 7,296 | 7.41 | 7,346 | 7.19 | 6,220 | 6.73 |
| Direct/Indirect consumer | 751 | 0.73 | 715 | 0.69 | 628 | 0.60 |
| Other consumer | 74 | n/m | 73 | n/m | 110 | n/m |
| Total consumer | 8,476 | 1.87 | 8,520 | 1.85 | 7,361 | 1.63 |
| U.S. commercial ${ }^{(2)}$ | 2,596 | 0.68 | 2,600 | 0.69 | 2,835 | 0.75 |
| Non-U.S. commercial | 812 | 0.66 | 842 | 0.68 | 1,019 | 0.82 |
| Commercial real estate | 1,292 | 1.80 | 1,342 | 1.84 | 1,253 | 1.72 |
| Commercial lease financing | 37 | 0.25 | 38 | 0.26 | 46 | 0.34 |
| Total commercial | 4,737 | 0.80 | 4,822 | 0.82 | 5,153 | 0.87 |
| Allowance for loan and lease losses | 13,213 | 1.26 | 13,342 | 1.27 | 12,514 | 1.20 |
| Reserve for unfunded lending commitments | 1,158 |  | 1,209 |  | 1,437 |  |
| Allowance for credit losses | \$ 14,371 |  | \$ 14,551 |  | \$ 13,951 |  |
| Asset Quality Indicators |  |  |  |  |  |  |
| Allowance for loan and lease losses/Total loans and leases ${ }^{(1)}$ |  | 1.26\% |  | 1.27\% |  | 1.20\% |
| Allowance for loan and lease losses/Total nonperforming loans and leases |  | 225 |  | 243 |  | 319 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs |  | 2.19 |  | 2.82 |  | 3.83 |

${ }^{(1)}$ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. For fair value option amounts, see Outstanding Loans and Leases and related footnotes on page 23.
${ }^{(2)}$ Includes allowance for loan and lease losses for U.S. small business commercial loans of $\$ 1.1$ billion, $\$ 1.0$ billion and $\$ 864$ million at March 31, 2024, December 31, 2023 and March 31, 2023, respectively.
$\mathrm{n} / \mathrm{m}=$ not meaningful

## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries <br> Reconciliations to GAAP Financial Measures

(Dollars in millions, except per share information)

The Corporation evaluates its business using certain non-GAAP financial measures, including pretax, pre-provision income and ratios that utilize tangible equity and tangible assets, each of which is a non-GAAP financial measure. Tangible equity represents shareholders' equity or common shareholders' equity reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities ("adjusted" shareholders' equity or common shareholders' equity). Return on average tangible common shareholders' equity measures the Corporation's net income applicable to common shareholders as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total tangible assets (total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities). Return on average tangible shareholders' equity measures the Corporation's net income as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total tangible assets. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below for reconciliations of these non-GAAP financial measures to the most directly comparable financial measures defined by GAAP for the three months ended March 31, 2024, December 31, 2023, September 30, 2023, June 30, 2023 and March 31, 2023. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate these non-GAAP financial measures differently.

|  | First Quarter 2024 | Fourth Quarter 2023 | Third Quarter 2023 | Second Quarter 2023 | First Quarter 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of income before income taxes to pretax, pre-provision income |  |  |  |  |  |
| Income before income taxes | \$ 7,262 | \$ 3,124 | \$ 8,095 | \$ 8,034 | \$ 9,089 |
| Provision for credit losses | 1,319 | 1,104 | 1,234 | 1,125 | 931 |
| Pretax, pre-provision income | \$ 8,581 | \$ 4,228 | \$ 9,329 | \$ 9,159 | \$ 10,020 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity and average tangible common shareholders' equity |  |  |  |  |  |
| Shareholders' equity | \$ 292,511 | \$ 288,618 | \$ 284,975 | \$ 282,425 | \$ 277,252 |
| Goodwill | $(69,021)$ | $(69,021)$ | $(69,021)$ | $(69,022)$ | $(69,022)$ |
| Intangible assets (excluding mortgage servicing rights) | $(1,990)$ | $(2,010)$ | $(2,029)$ | $(2,049)$ | $(2,068)$ |
| Related deferred tax liabilities | 874 | 886 | 890 | 895 | 899 |
| Tangible shareholders' equity | \$ 222,374 | \$ 218,473 | \$ 214,815 | \$ 212,249 | \$ 207,061 |
| Preferred stock | $(28,397)$ | $(28,397)$ | $(28,397)$ | $(28,397)$ | $(28,397)$ |
| Tangible common shareholders' equity | \$ 193,977 | \$ 190,076 | \$ 186,418 | \$ 183,852 | \$ 178,664 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity and period-end tangible common shareholders' equity |  |  |  |  |  |
| Shareholders' equity | \$ 293,552 | \$ 291,646 | \$ 287,064 | \$ 283,319 | \$ 280,196 |
| Goodwill | $(69,021)$ | $(69,021)$ | $(69,021)$ | $(69,021)$ | $(69,022)$ |
| Intangible assets (excluding mortgage servicing rights) | $(1,977)$ | $(1,997)$ | $(2,016)$ | $(2,036)$ | $(2,055)$ |
| Related deferred tax liabilities | 869 | 874 | 886 | 890 | 895 |
| Tangible shareholders' equity | \$ 223,423 | \$ 221,502 | \$ 216,913 | \$ 213,152 | \$ 210,014 |
| Preferred stock | $(28,397)$ | $(28,397)$ | $(28,397)$ | $(28,397)$ | $(28,397)$ |
| Tangible common shareholders' equity | \$ 195,026 | \$ 193,105 | \$ 188,516 | \$ 184,755 | \$ 181,617 |
| Reconciliation of period-end assets to period-end tangible assets |  |  |  |  |  |
| Assets | \$3,273,803 | \$3,180,151 | \$3,153,090 | \$3,123,198 | \$3,194,657 |
| Goodwill | $(69,021)$ | $(69,021)$ | $(69,021)$ | $(69,021)$ | $(69,022)$ |
| Intangible assets (excluding mortgage servicing rights) | $(1,977)$ | $(1,997)$ | $(2,016)$ | $(2,036)$ | $(2,055)$ |
| Related deferred tax liabilities | 869 | 874 | 886 | 890 | 895 |
| Tangible assets | \$3,203,674 | \$3,110,007 | \$3,082,939 | \$3,053,031 | \$3,124,475 |
| Book value per share of common stock |  |  |  |  |  |
| Common shareholders' equity | \$ 265,155 | \$ 263,249 | \$ 258,667 | \$ 254,922 | \$ 251,799 |
| Ending common shares issued and outstanding | 7,866.9 | 7,895.5 | 7,923.4 | 7,953.6 | 7,972.4 |
| Book value per share of common stock | \$ 33.71 | \$ $\quad 33.34$ | \$ 32.65 | \$ 32.05 | \$ 31.58 |
| Tangible book value per share of common stock |  |  |  |  |  |
| Tangible common shareholders' equity | \$ 195,026 | \$ 193,105 | \$ 188,516 | \$ 184,755 | \$ 181,617 |
| Ending common shares issued and outstanding | 7,866.9 | 7,895.5 | 7,923.4 | 7,953.6 | 7,972.4 |
| Tangible book value per share of common stock | \$ 24.79 | \$ 24.46 | \$ 23.79 | \$ 23.23 | \$ 22.78 |


[^0]:    ${ }^{1}$ Common equity tier 1 capital ratio under the Standardized approach. For additional information on regulatory capital ratios, see Endnote F on page 11

[^1]:    See page 12 for Business Leadership sources.

[^2]:    See page 12 for Business Leadership sources.

[^3]:    See page 12 for Business Leadership sources

[^4]:    ${ }^{1}$ Represents a non-GAAP financial measure. For reconciliation, see page 19

[^5]:    * Website content is not incorporated by reference into this press release.

[^6]:    * Website content is not incorporated by reference into this press release.

[^7]:    The Company reports the results of operations of its four business segments and All Other on a fully taxable-equivalent (FTE) basis.

[^8]:    ${ }^{1}$ ROE stands for return on average common shareholders' equity. ROTCE stands for return on average tangible common shareholders' equity. FTE stands for fully taxable-equivalent basis. ${ }^{2}$ Represent non-GAAP financial measures. For important presentation information about these measures, see slide 34.
    Represent non-GAAP financial measures. For a reconciliation to the most directly comparable GAAP financial measures, see note A on slide 30 . 1 Q24 adjusted noninterest expense of $\$ 16.5 B$ is calculated as reported noninterest expense of $\$ 17.2 \mathrm{~B}$, less the FDIC special assessment of $\$ 0.7 \mathrm{~B}$. Reported noninterest expense for 1 Q23 was $\$ 16.2 \mathrm{~B}$. For important presentation information, see slide 34 .
    ${ }^{4}$ Excludes loans measured at fair value. Net charge-off ratio is calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.
    ${ }^{5}$ See note D on slide 31 for definition of Global Liquidity Sources.

[^9]:    Note: Amounts may not total due to rounding

[^10]:    ${ }^{1}$ Excludes loans measured at fair value.
    ${ }^{2}$ Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

[^11]:    Excludes loans measured at fair value.
    ${ }^{2}$ Fully-insured loans are FHA-insured loans and other loans individually insured under long-term standby agreements.

[^12]:    Represents a non-GAAP financial measure. For more information and a reconciliation to the most directly comparable GAAP financial measure, see note C on slide 31 . For important presentation information, see slide 34 ${ }^{2}$ Cost of deposits calculated as annualized noninterest expense as a percentage of total average deposits within the Deposits sub-segment.
    End of period. Consumer investment assets includes client brokerage assets, deposit sweep balances, Bank of America, N.A. brokered CDs, and assets under management (AUM) in Consumer Banking.
    ${ }^{4}$ Includes consumer credit card portfolios in Consumer Banking and GWIM.
    ${ }^{5}$ Represents the percentage of consumer checking accounts that are estimated to be the customer's primary account based on multiple relationship factors (e.g., linked to their direct deposit)
    ${ }^{6}$ As of February 2024. Includes clients in Consumer, Small Business, and GWIM.

[^13]:    Represents a non-GAAP financial measure. For more information and a reconciliation to the most directly comparable GAAP financial measure, see note C on slide 31 . For important presentation information, see slide 34 Digital Adoption is the percentage of digitally active Merrill primary households ( $\$ 250 \mathrm{~K}+$ in investable assets within the enterprise) and digitally active Private Bank core relationships ( $\$ 3 \mathrm{MM}+$ in total balances). Merril excludes Stock Plan and Banking-only households. Private Bank includes third-party activities (effective 1Q23) and excludes Irrevocable Trust-only relationships, Institutional Philanthropic relationships, and exiting relationships. Digital Adoption as of March for Merrill and as of February for Private Bank.

[^14]:    Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities, and sales and trading activities.
    ${ }^{2}$ Represents a non-GAAP financial measure. For more information and a reconciliation to the most directly comparable GAAP financial measure, see note $C$ on slide 31 . For important presentation information, see slide 34 .

[^15]:    The explanations for current period-over-period changes for Global Markets are the same for amounts including and excluding net DVA.
    ${ }^{2}$ Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities, and sales and trading activities.
    Represents a non-GAAP financial measure. Reported FICC sales and trading revenue was $\$ 3.2 \mathrm{~B}, \$ 2.1 \mathrm{~B}$, and $\$ 3.4 \mathrm{~B}$ for 1Q24, 4Q23, and 1Q23, respectively. Reported Equities sales and trading revenue was $\$ 1.9 \mathrm{~B}, \$ 1.5 \mathrm{~B}$, and $\$ 1.6 \mathrm{~B}$ for $1 \mathrm{Q} 24,4 \mathrm{Q} 23$, and 1 Q 23 , respectively. See note F on slide 31 and slide 34 for important presentation information. Represents a non-GAAP financial measure. For more information and a reconciliation to the most directly comparable GAAP financial measure, see note $C$ on slide 31 . For important presentation information, see slide 34 .

[^16]:    ${ }^{4}$ Includes all households / relationships with Consumer platform activity, except where otherwise noted.
    ${ }^{2}$ Includes all households / relationships with Consumer platform activity, except where otherwise noted.
    ${ }^{3}$ Digital active users represents Consumer and Merrill mobile and / or online 90 -day active users; verified users represent Consumer and Merrin
    ${ }^{4}$ Digital channel usage represents the total number of desktop and mobile banking sessions on the Consumer Banking platform.
    ${ }^{5}$ Digital appointments represent the number of client-scheduled appointments made via online, smartphone, or tablet.
    ${ }^{6}$ Digital appointments represent the number of client-scheduled appointments $m$
    ${ }^{6}$ Digital sales represent sales initiated and / or booked via our digital platforms.
    ${ }^{7}$ Erica engagement represents mobile and online activity across client facing platforms powered by Erica.
    ${ }^{8}$ Includes Bank of America person-to-person payments sent and received through e-mail or mobile identification. Zelle ${ }^{\circledR}$ users represent 90 -day active users.

[^17]:    ${ }^{4}$ Advisory includes fees on debt and equity advisory and mergers and acquisitions.

[^18]:    ${ }^{(1)}$ Gross interchange fees and merchant income were $\$ 3.2$ billion, $\$ 3.4$ billion, $\$ 3.4$ billion, $\$ 3.4$ billion and $\$ 3.2$ billion and are presented net of $\$ 2.3$ billion, $\$ 2.4$ billion, $\$ 2.4$ billion, $\$ 2.4$ billion and $\$ 2.2$ billion of expenses for rewards and partner payments as well as certain other card costs for the first quarter of 2024 and the fourth, third, second and first quarters of 2023, respectively.

[^19]:    
    
     for March 31, 2023.
    
    
     Reconciliation to GAAP Financial Measures on page 30.)

[^20]:    ${ }^{(1)}$ Includes the impact of interest rate risk management contracts.
    ${ }^{(2)}$ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis.
    ${ }^{(3)}$ Includes $\$ 44.1$ billion, $\$ 42.3$ billion and $\$ 37.3$ billion of structured notes and liabilities for the first quarter of 2024 and the fourth and first quarters of 2023, respectively.
    ${ }^{(4)}$ Net interest income includes FTE adjustments of $\$ 158$ million, $\$ 145$ million and $\$ 134$ million for the first quarter of 2024 and the fourth and first quarters of 2023 , respectively.

[^21]:    ${ }^{(1)}$ Primarily includes non-U.S. securities used to satisfy certain international regulatory requirements.

[^22]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^23]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^24]:     allocated capital. Other companies may define or calculate these measures differently.
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^25]:    ${ }^{(1)}$ Represents mobile and/or online active users over the past 90 days.
    ${ }^{(2)}$ Represents mobile active users over the past 90 days.
    ${ }^{(3)}$ In addition to the credit card portfolio in Consumer Banking, the remaining credit card portfolio is in GWIM.
    ${ }^{(4)}$ Loan production amounts represent the unpaid principal balance of loans and, in the case of home equity, the principal amount of the total line of credit.
    ${ }^{(5)}$ In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in GWIM.

[^26]:    ${ }^{(1)}$ Defined as managed assets under advisory and/or discretion of GWIM.
    ${ }^{(2)}$ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

[^27]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
    ${ }^{(2)}$ Advisory includes fees on debt and equity advisory and mergers and acquisitions.
    ${ }^{(3)}$ Investment banking fees represent only the fee component in Global Banking and do not include certain other items shared with the Investment Banking Group under internal revenue sharing agreements.
    ${ }^{(4)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial reservable utilized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    ${ }^{(5)}$ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

[^28]:    ${ }^{(1)}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.
    ${ }^{(2)}$ Includes loan sale net charge-offs (recoveries) of $\$ 8$ million for the fourth quarter of 2023 and $\$ 0$ for the remaining quarters.
    ${ }^{(3)}$ Includes loan sale net charge-offs (recoveries) of $\$(3)$ million for the fourth quarter of 2023 and $\$ 0$ for the remaining quarters. $n / m=n o t ~ m e a n i n g f u l ~$

